

University of Mumbai



Regulations, Syllabi (Sem I to VI) & Course Structure

of

B.B.A. – LL.B. (Hons.)

Five Years Integrated Programme

As per Credit Based Semester and Grading System

To be implemented from Academic Year 2016-2017 &
progressively thereafter

Board of Studies-in-Law, University of Mumbai

ANNEXURE
SYLLABUS FOR UNIVERSITY OF MUMBAI'S
FIVE YEARS INTEGRATED COURSE IN

BBA-LLB (Hons.)

FIRST YEAR

SEMESTER – I

Paper Code	SUBJECTS	CREDITS
101	Principles of Management	4
102	English	4
103	Principles of Basic Accountancy	4
104	Statistical Analysis	4
105	Law of Torts (Consumer protection Act & Motor Vehicle Act)	4
106	Law of Contract & Specific Relief Act	4

SEMESTER – II

Paper Code	SUBJECTS	CREDITS
201	Business Communication Skills	4
202	Costs & Management Accounts	4
203	Principles of Economics	4
204	Business Mathematics	4
205	Special Contract	4
206	Clinical Legal Education (Paper I)(ADR)	4

SECOND YEAR

SEMESTER – III

Paper Code	SUBJECTS	CREDITS
301	Business Environment	4
302	Marketing Management	4
303	Financial Management	4
304	Jurisprudence	4
305	Constitutional Law (Paper- I)	4
306	Law of Crimes (Paper – I) (Indian Penal Code)	4

SEMESTER – IV

Paper Code	SUBJECTS	CREDITS
401	International Business Environment	4
402	Organizational Behaviour	4
403	Management Theory and Practices	4
404	Constitutional Law (Paper - II)	4
405	Law of Crimes (Paper – II) (Criminal Procedure Code)	4
406	Clinical Legal Education (Paper - II) (Professional Ethics)	4

THIRD YEAR

SEMESTER – V

Paper Code	SUBJECTS	CREDITS
501	Human Resource Management	4
502	Managerial Economics	4
503	Code of Civil Procedure & Limitation Act	4
504	Family Law (Paper- I)	4
505	Labour & Industrial Law (Paper- I)	4
506	Environmental Law	4

SEMESTER – VI

Paper Code	SUBJECTS	CREDITS
601	Consumer Behaviour	4
602	Business Research Methodology	4
603	Family Law (Paper - II)	4
604	Interpretation of Statutes	4
605	Labour & Industrial Law (Paper II)	4
606	Clinical Legal Education (Paper III) (DPC – I) (Civil)	4

FOURTH YEAR

SEMESTER – VII

Paper Code	SUBJECTS	CREDITS
701	Operational Management	4
702	Law of Evidence	4
703	Administrative Law	4
704	Taxation Law (Direct and Indirect Taxation)	4
705	Property Law	4
706	Electives: Any one of the following A. Information and Technology Law B. Law and Economics	4

SEMESTER – VIII

Paper Code	SUBJECTS	CREDITS
801	Strategic Management	4
802	Intellectual Property Laws	4
803	International Trade Law	4
804	Human Rights Law	4
805	Elective: Any one of the following A. Insurance Law B. Bankruptcy and Insolvency	4
806	Clinical Legal Education (Paper IV) (DPC –II)(Criminal)	4

FIFTH YEAR

SEMESTER- IX

Paper Code	SUBJECTS	CREDITS
901	Competition Law	4
902	Media and Law	4
903	Moot Court Exercise	4
904	Internship	4
905	Elective: Any one of the following A. Equity and Trust B. Merger and Acquisition	4

SEMESTER – X

Paper Code	SUBJECTS	CREDITS
1001	Banking Law	4
1002	Public International Law	4
1003	Company Law	4
1004	Private International Law	4
1005	Elective: Any one of the following A. Investment Law B. Law of Infrastructure Development	4

REGULATIONS AND SYLLABUS OF THE B.B.A-LL.B.(HONS.) PROGRAMME

(To be effective from the Academic Year 2016-2017)

- R.....:** Admission to the First Year (First and Second Semesters) of B.B.A.- LL.B. (HONS.) Degree Programme shall be granted on the basis of Common Entrance Test as shall be conducted by the competent authority, provided the student has passed/completed H.S.C. examination in any Faculty of a recognised Board or equivalent qualification with minimum 45% of marks at the qualifying examination. However the above percentage of Marks shall be relaxed by 5% for the students belonging to SC/ST categories,
- R.....:** The student migrating from the other Indian Universities to the University of Mumbai seeking admission or 3rd and 4th, 5th and 6th, 7th and 8th or 9th and 10th Semesters of B.B.A.- LL.B. (HONS.) Programme, on comparing the syllabi in the subjects of his previous University and of this programme, and may be required by way of condition to pass in the examinations of this University in such subjects of the lower semesters of B.B.A-LL.B. (HONS.) which he had not passed in the lower classes in the previous University; and also that he may be exempted from appearing at the examinations in such subjects of the higher semesters of this programme which he had already passed in his previous University.
- R** The B.B.A.-LL.B (HONS.) programme leading to B.B.A.- LL.B. (HONS.) Degree in Law shall be Ten Semesters Full-time Course.
- R** Student may be admitted to both the semesters of this programme in every academic year at the beginning of the Academic Year.
- R** The total intake per batch per College shall be as per the rules prescribed from time to time by the University.

- R:** No student will be admitted to the Semester Examination unless he has completed requisite attendance in the given semester as per the University Rules and Regulations.
- R:** The B.B.A.-LL.B (HONS.) Degree in either of the Courses in Law will not be conferred upon a student unless the student has passed in or cleared all the papers prescribed for each Semester Examination in accordance with the provisions relating to each Semester examination or has been exempted from appearing at the examinations in some of the papers/subjects of this University in accordance with the provisions of Regulation mentioned hereinabove.
- R:** Performance of the students shall be evaluated by the Examinations as per the examination pattern as shall be regulated by the rules framed by the University from time to time; and also by his/her performance in the Clinical Legal Education Subject/Papers as per the guidelines issued by the University from time to time.
- R:** For the examinations in all the courses/subjects, except in the subjects/courses in Clinical Legal Education shall be conducted in the following manner:
- a) Theory Examination of the External Component of 75 Marks in every subject/course shall be conducted by the University, and
 - b) Continuous Assessment/Evaluation of the Internal Component of 25 Marks as per the scheme and rules as shall be decided by the University from time to time in every subject/course shall be conducted by the Institution where the student is admitted.
- For the sake of clarity it is mentioned that the examination/s and its evaluation in the subject/s of Clinical Legal Education shall be held and conducted by the concerned Institution to which the student is admitted.

R A student shall be declared "Passed" in the subject/course if he has secured minimum 50 marks out the total of 100 marks assigned to the every subject/course. There is no minimum marks requirement for internal and external component respectively.

R A student shall be declared "Passed" in the Semester Examination if he has passed in all the subjects of that Semester as per the provisions mentioned in the preceding rules.

R If a student fails to "Pass" in all the subjects/courses of both the semesters of a particular Academic Year, he will be allowed to keep term of the next consecutive two semesters (i.e. next academic year) if he has passed in any of the 8 subjects/courses together of both the semesters of the respective academic year.

R In case a student fails in any of the subject/course, he shall be exempted at his choice from appearing at the subsequent examinations in any of the subject/course, in which he has secured 50% of the total marks in that subject/course at the examination held; so also when the student fails in any of the subject/course he shall be exempted from appearing at the Internal or External Component as the case may be of such subject/course if he has secured 50% of more marks of such component of the subject in which he has to secure such marks so as the total of the marks of the Internal and External Components of that subjects reach to 50% of the marks of that subject/course.

R For admission to the Semesters 5th and 6th the student must have passed in all the subjects/courses of Semesters 1 and 2 and also 8 subjects/courses of Semesters 3 and 4 taken together.

For admission to the Semesters 7th and 8th the student must have passed in all the subjects/courses of Semesters 1 to 4 and also 8 subjects/courses of Semesters 5 and 6 taken together.

For admission to the Semesters 9th and 10th the student must have passed in all the subjects/courses of Semester 1 to 6 and also 8 subjects/courses of Semesters 7 and 8 taken together.

R: The results of the student appearing at the 4th, 6th, 8th or 10th Semester of 5 years B.B.A. - LL.B. (HONS.) Course shall not be declared unless and until the student has been declared Passed in all the papers upto 2nd, 4th, 6th or 8th Semester respectively.

R: The syllabi of the various subjects/courses shall be as per the Annexure annexed to these rules.

**SYLLABUS FOR UNIVERSITY OF MUMBAI'S FIVE YEAR INTEGRATED COURSE
BBA-LLB (Hons.)
FIRST YEAR**

Semester I

Paper 101. Principles of Management

Module - I (1 CREDIT) 25 marks

Introduction: concept and nature of management; managerial competencies- communication, team work, planning and administrative, evolution of management thoughts, traditional, behavioral, system, contingency and quality viewpoints, planning in learning organizations; strategic planning- an overview; decision making process, decision-making, increasing participation in decision-making, decision- making creativity.

Module - II (1 CREDIT) 25 marks

Basic issues in organization – Work Specialization, Chain of Command, Delegation, Decentralization, Span of Management, Basis for Departmentation , Individual differences- values and attitudes; Perception-concept, process, Personality- concept, Learning and Reinforcement, Stress-symptoms, causes, consequences and management.

Module - III (1 CREDIT) 25 marks

Motivation models/ approaches; leadership styles, group dynamics, social loafing; developing teams-self directed work teams, virtual teams; team building; Conflict- concept, sources and types.

Module - IV (1 CREDIT) 25 marks

Managerial ethics and social responsibility; management control – concept and process, overview of control techniques, effective control system; managerial ethics, factors affecting ethical choices; ethical dilemma; organizational structure and design, organizational culture,; organizational change and development.

Suggested Readings:

1. Robbins, S.P. and Decenzo, D.A.: Fundamentals of Management, Pearson Education Asia, New Delhi
2. Hellreigel : Management, Thomson Learning, Bombay
3. Koontz, H and Wehrich, H: Management, Tata McGraw Hill
4. Stoner, J : Management, New Delhi, PHI, New Delhi
5. Robbins & Coulter: Management, PHI, New Delhi
6. McSchane: OrganisationBehaviour, TMH, New Delhi
7. Luthans, Fred: OrganisationalBehaviour, McGraw Hill, New York.
8. New Storm and Keith Davis: OrganisationBehaviour, TMH, New Delhi.

Paper 102. English

Module - I

(1 CREDIT) 25 marks

Grammar and Usage: Tenses, sequence of tenses and concord, Preposition, Basic Transformation: Passives, Question tag, Negatives, Direct and Indirect Speech. Communication & composition skills: Meaning, Importance & Factors affecting Communication Skills, Legal Writing, Legal Paragraphs & Essays, Formal Correspondence, Drafting Of Moot Memorials

Module - II

(1 CREDIT) 25 marks

Legal: Legal Maxims: *Salus Populi Suprema Lex*, *Audi Alteram Partem*, *Nemo Debet Esse Judex In Propria Sua Causa*, *De Minimis Non Curat Lex*, *Volenti Non Fit Injuria*, *Nullus Commodum Capere Potest De Injuria Sua Propria*, *Nemo Debet Bis Vexari Pro Una Et Eadem Causa*, *Acta Exteriora Indicant Interiora Secreta*, *Leges Posteriores Prioribus Contrarias Abrogant*, *Nemo Datur Quod Non Habet*, *Vigilantibus Non Dormientibus Jura Subveniunt*, *Nemo Tentur Seipsum Accusare*.

Specified Law Reports : Exposure to Official Reports and Private Reports : Supreme Court Reports, Indian Law Reports, All India Reporter, All India High Court Cases, Judgment Today, Maharashtra Law Journal, Supreme Court Cases, Company Cases, All Maharashtra Law Reporter, All England Law Reporter

Journals, Periodicals, Law Magazines & Abbreviations : Exposure to Lawyers Collective Insight, One India One People, Journal of the Indian Law Institute, India Bar Review, The Indian Advocate, Journal of the Bar Council of India, India Quarterly, Modern Law Review, Law Quarterly Review

Module - III

(1 CREDIT) 25 marks

Terms and Concepts : *Plaint*, *Plaintiff*, *Defendant*, *Petition*, *Alimony*, *Maintenance*, *Bigamy*, *Libel*, *Homicide*, *Suicide*, *Void*, *Ultra Vires*, *Deed*, *Legitimate*, *Illegitimate*, *Jurisprudence*, *Parole*, *Prima Facie*, *Subjudice*, *Status Quo*, *Bonafide*, *Malafide*, *Ex parte*, *Interalia*, *Defacto*, *Dejure*, *Indemnity*, *Sine-Die*, *Malfeasance*, *Null*, *Omission*, *Pre-Emption*, *Rebuttal*, *Suffrage*, *Law*, *Custom*, *Justice*, *Right*, *Duty*, *Wrong*, *Civil Wrong*, *Criminal Wrong*, *Remedy*, *Fact*, *Person*, *Complaint*.

Appeal, *Review*, *Revision*, *Reference*, *Writ*, *Stay Order*, *Injunction*, *Adjournment*, *Cause Of Action*, *Issue*, *Charge*, *Bail*, *Ex-Parte*, *Discharge*, *Acquittal*, *Conviction*, *Legal Heirs*, *Legal Representative*, *Power Of Attorney*, *Arbitration*, *Jurisdiction*, *Amicus Curiae*, *Affidavit*.

Citations & References : Importance of Citations, Understanding a given Citation, Citations in respect of Official Reports.

Module - IV

(1 CREDIT) 25 marks

Legislative Materials: Brief Introduction to the various parts of an Act: *Intent (Aims & Objects)*, *Short Title*, *Long Title*, *Date of Assent*, *Section*, *Sub-Section*, *Marginal Note*, *Date of Commencement*, *Schedule*, *Table*.

The above may be taught with reference to the following Acts - :

1. Maternity Benefits Act, 1961.
2. Medical Termination of Pregnancy Act, 1971
3. Protection of Human Rights Act, 1993.

Judicial Material: Introduction to Precedent, Ratio and Obiter Dicta.

The following cases may be taught with respect to Facts, Issues, Arguments and Decisions.

1. M. C. Mehta V Union of India AIR 1987 SC 965
2. Vishaka&Ors. V State of Rajasthan &Ors. AIR 1997 SC 3011
3. Dilip K Basu V State of West Bengal 1997 AIR SC 233

Suggested Reading:

Dr. K.L. Bhatia: Textbook on Legal Language and Writing
M.L. Tikoo and Subramanian: Intermediate Grammar and Composition
Macmillan India Ltd: Mastering English Grammar
J.C. Nesfield: English Grammar, Composition and Usage (N.K. Aggarwal)
W.S. Allen: Living English Structure.
Sharma & Sharma: Legal & General English
Wren & Martin: Grammar by Oxford Press
Singh & Behl: Legal Language, Writing and General English

Paper 103. Principles of Basic Accountancy

Module - I (1 CREDIT) 25 marks
Accounting concepts: Conventions and Postulates, Accounting Process.

Module - II (1 CREDIT) 25 marks
Principles of Management Preparation of Final Accounts, Accounting Standards.

Module - III (1 CREDIT) 25 marks
Analysis and Interpretation of publishes statements.

Module - IV (1 CREDIT) 25 marks
Accounting for non- profit organizations; Basics of company accounts.

Suggested Readings:

1. Tony Davis : Principle of Accounting and Finance
2. GS Le Roux : Basic Principles of Costs and Management Accounting
3. John Pakard Jordon : Cost Accounting, Principles and Practice
4. Dr. SP Mittal : Principles of Basic Accounting
5. NS Singhal : Basic Accounting Standards

Paper 104 -Statistical analysis

Module - I

(1 CREDIT) 25 marks

Introduction - Meaning, application, (importance) and limitation of statistics, Types of data collection: primary and secondary, Tabulation and graphical presentation: Diagrams and frequency distribution

Module -II

(1 CREDIT) 25 marks

Measures of Central Tendency and variations - Measures of central tendency: Arithmetic mean, median and mode, Measures of variations: range, quartile, decile and percentile and standard deviation, Skewness: Symmetrical distribution, positively and negatively skewed distribution

Module - III

(1 CREDIT) 25 marks

Correlation and regression - Correlation analysis: Meaning and types, Karl Pearson's coefficient of correlation, Spearman's Rank correlation, Regression analysis

Module - IV

(1 CREDIT) 25 marks

Time Series Analysis - Meaning and component of time series analysis, Method of least squares, Method of moving averages, Index number - Simple aggregate method, Weighted Index Numbers: Laspeyres method, Paasche method and Fishers ideal method

Suggested Readings:

1. Levin & Rubin, Statistics for Business, Prentice Hall of India, New Delhi.
2. Gupta S. P & Gupta M.P., Business Statistics, Sultan Chand & sons, Delhi.
3. Anderson, Quantitative Methods in Business, Thomson Learning, Bombay.
4. Anderson, Statistics for Business & Economics, Thomson Learning, Bombay.
5. Chandan, J.S., An Introduction to Statistical Methods, Vikas Publishing House.
6. Bhardwaj, R. S., Business Statistics, Excel Books, 2000.
7. Gupta C. B. & Gupta, Vijay-Business Statistics, S. Chand & Co. Delhi.
8. Kothari, C. R., Quantitative Techniques, Vikas Publishing House, New Delhi.
9. Hooda, R.P., Statistics for Business & Economics, McMillan India Ltd.

Paper 105- Law of Torts (Consumer Protection Act & Motor Vehicle Act)

Module - I (1 Credit) 25 marks

Nature& Concept of Torts, General Principles of Liability, General Defenses to an action in Torts.

Module - II (1 Credit) 25 marks

Vicarious liability, Joint Liability, The Rules of Strict Liability & Absolute liability, Extinction of Liability

Module - III (1 Credit) 25 marks

The Specific Torts – Torts Affecting the Persons; Torts Affecting the Immovable & Movable Property; Nuisance; Torts Affecting Defamation, Negligence; The Remoteness of Damage; Legal Remedies.

Module -VI (1 Credit) 25 marks

The Consumer Protection Act, 1986 - Basic Concepts; Authorities for Consumer Protection; Remedies

The Motor Vehicle Act, 1988 – Basic Concepts; Compensation under the Motor Vehicle Act

Suggested Reading

Winfield and Jolowicz: On Torts

W.G.Salmond : Law of Torts

Rattan Lal &Dhiraj La: The Law of Torts

R. K. Bangia : The Law of Torts

S. K. Kapoor : Law of Torts

N. V. Paranjape : Law of Torts

V. K. Aggarwal :Law on Consumer Protection (student's edition 2009), Bharat Publisher

Paper 106- Law of Contract & Specific Relief Act

Module- I (1 Credit) 25 marks

Definition of Contract, Agreement, Offer, Acceptance and Consideration (Section-2), Communication and Revocation of Offer and Acceptance (Section 3-9), Essentials of Contract (Section 10), Competency to Contract Section (11-12)

Module-II (1 Credit) 25 marks

Free Consent, Consent by Coercion, Undue Influence, Fraud, misrepresentation and mistake (Section 14- 22), Legality of Object and consideration (Section 23-24), Void Agreements (Section 25-30), Contingent Contracts (Section 31-36)

Module-III (1 Credit) 25 marks

Contract which must be performed (Section 37-39), By whom contract must be performed (Section 40-45), Time and Place for performance of Contract (Section 46-50), Performance of Reciprocal Promises (Section 51-55), Discharge of contract (Section 56-57), Certain Relations resembling to those created by Contract (Section 68 – 72)

Module- IV (1 Credit) 25marks

Breach of Contract (Section 73-75), Specific Performance of Contract under Specific Relief Act-1963 (Section 1-14), Persons for/ against whom contracts may be specifically enforced Section 15-19, Powers of the court (Section 20-24), Rectification and cancellation of Instruments (Section 26 -33), Injunctions (Section 36 – 42)

Suggested Reading:

Dr. Avtar Singh	: Law of Contract
Dr. R.K. Bangia	: Indian Contract Act (Allahabad Law Agency)
Dr. S.K. Kapoor	: Contract –I, Central Law Agency
Pollock and Mulla	: Indian Contract and Specific Relief Act
D.F. Mulla	: The Indian Contract Act
S.T. Desai	: The Indian Contract Act
Dr. A. C. Moitra	: Principles and Digest of Indian Contract Act (1998)
Anson's	: Law of Contract

FIRST YEAR

Semester II

Paper 201- Business Communication Skills

Module- I (1 CREDIT) 25 marks

Introduction to Communication Meaning and Definition - Process - Functions - Objectives - Importance - Essentials of good; Communication - Communication barriers - Overcoming communication barriers Types of Communication: Written - Oral - Face-to-face - Silence - Merits and limitations of each type

Module- II (1 CREDIT) 25 marks

Business Letters Need and functions of business letters - Planning & layout of business letter - Kinds of business; Letters - Essentials of effective correspondence Drafting of business letters Enquiries and replies - Placing and fulfilling orders - Complaints and follow-up - Sales letters - Circular letters - Application for employment and resume - Report writing - Notices, Agenda and Minutes of the Meetings - Memos

Module- III (1 CREDIT) 25 marks

Oral Communication Meaning, nature and scope - Principles of effective oral communication - Techniques of effective Speech - Media of oral communication (Face-to-face conversation - Teleconferences – Press Conference – Demonstration - Radio Recording - Dictaphone – Meetings - Rumor – Demonstration and Dramatization - Public address system - Grapevine - Group Discussion – Oral report – Closed circuit TV. The art of listening - Principles of good listening

Module- IV (1 CREDIT) 25 marks

Application of Communication Skills Group Decision-Making - Conflict and Negotiations - Presentation and Interviews - Speeches Customer Care/Customers Relations - Public Relations (Concept, Principles, Do's and Don'ts etc. to be studied for each type) Topics Prescribed for workshop/lab Group Discussion Mock Interview Interview Public Speech Conflict Situation Decision-making in a group Written Communication

Suggested Readings:

- 1) Business Communication - K. K. Sinha - Galgotia Publishing Company, New Delhi.
- 2) Media and Communication Management - C. S. Rayudu - Himalaya Publishing House, Bombay.
- 3) Essentials of Business Communication-Rajendra Pal and J.S.Korlhalli- Sultan Chand & Sons, New Delhi
- 4) Business Communication (Principles, Methods and Techniques) Nirmal Singh - Deep & Deep Publications Pvt. Ltd., New Delhi.
- 5) Business Communication - Dr. S.V. Kadvekar, Prin. Dr. C. N. Rawal and Prof. RavindraKothavade - Diamond Publications, Pune.
- 6) Business Correspondence and Report Writing - R. C. Sharma, Krishna Mohan – Tata McGraw-Hill Publishing Company Limited, New Delhi.

- 7) Communicate to Win - Richard Denny - Kogan Page India Private Limited, New Delhi.
- 8) Modern Business Correspondence - L. Gartside - The English Language Book Society and Macdonald and Evans Ltd.
- 9) Business Communication - M. Balasubrahmanyam - Vani Educational Books.
- 10) Creating a Successful CV - Simon Howard - Dorling Kindersley.

Paper- 202 Costs & Management Accounts

Module - I

(1 CREDIT) 25 marks

Introduction To Cost And Management Accounting: Cost and financial Accounting -comparison, advantages of cost accounting, objections against cost accounting, Management accounting, scope of Management accounting, functions of management accounting, Tools and techniques used in Management accounting ,comparison of cost accounting and Management accounting.

Basic Cost Concept: Concept of cost, methods of costing, techniques of costing, classification of costs, elements of cost.

Module - II

(1 CREDIT) 25 marks

Standard Costing and Variance Analysis.

Module – III

(1 CREDIT) 25 marks

Marginal Costing And Decision Making: Costs and Management Decisions: Various cost concepts influencing short-run and long-run decisions viz. make or buy, sell or process further operation versus shut-down, rent or buy, lease or buy, pricing, product mix and other special decisions relating to inventory and marketing operations.

Module – IV

(1 CREDIT) 25 marks

Budgetary Control: Budgeting: Budgeting for control — operations or functional budget: finance budgets, master budgets(budgeted income statement and balance sheet) fixed and flexible budgets, capital budgets, research and development budget, maintenance and repair budget; budgets, key factor; periodic and continuous budgeting, budgeting for return on investment. Cost Volume Profit Analysis And Recent Development In Cost Management: cost-volume profit analysis, Break-even analysis, Profit volume ratio, methods of breakeven analysis, cost management, cost reduction and cost control

Suggested Reading:

1. M.Pandey - Management Accounting.
2. M. A. Sahay - Management Accounting, Principals & Practi

Paper 203- Principles of Economics

Module-I

(1 CREDIT) 25 marks

Principles of economics; Three problems of economic organisation and economic systems, Society's technological possibilities; Circular flow of money; Market mechanism and competition; Role of government

Module-II

(1 CREDIT) 25 marks

Concept of demand and Supply; Demand- Law of Demand, Demand Schedule and Curve, Shift in Demand, Elasticity of Demand (Price, Income and Cross Price); Supply- Law of Supply, Supply Schedule and Curve, Shifts in Supply, Price Elasticity of Supply; Market Equilibrium- Determination of Market price and Market Mechanism, Changes in Equilibrium

Module-III

(1 CREDIT) 25 marks

Theory of Production and Costs – Production function and Law of Diminishing Returns; Cost concepts and classifications - Cost function and Cost-Output Relationship (Short run and Long run)- Economies and Diseconomies of Scale; Break even analysis

Module-IV

(1 CREDIT) 25 marks

National Income- Basic Concepts and Measures, Cost of Living, Economic Growth and Determinants; Saving Investment and Financial System; Unemployment

Suggested Readings:

- Alfred W.S. Stonier and Hague: The Essentials of Economics
- P. Samuelson: Economics An Introductory Analysis
- Dewett K.K.: Modern Economic Theory
- Colander: Economics
- Economics: Samuelson, Nordhaus
- Principles of Economics: Gregory Mankiw

Paper 204 Business Mathematics

Module-I

(1 CREDIT) 25 marks

Theory of Sets- Meaning, Presentation and Equality of Sets; Union, Intersection, Complement and difference of Sets; Venn Diagrams Arithmetic and Geometric progressions- n^{th} term and sum of series; Sum, Sum of squares and Sum of cubes of natural numbers.

Module-II

(1 CREDIT) 25 marks

Matrices- Types, addition and multiplication, Meaning of transpose and inverse of a matrix; Properties and Results of determinants. Permutations and combinations- Factorial Notation, Principle of Counting; Permutation as Arrangement, Combination as Selection; Basic Applications.

Module-III

(1 CREDIT) 25 marks

Interest- Simple Interest and Compound Interest (Annual, Semi-annual, Monthly and Continuous Compounding); Annuity- Concept and Applications; Present Value and Future Value; Applications in Loan Repayment, Interest and Instalments.

Module-IV

(1 CREDIT) 25 marks

Functions- Constant, Linear, Quadratic, Polynomial; Indices and Logarithms- Concept Differentiation and Integration of standard algebraic functions; Rules of Derivatives: Addition, Multiplication and Quotient; Applications of Derivatives.

Suggested Readings:

- Business Mathematics (Sultan Chand): Sancheti, Malhotra, Kapoor
- Business Mathematics (Vikas Publishing) :Zameerudin, Qazi, Khanna, Bhambri
- A Textbook of Business Mathematics (Ashish Publishing): Reddy, Reddy, Prakash
- A Textbook of Quantitative Techniques (Laxmi Publications): Bali, Gupta, Gandhi

Paper 205 - Special Contract

Module-1 (1 CREDIT) 25 marks

Indemnity, Guarantee, Bailment, Pledge

Module-II (1 CREDIT) 25 marks

Law Relating to Agency

Module-III (1 CREDIT) 25 marks

Sale of Goods Act, 1930-Definitions, Formation of Contract of Sale, Effects Of The Contract Transfer Of Property As Between Seller And Buyer, Performance of Contract, Right of Unpaid Seller, Suits for Breach of Contract

Module-VI (1 CREDIT) 25 marks

Indian Partnership Act, 1932- Definitions, Nature, Relation of Partners Inter Se, Relation of Partners to Third Parties, Incoming & Outgoing Partners, Dissolution of Firm, Registration of Firm

Reference Books

Myneni ; Law of Contract
R.K Bangia's Law of Contract
S. K Kapoor ; Law of Contract
Avtar Singh; Law of Contract
Mulla- Law of Contract
Bangia's Indian Partnership Act

Paper 206- Clinical Legal Education (Paper I) (ADR)

Module - I (2 CREDITS) 50 marks

Alternate Dispute Resolution- Arbitration and Conciliation Act, 1995, Drafting of Arbitration Agreements, Settlement Agreement etc. Negotiation Skills to be learned with simulated program.

Module - II (1 CREDIT) 25marks

Conciliation Skills

Module - III (1 CREDIT) 25marks

Arbitration Law and Practice including International Arbitration and arbitration rules.

SECOND YEAR

Semester III

Paper 301- Business Environment

Module-I (1 CREDIT) 25 marks

Introduction to Business Environment - Meaning, Scope and Importance; Types of Business Environment: Internal and External, Micro Environment and Macro Environment, Assessing Risk in Business environment- Environment Scanning and Monitoring; PESTLE Framework, SWOT Analysis and Porter's Five Forces Model

Module-II (1 CREDIT) 25 marks

Business and Economy - Types of Economies: Capitalist, Socialist and Mixed economy; Economic Growth and Economic Development- Meaning, Measures and Factors affecting Growth and Development, Emerging Sectors of Indian Economy

Module-III (1 CREDIT) 25 marks

Monetary Policy- Meaning, Objectives and Tools used in India; Fiscal Policy- Meaning and Objectives, Public Revenue and Expenditure- Types, Fiscal Budget and Fiscal Deficit- Basic Concepts; Inflation: Meaning, Types, Causes and Measures to check inflation

Module-IV (1 CREDIT) 25 marks

Foreign Investment- Importance and Limitations, Foreign Direct Investment and Foreign Portfolio Investment; Business Ethics- Meaning and Relevance; Ethical Dilemmas in Modern Business- Case Studies; Business and Social Responsibility- Stakeholder Approach to CSR, Carroll's Pyramid of CSR

Suggested Books:

1. Paul Justin, Business Environment- Text and Cases, TATA McGraw Hill;
2. M.G. Velasquez, Business Ethics: Concept & Cases
2. Mishra &Puri, Indian Economy, Himalaya Publishing House, New Delhi
3. Economic Environment of Business – M. Adhikary, Sultan Chand & Sons.
4. Francis Cherunilam, Business Environment-Himalaya Publishing House, New Delhi
5. Aswathappa, K.; Essentials of Business Environment, Himalaya Publishing House, New Delhi.
6. Morrison J, The International Business Environment, Palgrave

Paper 302- Marketing Management

Module-I

(1 CREDIT) 25 marks

Introduction: Concept, nature, scope and importance of marketing; Marketing concept and its evolution; Marketing mix; Strategic marketing planning – an overview. Market Analysis and Selection: Marketing environment – macro and micro components and their impact on marketing decisions; Market segmentation and positioning; Buyer behavior; consumer versus organizational buyers; Consumer decision making process.

Module-II

(1 CREDIT) 25 marks

Product Decisions: Concept of a product; Classification of products; Major product decisions; Product line and product mix; Branding; Packaging and labeling; Product life cycle – strategic implications; New product development and consumer adoption process. Pricing Decisions: Factors affecting price determination; Pricing policies and strategies; Discounts and rebates.

Module-III

(1 CREDIT) 25 marks

Distribution Channels and Physical Distribution Decisions: Nature, functions, and types of distribution channels; Distribution channel intermediaries; Channel management decisions; Retailing and wholesaling. Promotion Decisions: Communication Process; Promotion mix – advertising, personal selling, sales promotion, publicity and public relations; Determining advertising budget; Copy designing and testing; Media selection; Advertising effectiveness; Sales promotion – tools and techniques.

Module-IV

(1 CREDIT) 25 marks

Marketing Research: Meaning and scope of marketing research; Marketing research process. Marketing Organisation and Control: Organising and controlling marketing operations- Issues and Developments in Marketing: Social, ethical and legal aspects of marketing; Marketing of services; International marketing; Green marketing; Cyber marketing; Relationship marketing and other developments of marketing.

Suggested Readings :

1. Kotlar, Philip, Marketing Management, Prentice Hall, New Delhi.
2. Stanton, Etzel, Walker, Fundamentals of Marketing, Tata-McGraw Hill, New Delhi.
3. Saxena, Rajan, Marketing Management, Tata-McGraw Hill, New Delhi.
4. McCarthy, E.J., Basic Marketing: A managerial approach, Irwin, New York.

Paper 303- Financial Management

Module I (1 CREDIT) 25 marks

Introduction to Financial management – Meaning, Scope, Objectives, Functions of Financial management role and challenges in front of Finance manager in Modern financial system.

Security analysis Financial statements and Ratio analysis - Analysis and Interpretation of Financial statement Nature objective tools Methods comparative statement common size statement and trend analysis Ratio analysis Interpretation benefits and limitations Classification of Ratio Liquidity Profitability turnover Capital structure and leverage Efficiency ratio financial ratio stability ratio and investors analysis

Module II (1 CREDIT) 25 marks

Foreign funds and Foreign exchange - Meaning Introduction Foreign exchange risk Financial products Forward Future option Currency swap Forex swaps Foreign exchange transaction purchase and sale of goods services assets loans computation of forex difference.

Hire purchase and Amortisation Term loans - Calculation of Interest by fixed instalments and fixed principal method Asset purchase method Appraisals of term loan Project report.

Module III (1 CREDIT) 25 marks

Capital structure and leverages - Leverages Introduction, EBIT EPS analysis Types of leverages operating leverages Financial leverage combined leverage, Relationship between leverages , Capital structure Meaning and choice Importance optimal capital structure Dividend policy pay out ratio Capital structure theories capital structure and Market price of shares

Cost of Capital Equity and bond valuation- Introduction to cost of capital Measurements of cost of capital Marginal cost of capital WACC EVA MVA Return from bond Return from stock Annuity Compounding and discounting.

Module IV (1 CREDIT) 25 marks

Working capital management - Introduction , Management of working capital Estimations of working capital Operating /Working capital cycle, Tandon committee MPBF Factors and components of working capital

Suggested Readings:

Financial Management- PrasannaChandna

Financial Management- Khan and Jain

Paper 304 Jurisprudence

Module-I

(1 CREDIT) 25 marks

Jurisprudence: -Meaning, Nature and Scope, Definition of Law, Administration of Justice: - Meaning, Theories, Sources of Law: -Custom- Meaning, Essential of a valid Custom, Precedent: - Meaning, Importance, Merits & Demerits, Legislation: - Meaning, Kinds: Supreme and Subordinate Legislation.

Module-II

(1 CREDIT) 25 marks

Various Thoughts of Law in Different Schools, Natural Law School: Origin & Development through the times of Natural Law School, Analytical School: Bentham's Theory of Pleasure and Pain, Austin's Command theory , Historical School: Rule theory of Law by H.L.A Hart, Law as Manifestation of People's will- Savigny's Theory, Kelson's Pure Theory of Law, Sociological Jurisprudence: Eugen Ehrlich's Concept of Living Law, Ihering Concept of Sociological Law, Law as a Means of Social Engineering by Roscoe Pound , Concept of Social Solidarity by Duguit, Realist School: American Realism and Scandavian Realism prevailing in Realist School

Module-III

(1 CREDIT) 25 marks

Rights and Duties: - Meaning, Theories of Legal Rights, Essentials of Legal Rights, Classification of Rights and Duties, Right and Duty Conflict, Personality: Meaning and nature of legal personality, Legal status of unborn person, dead man, animals, idol, mosque and state.

Module-IV

(1 CREDIT) 25 marks

Possession: - Meaning, De facto and De jure possession, Remedies, Rights of Possessor, Ownership: -Definition, Essentials of Ownership, Kinds of Ownership, Modes of acquisition of Ownership, Distinction between Ownership and Possession

Suggested Readings

B.N.M. Tripathi: An Introduction to Jurisprudence (Legal Theory)

N.V. Paranjape: Studies in Jurisprudence & Legal Theory

S.P. Dwivedi: Jurisprudence and Legal Theory

Paton G.W.: A Text Book of Jurisprudence

S.N. Dhyani: Fundamentals of Jurisprudence

References:

Freidman W. : Legal Theory

Fitzgeroid P.J.: Salmond on Jurisprudence

Dias: Jurisprudence

Paper 305- Constitutional Law (Paper I)

Module-I (1 CREDIT) 25 marks

Introduction: Making of the Constitution, Salient features of the Constitution, Preamble of the Constitution

Union and its Territory and Citizenship: Union and its Territory (Art. 1 to 4), Citizenship (Art. 5 to 11), Citizenship Act, 1955

Module-II (1 CREDIT) 25 marks

Fundamental Rights - I - Definition of State (Art.12), Doctrine of Eclipse, Severability and Waiver (Art.13), Right to Equality (Art. 14 to 18), Protection of Civil Right Act, 1955

Module-III (1 CREDIT) 25 marks

Fundamental Rights – II- Right to Freedom (Art. 19 to 22), Right against exploitation (Art. 23 and 24), Freedom of Religion (Art. 25 to 28), Cultural and Educational Rights (Art. 29 and 30), Right to Constitutional Remedies (Art. 32 and 226), Judicial Review, Judicial Activism, Public Interest Litigation.

Module-IV (1 CREDIT) 25 marks

Directive Principles and Fundamental Duties- Directive Principles of State Policy and its implications (Art. 36 to 51), Fundamental Duties and its significance (Art. 51A), Inter-relationship between Fundamental Rights, Directive Principles and Fundamental Duties.

Amendment of the Constitution - Procedure for Amendment, Types of Amendments, Criticism of the Amendment Procedure, Basic Structure of the Constitution

Miscellaneous - Constitution and Good Governance

Suggested Readings:

1. Shukla V. N, Constitution of India
2. Jain M.P – Indian Constitutional Law
3. Nutshells - Constitutional and Administrative Law
4. J.N. Pandey - Constitutional Law
5. D.D. Basu – Introduction to Constitution of India
6. H.M. Seevai- Constitution of India
7. Subhash sKashyap – Constitution of India

Paper 306 - Law of Crime (Paper I) (Indian Penal Code)

Module-I (1 CREDIT) 25 marks

Definition and meaning of crime, Distinction between crime and tort, theories of punishment, kinds of punishment, stages of crime, elements of crime: actus reus and mens rea, codification of law of crime in India, application of the Indian Penal Code, Intra territorial and Extra territorial application, Right of Private Defence, punishments

Module-II (1 CREDIT) 25 marks

Offence against human body: offence affecting life, Hurt, wrongful restraint and wrongful confinement, criminal force and assault, kidnapping, abduction, sexual offences

Offence against Property: Theft, Extortion, robbery and dacoity, criminal misappropriation of property, criminal breach of trust, receiving of stolen property, cheating, mischief, criminal trespass

Module-III (1 CREDIT) 25 marks

Offence relating to marriage: Cruelty by husband or relatives of husband, Offence against the public Tranquility: Unlawful Assembly, Rioting, Affray, Defamation, criminal intimidation, Insult and Annoyance, attempt to commit offences, abetment, criminal conspiracy, false evidence and offences against public justice,

Module-IV (1 CREDIT) 25 marks

Miscellaneous: Offence against state, offence by or relating to public servants, contempt's of the lawful authority of public servants, decency and morals, offence relating to religion, offence relating to elections.

Suggested Reading:

Indian Penal Code

1. Ratanlal and Dhirajlal
2. Batuklal
3. Singh, Avtar
4. Paranjpe
5. S.N. Mishra

SECOND YEAR

Semester IV

Paper 401- International Business Environment

Module-I (1 CREDIT) 25 marks

Overview: International Business- Introduction, Concept, Definition, Scope, Trends, Challenges and opportunities; Nature, Meaning and Importance of International competitive advantage, Multidimensional view of Competitiveness- Financial Perspectives- International monetary systems and financial markets, IMF, World Bank, IBRD, IFC, IDA, existing international arrangements; Globalization and foreign investment- Introduction FDI, national FDI policy framework, FPI, Impact of globalization.

Module-II (1 CREDIT) 25 marks

Globalization- Technology and its impact, Enhancing technological capabilities, Technology generation, Technology transfer, Diffusion, Dissemination and spill over, Rationale for globalization, Liberalization and Unification of World economics, International Business theories, Trade Barriers- Tariff and Non Tariff Barriers.

Module-III (1 CREDIT) 25 marks

Strategy making and international business- Structure of global organizations, Types of strategies used in strategic planning for achieving global competitive advantage, Meaning, Concept and scope of distinctive competitive advantage, Financial Integration, Cross border merger and acquisitions.

Module-IV (1 CREDIT) 25 marks

Socio cultural Environment- Managing Diversity within and across cultures, Country risk analysis, Macro environmental risk assessment, Need for risk evaluation; Corporate governance, globalization with social responsibility- Introduction, Social responsibility of TNC, Recent development in corporate social responsibility and policy implications. Global Human Resource Management- Selection, Development, Performance Appraisal and compensation, Motivating employees in the global context and managing groups across cultures, Multicultural management.

Suggested Reading:

1. Bhalla, V.K. and S. Shivaramu; International Business: Environment and Management, Anmol Publication Pvt. Ltd., 2003 Seventh Revised Edition.
2. Rao, P. Subba; International Business, Himalaya Publishing House, 2002 Second Revised Edition.

Reference Books:

1. International Business by Joshi (Oxford Publications)
2. Goldsmith, Arthur A; Business Government Society, Erwin Book Team.
3. Berry, Brian J L, Edgar C Conkling & D Michael Ray; The Global Economy in Transition, Prentice Hall International Ltd.

Paper 402- Organizational Behaviour

Module-I

(1 CREDIT) 25 marks

Introduction to Organisational Behaviour (OB): Evolution, Definition, Meaning, Foundations of OB, Importance of OB, Contributing disciplines to OB, Approaches to OB, Challenges, Concept of Organisational Effectiveness, Organisational Structure and Design: Concept, Importance, Key Factors, Types. Personality: Meaning, Determinants, Traits and Types of Personality, The Big Five Model of Personality Dimensions, Myers-Briggs Type Indicator (MBTI)

Module-II

(1 CREDIT) 25 marks

Perception: Concept, Factors influencing Perception, Biases affecting Perception, Perceptual Process Learning: Concept, Theories, Styles, Attitudes and Values: Concepts, Components (ABC Model) of Attitude, Sources of Attitude Formation, Functions of Attitudes, Effects of Attitude at Work Place, Work-related Attitudes, Types of Values, Motivation: Concept, Theories, Strategies

Module-III

(1 CREDIT) 25 marks

Group and Team Dynamics: Concept and Types of Groups, Stages of Group Development, Concept, Types, Advantages and Issues of Teams, Groups v/s Teams, Effective Teamwork Conflict Management: Concept, Stages and Types of Conflict, Conflict Resolution Strategies
Leadership: Concept, Qualities, Styles, Theories

Module-IV

(1 CREDIT) 25 marks

Power and Politics: Concept and Sources of Power, Concept of Organisational Politics, Political Behaviour Activities & Tactics, Effects of Politics on Work, Employees and Organisation, Strategies to Avoid or Mitigate Political Behaviour Organisational Culture: Concept, Characteristics determining the Nature of Culture, Sources of Culture Formation Change Management: Concept, Nature, Causes and Process of Change, Force Field Theory of Change, Meaning and Sources of Resistance to Change, Concept of Change Agent Organizational Development (OD): Concept, Characteristics

Suggested Readings:

1. Organizational Behaviour – K. Aswathappa – Himalaya Publishing House
2. Understanding Organizational Behaviour – Udai Pareek – Oxford University Press
3. Organizational Behavior – Stephen Robbins – Pearson
4. Organizational Behavior – Fred Luthans – McGraw Hill Education
5. Organizational Behaviour – L. M. Prasad – Sultan Chand & Sons
6. Management of Organisational Behaviour – Awadhesh Chaudhary – Raj Publication
7. Organisational Behaviour – McShane, Steven, Mary Glinow and Radha R. Sharma – Tata McGraw Hill
8. Organisational Behaviour – Dipak Kumar Bhattacharya – Oxford Publication
9. Management & Organisational Behaviour – Laurie Mullins – Pearson

Paper 403 Management theory and practices

Module-I (1 CREDIT) 25 marks

Critical analysis of management and theoretical plurality What do managers do? Ethics and managing Management, leadership and conflict Motivation and stress at work Organisational culture Decision making and learning Developing staff Diversity in organisations

Module-II (1 CREDIT) 25 marks

Development of management thought, concept of International management, management in the countries like USA, Japan etc. Role of culture, technology, economic and social system.

Module-III (1 CREDIT) 25 marks

Globalization effect on management, Change management, Strategic management, recent development in the field of management in a global perspective

Module-IV (1 CREDIT) 25 marks

Global management strategies -corporate strategies, e governance, re-engineering, benchmarking six sigma, core competencies management and society.

Paper 404- Constitutional Law (Paper II)

Module-I (1 CREDIT) 25 marks

System of Government- Separation of Powers; Parliamentary Vs. Presidential System; Federal System Distribution of Powers: Centre – State Relations, Inter – State Relations; Emergency Provisions

Module-II (1 CREDIT) 25 marks

Central Government- President and Vice President, Prime Minister and Council of Minister Vs. Cabinet Committees, Parliament, Supreme Court; State Government- Governor, Chief Minister and State Council of Minister, State Legislature, High Court and Subordinate Courts

Module-III (1 CREDIT) 25 marks

Local Government- Panchayati Raj, Municipalities; Constitutional Bodies- Election Commission, Public Service Commission, Finance Commission, Comptroller and Auditor General of India, Attorney General of India, Advocate General of the State

Module-IV (1 CREDIT) 25 marks

Other Constitutional Dimensions- Kinds of Bills, Cooperative Societies, National Commission for SC and STs; Anti Defection Law; Non-Constitutional Bodies- National and State Human Rights Commission, Central and State Information Commission, Lokpal and Lokayuktas, Planning Commission (Niti Ayog)

Suggested Reading:

2. Shukla V. N, Constitution of India
3. Jain M.P – Indian Constitutional Law
4. Nutshells- Constitutional and Administrative Law
5. Constitutional Law – J.N. Pandey
6. D.D. Basu – Introduction to Constitution of India
7. H.M. Seevai- Constitution of India
8. Subhash Kashyap – Our Parliament
9. Subhash Kashyap – Constitution of India

Paper 405- Law of Crime (Paper II) (Criminal Procedure Code)

Module-I (1 CREDIT) 25 marks

Introduction- Definitions, Constitution and powers of Criminal Courts and Offices, Arrest and Bail provisions, Information to the Police and their powers to investigate

Module-II (1 CREDIT) 25 marks

Process to Compel Appearance and Production of things- Summons for Appearance, Warrant of arrest, Proclamation and attachment, Other rules regarding processes, Summons procedure, Search Warrants, General provisions as to search, Miscellaneous, Conditions requisite for initiation of proceedings, Complaints to Magistrates, Commencement of proceedings before Magistrates, Security Proceedings

Module-III (1 CREDIT) 25 marks

Introduction to Trial Procedures- The charge, Form of charges, Joinder of charges, Evidence in inquiries and trials, General provisions as to inquiries and trials, Provisions as to accused persons of unsound mind, Trial before a court of session, Trial of warrant cases by magistrates, Trial of summons – cases by Magistrates, Summary Trials, Judgement, Submission of death sentences for confirmation, Execution, suspension, remission and commutation of sentences

Module-IV (1 CREDIT) 25 marks

Review Procedures- Appeals, Reference and Revisions, Maintenance of wives, children and parents, transfer of criminal cases, Irregular proceedings, Limitations for taking cognizance

Text Books:

1. Rattan Lal & Dhirajlal – Code of Criminal Procedure
2. R.V. Kelkar – Code of Criminal Procedure

References:

1. S.N. Mishra – Code of Criminal Procedure
2. Ganguly – Criminal Court, Practice and Procedure

Paper 406- Clinical Legal Education (Paper II) (Professional Ethics)

Module-I (1 CREDIT) 25 marks

Professional Ethics and Court Craft- Historical development of Legal Profession in India. Constitution, Function, Powers and Jurisdiction of State Bar Council and Bar Council of India Admission and enrolment of Advocates.

Module-II (1 CREDIT) 25 marks

Profession ethics and Advocacy, Standards of Professional Conduct and Etiquette, Conflict between interest and duty, Duty to court, Duty to Client, Duty to opponent, Duty to Colleagues, Duty towards Society and obligation to render legal aid

Module-III (1 CREDIT) 25 marks

Bench-Bar Relationship- Reciprocity as partners in administration of Justice Professional Misconduct Rights and Privileges of Advocates

Module-IV (1 CREDIT) 25 marks

Contempt of Court Act, 1971- Historical development of Contempt of Court Act in India, Object and Constitutional validity of Contempt of Court Act. Definition, Kinds of Contempt Contempt by Judges, Magistrates, Lawyers and other persons Cognizance, Procedure, Appellate provisions regarding Contempt Defences, Punishment and Remedies against punishment for Contempt of Court and Punishment for Contempt, Defences under contempt of court.

Cases

1. Rajendra V Pai v Alex Frnandes AIR 2002 SC 1808
2. In re; A an advocate AIR 1962 SC 1337
3. In re; Mr. G a Senior Advocate of SC AIR 1954 SC 557
4. In re; Lalit Mohan Das AIR 1957 SC 250
5. Sheo Narayan Jafa v Judge Allahabad H.C. AIR 1953 SC 368
6. P. J. Ratnam v d. Kanik ran AIR 1964 SC 244
7. In re; "M" an Advocate AIR 1957 SC 149
8. L.D. Jaisingham v Narain das N Punjabi (1976) 1 ACC 354
9. Jhon D' Souza v Edward Ani (1994) 2 SCC 64

THIRD YEAR

Semester V

Paper 501 - Human Resource Management

Module-I (1 CREDIT) 25 marks

Introduction & Overview: Concept, Features, Objectives and Importance, Scope of HRM, Evolution of HRM, Personnel Management v/s HRM, Traditional HRM v/s Strategic HRM, Challenges of HRM
Policy Manual: Concept of Policy and Policy Manual, Advantages

Module-II (1 CREDIT) 25 marks

Job Analysis: Concept, Process, Advantages, Methods, Components: Job Description (JD), and Job Specification, Designing a JD
Job Design: Concept, Steps, Factors affecting Job Design, Techniques: Job Simplification, Job Rotation, Job Enlargement, Job Enrichment, Self-directed or Empowered Teams, High Performance Work Design
Job Evaluation: Concept, Process, Significance, Methods
Human Resource or Manpower Planning: Concept, Process, Advantages, Limitations
Recruitment and Selection: Concept, Process, Internal and External Sources of Recruitment, Types of Tests and Interviews in Selection Process, Recruitment v/s Selection
Job Changes: Transfers, Promotions, Demotions, Separations

Module-III (1 CREDIT) 25 marks

Performance Appraisal: Concept, Advantages, Limitations, Traditional and Modern Methods of Performance Appraisal, Performance Appraisal v/s Performance Management System, Concept and Objectives of Potential Appraisal
Training: Concept, Advantages of Training, On-the-Job and Off-the-Job Methods of Training, Induction, Requirements of a successful Training Programme, Steps in a Training Process, Designing a Training Programme, Evaluation of Training Effectiveness
Executive or Management Development: Concept, On-the-Job and Off-the-Job Methods of Management Development, Training v/s Development

Module-IV (1 CREDIT) 25 marks

Career Planning: Concept of Career, Career Planning and Career Development, Advantages, Steps, Stages in Career Development Cycle
Compensation Management: Base and Supplementary Components of Remuneration: Wages or Salary, Fringe Benefits, Incentives, Perquisites, Non-monetary Benefits, Factors determining Wage Rates, Essentials of a good Compensation Package
Employee Welfare: Concepts of Employee Welfare, Health and Safety, Social Security, Grievance Redressal and its Procedure, Employee Participation

New Trends in HRM

Suggested Readings:

1. Human Resource Management, K. Aswathappa, Himalaya Publishing House
2. Human Resource Management, VipulPrakashan
3. Human Resource Management, Gary Dessler, Pearson Education
4. Human Resource Management: Text and Cases, V. S.P. Rao, Excel Books
5. Human Resource Management, Snell Bohlander Vohra, Cengage Learning
6. Human Resource Management, David Lepak & Mary Gowan

Paper 502- Managerial Economics

Module-I (1 CREDIT) 25 marks

Managerial Economics – Definition, Application and Scope of Managerial Economics in Business

Demand and Supply–Concepts, Applications of Market Equilibrium, Elasticity and Revenue; Controls on Prices- Price floor and Price ceiling with Applications

Module-II (1 CREDIT) 25 marks

Market Structures- Characteristics of each; Determination of Price and Output Decisions under Perfect Competition, Monopoly, Oligopoly and Monopolistic Competition; Price discrimination and Game theory

Module-III (1 CREDIT) 25 marks

Consumer Surplus, Producer Surplus; Market efficiency- Welfare and dead weight loss; Basic Applications- Taxation; Market failures – Economics of Information, Public Goods, Externalities and Public Policy

Module-IV (1 CREDIT) 25 marks

Measurement of National Income- Two-sector Model, Consumption and Saving Function, Theory of Multiplier, Basic Concept of Three-sector and Four-sector Model; Business Cycles and Economic Stabilization Policies

Suggested Readings:

- H.Criag Peterson, W.Cris Lewis : Managerial Economics (Pearson)
- Paul G.Keat and PhilitY.Yound: Managerial Economics (Pearson)
- D.M.Mithani: Managerial Economics (Himalaya)
- Suma Damodaran : Managerial Economics (Oxford)
- D.N. Dwivedi: Managerial Economics (Vikas)
- Economics: Samuelson, Nordhaus
- Principles of Economics: Gregory Mankiw

Paper 503- Code of Civil Procedure & Limitation Act

Module-I (1 CREDIT) 25 marks

Civil Procedure Code: Preliminary, suit in general, parties to suit, Pleading, Appearance of parties and setting aside ex-parte decrees, examination of parties.

Module-II (1 CREDIT) 25 marks

Admissions, production, impounding and return of documents, settlement of issues and disposal of suit, adjournments, hearing of the suit and examination of witnesses, affidavits, commissions, judgment and decree, execution, arrest and attachment before judgment, Appointment of receiver, Temporary Injunction and interlocutory orders, death, marriage and insolvency of parties.

Module-III (1 CREDIT) 25 marks

Supplemental Proceedings, suits in particular cases, summary procedure (Summary suit), Special proceedings, Arbitration and special case, Appeals, Reference, review and revision.

Module-IV (1 CREDIT) 25 marks

Miscellaneous and Limitation Act

Reference :

Text books : Civil Procedure Code

1. Mulla (Key to Indian Practice)
2. C.K. Takwani
3. D.N. Mathur
4. S.K. Kapoor

Text books : Limitation Act

1. C.K. Takwani

Paper 504- Family Law (Paper I)

Module-I	(1 CREDIT) 25 marks
Mohammedan Law – Source, Schools, Shariat Act, 1937, Marriage, Dower, Divorce, Maintenance, Legitimacy & Parentage , Guardianship .	
Module-II	(1 CREDIT) 25 marks
Indian Divorce Act & Christian Marriage Act 15 marks	
Module-III	(1 CREDIT) 25 marks
Indian Succession Act (Sec.1-166 only)	
Module-IV	(1 CREDIT) 25 marks
Parsi Marriage and Divorce Act	

Suggested Readings:

Mulla on Hindu Law

Mull's Principles of Mohammedan Law

Aquil Ahmad Mohammedan Law

Paras Diwan, Modern Hindu Law

Paras Diwan: Family Law

I.A Sayed Family Law

Bare Acts

Paper 505- Labour & Industrial Law (Paper I)

Module-I (1 CREDIT) 25 marks

The Factories Act, 1948- Object and salient feature of the Act, Worker's health, Worker's Welfare, Working hours of adults, Employment of young person

Module-II (1 CREDIT) 25 marks

The Trade Unions Act, 1926- Object and Salient features of the Act, Definition, Registration of Trade Union, Position of Unregistered and recognized Trade Union, Rights of Registered Trade Union, Liabilities of Registered Trade Union, Amalgamation of Trade Union, Dissolution, Role of Judiciary in safeguarding the rights of workmen, The Trade Union (Amendment) Act, 2001.

Module-III (1 CREDIT) 25 marks

The Industrial Disputes Act, 1947- Object and salient feature of the Act, Definitions Authorities under the Act- Works Committee, Conciliation Officer, Board of Conciliation, Court of Enquiry, Labour Courts, Tribunals, National Tribunals References of disputes to Boards, Courts or tribunals including, voluntary reference of disputes to arbitration.

Module-IV (1 CREDIT) 25 marks

Strikes and lock outs- Prohibition of strikes and lock outs, Illegal strike and lock outs, Prohibition of financial aid to illegal strikes and lock outs, Lay-Off, Retrenchment, Unfair Labour Practice

Suggested Readings

1. G.M. Kothari, *A Study of Industrial Law*
2. S.N.Mishra, *Industrial and Labour Law*
3. V.G. Goswami, *Industrial and Labour Laws*
4. S.K. Puri, *Industrial and Labour Laws*
5. Chopra, *Minimum Wages Act*
6. Chopra, *Payment of Wages Act*
7. P.L. Malik, *Employee State Insurance Act*

References:

Report of the National *Commission on Labour (1969)*
Indian Law Institute, *Labour Law and Labour Relation, 1957*

Paper 506- Environmental Law

Module-I

(1 CREDIT) 25 marks

Environmental Law: International and National Perspective- Introduction-Environment – Meaning, Environment Pollution – Meaning and Issues;International Norms-Sustainable Development, Precautionary Principle, Polluter pays Principle, Public Trust Doctrine; Constitutional Guidelines-Right to Wholesome Environment – Evolution and Application, Relevant Provisions – Art. 14, 19 (1) (g), 21, 48-A, 51-A(g), Environment Protection through Public Interest Litigation

Module-II

(1 CREDIT) 25 marks

Prevention and Control of Water and Air Pollution -The Water (Prevention and Control of Pollution) Act, 1974, Water Pollution – Definition, Central and State Pollution Control Boards – Constitution, Powers, Functions and Control Mechanisms; Air (Prevention and Control of Pollution) Act, 1981, Air Pollution – Definition, Central and State Pollution Control Boards – Constitution, Powers, functions and Control Mechanisms; Other Laws- Law of Torts, Law of Crimes

Module-III

(1 CREDIT) 25 marks

Protection of Forests and Wild Life: Indian Forest Act, 1927- Kinds of forest – Private, Reserved, Protected and Village Forests, The Forest (Conservation) Act, 1980; The Wild Life (Protection) Act, 1972- Authorities to be appointed and constituted under the Act, Hunting of Wild Animals, Protection of Specified Plants, Protected Area, Trade or Commerce in wild animals, animal articles and trophies and Its prohibition.

Module-IV

(1 CREDIT) 25 marks

Environmental Legislations and International Regime- Environmental Legislations-Environmental (Protection) Act, 1986 (Powers of the Central Government and CRZ norms); Public Liability Insurance Act, 1991(No Fault Liability); The National Environment Tribunal Act, 1995 (Object of the Act); The National Appellate Environmental Authority Act, 1997 (Object of the Act); National Green Tribunal Act, 2010; International Regime- Stockholm Declaration, RIO Declaration, Kyoto Protocol, United Nations Framework Convention on Climate Change, Recent International Developments

TextBooks:

1. Environmental Law & Policy in India – ShyamDiwan, Armin Rosencranz
2. Environmental Law in India – P. Leelakrishnan
3. Environmental Administration, Law and Judicial Attitude – Paras Diwan, PeeyushiDiwan
4. Introduction to Environmental Law – S Shanthakumar's

Statutes :

1. The Water (Prevention and Control of Pollution) Act, 1974
2. The Air (Prevention and Control of Pollution) Act, 1981
3. The Indian Forest Act, 1927
4. The Forest (Conservation) Act, 1980
5. The Wild Life Protection Act, 1972
6. The Environment (Protection) Act, 1986
7. The Public Liability Insurance Act, 1991
8. The National Environment Tribunal Act, 1995
9. The National Environment Appellate Authority Act, 1997

THIRD YEAR
SEMESTER – VI

Paper 601- Consumer Behaviour

Module-I (1 CREDIT) 25 marks

Consumer Behavior: Concept, diversity of consumer behavior, Characteristics of Indian Consumers- Influences on the Consumer: Consumer needs, motives - positive and negative motivation - rational versus emotional motives

Module-II (1 CREDIT) 25 marks

Consumer relevant reference groups - opinion leaders - family decisions making and consumption related roles - family life cycle - social class and consumer behaviour - influence of culture on consumer behaviour- cross cultural context. Diffusion of innovations: the Diffusion process-adoption process-consumer innovativeness and personality traits.

Module-III (1 CREDIT) 25 marks

Consumer decision making: Models of consumer decision making -Concept of involvement & extensive problem solving - limited problem solving – routinized responsive behavior.-Post purchase behavior: Consumer satisfaction concept & Models - Equity Theory, Attribution Theory, Cognitive dissonance, Consumer delight, consumer complaint behavior-Consumerism: Evolution of consumer society. Definition of consumerism, buyers & sellers rights, effects of consumerism.

Module-IV (1 CREDIT) 25 marks

Organizational Buying: Concept & comparison with Consumer buying, Economic Influence; Political Influence; Legal Influence; Supplier's Influence; Technology Influence; Customer Influence; Government Influence; Labour Influence, Analyzing Buyers' strengths & Negotiation Capabilities- Organizational Influences on Buying Behavior: Buying Roles; Market Response: The Buy Grid Model; The Organizational Buying Decision Process; Buying Tasks; Interpersonal Influencing in Organizational Buying

Reference Books :

Nair Suja :Consumer Behaviour Text and Case

Nair Suja: Consumer Behaviour and Marketing Research

Ghai R K & Singh Gurapratap: Consumer Behaviour

Paper 602-Business Research Methodology

Module-I (1 CREDIT) 25 marks

Fundamentals of Research: Introduction to research & research methods, Meaning, Objectives, Role of MR, Applications of MR in marketing, Significance, Types of Research- Basic, Applied, Descriptive, Historical, Exploratory, Experiential, Ex-Practo Factor, Case study approach. Approaches to research- Qualitative Approach- Inferential, Experimental, Simulation. Qualitative Approach- Ethnographic, Phenomenological, Field research

Module-II (1 CREDIT) 25 marks

Importance of research in management decisions- Marketing Research, Government policies and economic system, Social relationship, Planning and operational problems of research in business. Research Process, Features of good research, Research design -Types of research design- Exploratory, Descriptive, Casual

Module-III (1 CREDIT) 25 marks

Process of Data collection -Primary data - Observation, Interview, Questionnaire, Interview schedule, Secondary data- Internal Sources, External Sources. Data Processing

Module-IV (1 CREDIT) 25 marks

Hypothesis: meaning, importance, types, Formulation & testing hypothesis, Chi-square test, correlation co-efficient, regression analysis. Sampling- Types of samples -Probability Sampling: Cluster sampling, stratified sampling, multi-stage sampling, Non-Probability Sampling: Purposive sampling, Quota Sampling, Convenience sampling. Data analysis & Interpretation, Z Test, T test, Paired t test, Chi square test. Report writing

References

1. Research Methodology – Text and Cases with SPSS Applications, by Dr S.L. Gupta and Hitesh Gupta, International Book House Pvt Ltd
2. Business Research Methodology by T N Srivastava and Shailaja Rego, Tata Mcgraw Hill Education Private Limited, New Delhi
3. Methodology of Research in Social Sciences, by O.R. Krishnaswami, Himalaya Publishing House
4. Research Methodology, Methods and Techniques by C.R Kothari
5. Research Methodology by Dr Vijay Upagude and Dr Arvind Shende
6. Business Statistics by Dr S. K Khandelwal, International Book House Pvt Ltd
7. Quantitative Techniques by Dr S. K Khandelwal, International Book House Pvt Ltd
8. SPSS 17.0 for Researchers by Dr S.L Gupta and Hitesh Gupta, 2nd edition, Dr S. K Khandelwal, International Book House Pvt Ltd
9. Foundations of Social Research and Econometrics Techniques by S.C. Srivastava, Himalaya publishing House
10. Statistical Analysis with Business and Economics Applications, Hold Rinehart & Wrintston, 2nd Edition, New York
11. Business Research Methods, Clover, Vernon T and Balsely, Howard L, Colombus O. Grid, Inc
12. Business Research Methods, Emary C. Willima, Richard D. Irwin In. Homewood

13. Research Methods in Economics and Business by R. Gerber and P.J. Verdoom, The Macmillan Company, New York
14. Research and Methodology in Accounting and Financial Management, J.K. Curtis
15. Statistics for Management and Economics, by Menden Hall and Veracity, Reinmuth J.E

Paper 603- Family Law (Paper-II)

Module-I

(1 CREDIT) 25 marks

Marriage and kinship-Evolution of the institution of marriage and family, Role of religious rituals and practices in molding the rules regulating the marital relations, Types of family based upon-Lineage-patriarchal and matriarchal , Location-patriarchal and matriarchal, Number of conjugal units-nuclear, extended, joint and composite, Emerging concepts: maître sambandh and divided home.

Theories & Nature of Marriage under the Hindu Law, The Hindu Marriage Act, 1955- Requirements and solemnization of valid marriage, Nullity of Marriage, Restitution of conjugal rights, Judicial separation., Grounds of Divorce, Divorce by Mutual Consent., Maintenance Pendente Lite, Permanent alimony and maintenance .

Customary practices and State Regulation-Polygamy, Concubinage, Child Marriage, Sati, Dowry.

Settlement of Spousal Property-Need for development of law.

Module-II

(1 CREDIT) 25 marks

Joint Family and Coparcenary- Classification of Property, Joint Family Property, Separate or self-acquired property, Karta of the Hindu Joint Family, its position and powers, Alienation, Partition

The Hindu Succession Act, 1956 (As Amended by the Hindu Succession Act, 2005)- Devolution of Interest in Mitakshara Coparcenary, Succession to the property of Hindu Male dying intestate, Succession to the property of Hindu Female dying intestate, General provisions relating to succession, Disqualifications relating to succession

Module-III

(1 CREDIT) 25 marks

The Hindu Adoption & Maintenance Act, 1956, Adoption: Who can Adopt, Who May be Adopted, Conditions of Valid Adoption, Effect of Valid Adoption & Doctrine of Relating Back, Adoption Deed

Maintenance: Maintenance of Wife, Children & Aged Parents- Maintenance of Dependents, Maintenance as a Charge on Property

The Hindu Minority Guardianship Act, 1956: Kinds of Guardians and Powers. The Hindu Guardianship & Wards Act, 1956- Kinds of Guardian, Guardian of Minors Property, Custody of Minor, Consideration for the Appointment of Guardian

Module-IV

(1 CREDIT) 25 marks

Family and its changing pattern-(looked from Socio-Economic view, point –New emerging trends, Attenuation of family ties, working women and their impact on spousal relationship, composition of family, status and role of women, New property concepts, such as skill and job as new form of property, Factors affecting the family: demographic, environmental, religious and legislative, Processes of social change in India : sanskritization , westernization, secularization,

universalization , parochilization, modernization, industrialization and urbanization

Family Courts Act 1984 , Uniform Civil Code

Suggested Readings:

Mulla on Hindu Law

Mull's Principles of Mohammedan Law

Aquil Ahmad Mohammedan Law

Paras Diwan, Modern Hindu Law

Paras Diwan: Family Law

I.A Sayed: Family Law

Bare Acts

Paper 604- Interpretation of Statutes

Module-I (1 CREDIT) 25 marks

Meaning and Purpose of Interpretation; Basic Rules and Subsidiary of Interpretation.; Legal Maxims.

Module-II (1 CREDIT) 25 marks

Rules of Interpretation of Welfare Statutes; Penal Statutes; Taxation Statutes; Enabling Statutes; Substantive and Adjective Statutes; Temporary Statutes and Permanent Codes. Rules of Constitutional Interpretation.

Module-III (1 CREDIT) 25 marks

Internal Aids to Interpretation and External Aids to Interpretation; Presumptions

Module-IV (1 CREDIT) 25 marks

Commencement of Statutes; Operation of Statutes; Repeal – Express and Implied.

Recommended Readings:

J.P. Singh – Principles of Statutory Interpretation

Maxwell – Interpretation of Statute

K. Shanmukham, N.S. Bindra – Interpretation of Statute

V. Sarthy – Interpretation of Statutes

M.P. Jain – Constitution of India

Avatar Singh - Interpretation of Statutes

Paper 605- Labour & Industrial Law (Paper II)

Module-I (1 CREDIT) 25 marks
The Payment of Wages Act, 1936- Object and salient features of the Act., Responsibility for Payment of Wages, Wage period and time of payment of wages, mode of payment, Deductions which may be made from wages, Contracting Out, Authorities under the Act. The Bonded Labour System (Abolition) Act, 1976- Aims and objection of the Act, Constitutional and legal provisions, Liability to repay bonded debt to stand extinguished, Property of bonded labour to be freed from mortgage, Freed bonded labourer not to be evicted from homestead, Authorities for implementing the provisions of the Act.

Module-II (1 CREDIT) 25 marks
The Minimum Wages Act, 1948- Object and salient feature of the Act., Procedure for fixing and revising minimum wages, Exemption of employer from liability in certain cases. Contracting Out
The Equal Remuneration Act, 1976- Object and salient features of the Act. Equal Remuneration to men and women, No discrimination to be made while recruiting men and women workers, Advisory Committee, Power of appropriate Government to appoint authorities for hearing and deciding claims and complaint

Module-III (1 CREDIT) 25 marks
The Employees' Compensation Act, 1923- Object and aims of the Act, Definitions- Employers liability for compensation, National Extension of Employer's premises, Review of Compensation, Notice and claims of the accident, Power to require from employer statement regarding fatal accidents, Reports of fatal accidents and serious bodily injuries, Medical Examination and consequences of non-submission to medical examination, Liability for contractor's employers, Remedies of employer against stranger, Compensation to be first charge on assets transferred by employer, Attachment, assignment and charge on compensation, Contracting Out, Penalties

Module-IV (1 CREDIT) 25 marks
Employees State Insurance Act, 1948- Advisory Committee, Object and Salient features of Act, Contributions, Benefits, Adjudication of disputes and claims, Penalties.

Suggested Readings

1. G.M. Kothari, A Study of Industrial Law
2. S.N.Mishra, Industrial and Labour Law
3. V.G. Goswami, Industrial and Labour Laws
4. S.K. Puri, Industrial and Labour Laws
5. Chopra, Minimum Wages Act
6. Chopra, Payment of Wages Act
7. P.L. Malik, Employee State Insurance Act

References:

Report of the National Commission on Labour (1969)

Indian Law Institute, Labour Law and Labour Relation, 1957

Paper 606- Clinical Legal Education (Paper III) (DPC-1) (Civil)

Module-I: (1 CREDIT) 25 marks

Drafting – General Principles and Conveyances

Module-II: (1 CREDIT) 25 marks

Drafting – Rules under CPC and Pleadings (Civil)

Module-III: (1 CREDIT) 25 marks

Drafting – Matrimonial Pleadings

Module-IV: (1 CREDIT) 25 marks

Moot Court