

## PANJAB UNIVERSITY, CHANDIGARH-160014 (INDIA) (Estd. under the Panjab University Act VII of 1947-enacted by the Govt. of India)

# FACULTY OF BUSINESS MANAGEMENT AND COMMERCE

# OUTLINES OF TESTS SYLLABI AND COURSES OF READING

## FOR

# Bachelor of Hotel Management and Catering Technology (B.H.M.C.T.)

Duration: Four Years (I<sup>st</sup> to VIII<sup>th</sup> Semester)

(Semester System)

For the Examination 2018-2019

	Session 2016-17 FIRST SEMESTER							
	_			act Hours	Weig	ht age	Total	Credit
	Course Code	Course Title	Th.	Pr.	CE	ESE	Mark s	
		A. Theory						
	BHM-111	Foundation Course in Food Production	3	-	30	70	100	3
Discipline Core	BHM-112	Foundation Course in Food & Beverage Service	3	-	30	70	100	3
	BHM-113	Foundation Course in Front Office	3	-	30	70	100	3
	BHM-114	Foundation Course in Accommodation Operations	3	-	30	70	100	3
	BHM-115	Principles of Food Science	3	-	30	70	100	3
Discipline	BHM-116	Application of Computers	3	-	30	70	100	3
Electives	BHM-117	Executive communication	3		30	70	100	3
choose any two	BHM-118	Introduction to Event Management	3	-	30	70	100	3
		B. Practical						
	BHM101	Foundation Course in Food Production	-	8	60	40	100	4
Discipline Core	BHM102	Foundation Course in Food & Beverage Service	-	4	60	40	100	2
	BHM103	Foundation Course in Front Office	-	2	60	40	100	1
	BHM104	Foundation Course in Accommodation Operations	-	2	60	40	100	1
	BHM-105	Leadership Development Camp	-	1 week	50	-	50	3
		Total	18	16	470	580	1050	29

#### COURSE STRUCTURE Bachelor of Hotel Management and Catering Technology (BHMCT) Session 2016-17

		SECOND SI	EMES	TER				
	Course Code	Course Title	Но	itact urs	Weigh	t age	Total Marks	Credit
			Th.	Pr.	CE	ES E		
		A. Theory						
	BHM-121	Foundation Course in Food Production	3	-	30	70	100	3
Discipline Core	BHM-122	Foundation Course in Food & Beverage Service	3	-	30	70	100	3
	BHM-123	Foundation Course in Front Office	3	-	30	70	100	3
	BHM-124	Foundation Course in Accommodation Operations	3	-	30	70	100	3
	BHM-125	Nutrition	3	-	30	70	100	3
Discipline	BHM-126	Basics of Tourism	3	-	30	70	100	3
Electives choose any one	BHM-127	Accounting for Managers	3		30	70	100	3
Compulsory	BHM-128	Environment, Road Safety	2					0
Paper (Non		Education, Violence Against						
Credit		Women/ Children And Drug Abuse						
Course)		D. Drootia al						
<b>B</b> :	<b>DUNA</b> 400	B. Practical				4.0	4.0.0	
Discipline Core	BHM-106	Foundation Course in Food Production	-	8	60	40	100	4

BHM-107	Foundation Course in Food &	-	4	60	40	100	2
	Beverage Service						
BHM-108	Foundation Course in Front Office	-	2	60	40	100	1
BHM-109	Foundation Course in	-	2	60	40	100	1
	Accommodation Operations						
	Total	17	16	390	510	900	23

		THIRD SEMESTER							
			Contact	Weight age ESE (Marks)				Total	Credit
	Course	Course	Hours		Marks				
	Code	Title	Pr.	Training	Training Log Appraisal Viva				
				Report	Book		Voce		
Discipline	BHM	Industrial	20	50	50	50	50	200	20
Core	231	Exposure	Weeks						
		Training							

		FOURTH SI	EMES	STER				
	Course	Course Title	-	ntact		eight	Total Marks	Credit
-	Course Code	Course little	Th.	ours Pr.	CE	age ESE		
		A. Theory						
Discipline	BHM-241	Food Production Operations	3	-	30	70	100	3
Core	BHM-242	Food & Beverage Operations	3	-	30	70	100	3
	BHM-243	Front Office Operations	3	-	30	70	100	3
	BHM-244	Accommodation Operations	3	-	30	70	100	3
Discipline	BHM-245	Food & Beverage Controls	3	-	30	70	100	3
Elective	BHM-246	Food Safety & Quality	3	-	30	70	100	3
choose any two	BHM-247	Components of Tourism	3	-	30	70	100	3
	BHM-248	Bar and Beverage operations	3		30	70	100	3
	Workshop of	on Research Methodology	1		Non Accredited Course			
		B. Practical						
Discipline	BHM -201	Food Production Operations	-	8	60	40	100	4
Core	BHM -202	Food & Beverage Operations	-	2	60	40	100	1
	BHM -203	Front Office Operations	-	2	60	40	100	1
	BHM -204	Accommodation Operations	-	2	60	40	100	1
		Total	19	14	420	580	1000	25
		FIFTH SEN	IEST	ER				
	0			Contact Hours		eight	Total	Credit
	Course Code	Course Title	Th.	urs Pr.	CE	ige ESE	Marks	
	oout	A. Theory						
Discipline	BHM-351	Advanced Food Production Operations	3	-	30	70	100	3
Core	BHM-352	Advanced Food & Beverage Operation	3	-	30	70	100	3
	BHM-353	Accommodation Management	3	-	30	70	100	3
	BHM-354	Spa Management	3	-	30	70	100	3
Dissipling	BHM-355	Food & Beverage Management	3	-	30	70	100	3
Discipline Electives	BHM-356	Financial Management	3	-	30	70	100	3
	BHM-357	Global Tourism	3	-	30	70	100	3

choose any three	BHM-358	Business Ethics	3	-	30	70	100	3
		Research Project*						
		B. Practical						
Discipline	BHM -301	Advanced Food Production Operations	-	8	60	40	100	4
Core	BHM -302	Advanced Food & Beverage Operation	-	2	60	40	100	1
	BHM -303	Accommodation Management	-	2	60	40	100	1
		Total	18	12	360	540	900	24

\* The Project Allocation will be done in the 5th semester and the evaluation will form part of sixth semester

		SIXTH SE	EMES <sup>®</sup>	TER				
	Course	Course Title	Con Ho			ht age	Total Marks	Credit
	Code		Th.	Pr.	CE	ESE		
		A. Theory						
Discipline	BHM-361	Advanced Food Production Operations	3	-	30	70	100	3
Core	BHM-362	Advanced Food & Beverage Operation	3	-	30	70	100	3
	BHM-363	Front Office Management	3	-	30	70	100	3
	BHM-364	Aviation and Cruise line operations Management	3		30	70	100	3
Discipline	BHM-365	Entrepreneurship Development	3	-	30	70	100	3
Electives	BHM-366	Principles of Management	3	-	30	70	100	3
Choose	BHM-367	Personality Development and Soft Skills		4	30	70	100	2
any three	BHM-368	Food Photography and Food Journalism	3		30	70	100	3
		B. Practical						
Discipline Core	BHM -304	Advanced Food Production Operations	-	8	60	40	100	4
	BHM -305	Advanced Food & Beverage Operation	-	2	60	40	100	1
	BHM -306	Front Office Management	-	2	60	40	100	1
	BHM -307	Research Project (Viva Voce)	-	-	-	100	100	5
		Total	15	16	360	640	1000	29

		SEVENTH SEMESTER							
	Course	Course Title	Contact Hours				-	Total Marks	Credit
	Code		Th.	Pr.	CE	ESE			
		A. Theory							
Specialization	Group 1. Fo	od and Beverage Division							
Core	Managemer	nt							
	BHM-471	Advanced Food Production Operations Management	3	-	30	70	100	3	
	BHM-472	Advanced Food & Beverage Operation Management	3	-	30	70	100	3	

Specialization	Group 2. Ro	ooms Division Management						
Core	BHM-473	Advanced Front Office Management	3	-	30	70	100	3
	BHM-474	Advanced Accommodation Management	3	-	30	70	100	3
	Compulsory	/ Subjects						
Discipline	BHM-475	Project on Market feasibility and	2	2	-	100	100	3
Core		financial viability for						
		hotels/restaurants						
Specialization	BHM-476	Strategic Management	3	-	30	70	100	3
Electives	BHM-477	Principles of Marketing	3	-	30	70	100	3
	BHM-478	Facility Planning	3	-	30	70	100	3
		B. Practical						
Specialization Core	Group 1. Fo Managemer	ood and Beverage Division						
	BHM -401	Advanced Food Production Operations	-	4	60	40	100	2
	BHM -402	Advanced Food & Beverage Operation	-	2	60	40	100	1
Specialization	Group 2. Ro	ooms Division Management						
Core	BHM -403	Front Office Management	-	2	60	40	100	1
	BHM -404	Accommodation Management	-	2	60	40	100	1
		Total	17	8	270	530	800	21

\*The students need to select any one specialization core group. The student choosing specialization in group 1 from part A will be offered only Group 1 from part B

		EIGHTH SEMESTER								
	Course	Course Title	Contact Hours	Weight age ESE (Marks)	Total Marks	Credit				
	Code		Pr.	Viva Voce						
Discipline Core	BHM 481	Specialized Hospitality Training	16 Weeks	100	100	10				
	BHM 482	Project Report on emerging trends in hospitality Industry	5	100	100	5				
		Total		200	200	15				

\*Th.: Theory \*Pr.: Practical \*CE: Continuous Evaluation \* ESE: End Semester Examination

Total Credits: 183 Total Marks: 6700 **Explanation of Credit Score** Tentative duration of one semester = 15 weeks

1 Credit = Total Students Efforts (TSE) of 30 Hours

30 Hours of Total Students Efforts (15 Contact Hours and 15 Hours of Student's Effort (other work load) Other Work Load to include: Individual/Group work, Obligatory/Optional work placement, Literature survey/Library work/ Data collection/field work/Term paper, Assignments/Projects/Papers/Tests etc.

COURSE CODE:	BHM-111
COURSE TITLE:	FOUNDATION COURSE IN FOOD PRODUCTION (THEORY)
COURSE OBJECTIVES:	This paper will give the basic knowledge of cooking to the beginners. They will get versed with meaning, aims, objectives, kitchen organisation structure, different kinds of ingredients, techniques of pre-preparation and cooking, knowledge of various stocks, sauces and soups, various cuts of vegetables.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts Part A: There will be ten short answer questions covering whole syllabus
	of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	INTRODUCTION TO COOKERY: Levels of skills and experiences, Attitudes and behaviour in the kitchen, Personal hygiene, Uniforms & protective clothing, Safety procedure in handling equipment CULINARY HISTORY: Origin of modern cookery Classical and New World Cuisine, Different styles cookery: oriental, European, Continental, Pan American HIERARCHY AREA OF DEPARTMENT AND KITCHEN: Classical Brigade, Modern staffing in various category hotels, Roles of executive chef, Duties and responsibilities of various chefs, Co-operation with other departments General Layout Of the kitchen in organisations, layout of receiving areas, layout of service & wash up CULINARY TERMS: List of culinary (common and basic) terms, Explanation with examples AIMS & OBJECTS OF COOKING FOOD: Aims and objectives of cooking food, Various textures, Various consistencies, Techniques used in pre-preparation, Techniques used in preparation HACCP - Practices in food handling & storage CONVERSION TABLES: American, British measures and its equivalents
UNIT-2	<ul> <li>Fuels used in catering industry: Types of fuel used in catering industry; calorific value; comparative study of different fuels, Calculation of amount of fuel required and cost.</li> <li>Gas: method of transfer, LPG and its properties; principles of Bunsen burner, precautions to be taken while handling gas; low and high-pressure burners, Gas bank, location, different types of manifolds</li> <li>FIRE PREVENTION AND FIRE FIGHTING SYSTEM: Classes of fire, methods of extinguishing fires (Demonstration), Fire extinguishers, portable and stationery, Fire detectors and alarm, Automatic fire detectors cum extinguishing devices, Structural protection, Legal requirements</li> </ul>

	METHODS OF COOKING FOOD: Roasting, Grilling, Frying, Baking,
	Broiling, Poaching, Boiling:-Principles of each of the above, Care and
	precautions to be taken, Selection of food for each type of cooking.
UNIT-3	BASIC PRINCIPLES OF FOOD PRODUCTION
0111-5	VEGETABLE AND FRUIT COOKERY: Introduction . classification of
	vegetables, Pigments and colour changes, Effects of heat on
	vegetables, Cuts of vegetables, Classification of fruits, Uses of fruit in
	cookery.
	<b>STOCKS:</b> Definition of stock, Types of stock, Preparation of stock,
	Recipes, Storage of stocks, Uses of stocks, Care and precautions
	<b>SAUCES:</b> Classification of sauces, Recipes for mother sauces, Storage
	& precautions
	<b>SOUPS:</b> Classification with examples, Basic recipes of Consommé with
	10 Garnishes and other soups.
	EGG COOKERY: Introduction to egg cookery, Structure of an egg,
	Selection of egg, Uses of egg in cookery
	SALADS AND SANDWICHES: Salads & its compositions Types Of
	Lettuce , Types of Dressing, Emerging trends in salad making,
	Sandwiches History origin and its Different types
UNIT-4	COMMODITIES:
0111-4	i) <b>SHORTENINGS</b> (Fats & Oils): Role of Shortenings, Varieties of
	Shortenings, Advantages and Disadvantages of using various
	Shortenings, Fats & Oil . Types, varieties
	ii) <b>RAISING AGENTS:</b> Classification of Raising Agents, Role of Raising
	Agents, Actions and Reactions
	iii) <b>THICKENING AGENTS:</b> Classification of thickening agents, Role of
	Thickening agents
	iv) HERBS & SPICES : Uses its Importance & itos different types
	<b>Kitchen Organsiation and Layout:</b> General layout of Kitchen in various
	organisations, layout of receiving areas, layout of service and washup
	areas
REFERENCES:	The Professional Chef (4th Edition) By Le Rol A.Polsom
	The Professional Pastry Chef, Fourth Edition By Bo Friberg
	Publisher: Wiley & Sons INC
	Theory of Catering By Kinton & Cessarani
	Theory of Cookery By K Arora, Publisher: Frank Brothers
	<ul> <li>Accompaniments &amp; Garnishes from waiter; Communicate: Fuller</li> </ul>
	J. Barrie & Jenkins
	Bakery & Confectionery By S. C Dubey, Publisher: Socity of
	Indian Bakers
	Modern Cookery (Vol-I) By Philip E. Thangam, Publisher: Orient
	Longman
	<ul> <li>Practical Cookery By Kinton &amp; Cessarani</li> </ul>

COURSE CODE:	BHM-101	
COURSE TITLE:	FOUNDATION COURSE IN FOOD PRODUCTION (P	RACTICALS)
	(PART A)	,
EVALUATION:	The performance of the students will be evaluated of	n the basis of class
	participation, house tests, regularity and assignments	
	of the total credit and rest through semester end exa	
	duration.	
INSTRUCTIONS	This paper consist of two sections Part A and Part	В
FOR PAPER	Part A will be : PRACTICAL OF FOOD PRODUCT	
EVALUATION	Part B will be: BAKERY & PATISSERIE of 20 MARK	
S.No	Торіс	Method
1	i) Equipments - Identification, Description, Uses &	
	handling	Demonstrations 9
	ii) Hygiene - Kitchen etiquettes, Practices & knife	Demonstrations &
	handling	simple applications
	iii) Safety and security in kitchen	
2	i) Vegetables - classification	
_	ii) Cuts - julienne, jardinière, macedoines, brunoise,	Demonstrations &
	payssane, mignonettes, dices, cubes, shred,	simple applications
	mirepoix	by students
	iii) Preparation of salad dressings	by oradorno
3	Identification and Selection of Ingredients -	
Ŭ	Qualitative and quantitative measures.	Market survey/tour
4	i) Basic Cooking methods and pre-preparations	
•	ii) Blanching of Tomatoes and Capsicum	
	iii) Preparation of concasse	
	iv) Boiling (potatoes, Beans, Cauliflower, etc)	Demonstrations &
	v) Frying - (deep frying, shallow frying, sautéing)	simple applications
	Aubergines, Potatoes, etc.	by students
	vi) Braising - Onions, Leeks, Cabbage	
	vii) Starch cooking (Rice, Pasta, Potatoes)	
5	i) Stocks - Types of stocks (White and Brown stock)	
0	ii) Fish stock	Demonstrations &
	iii) Emergency stock	simple applications
	iv) Fungi stock	by students
6	Sauces - Basic mother sauces	
0	Béchamel	
	Espagnole	
	Veloute	Demonstrations &
		simple applications
	Hollandaise	
	Mayonnaise	
	Tomato	
7	Egg cookery - Preparation of variety of egg dishes	
	Boiled ( Soft & Hard)	Demonstrations &
	• Fried (Sunny side up, Single fried, Bullos Eye,	simple applications
	Double fried)	by students
	Poaches	by Students
	Scrambled	

	Omelette (Plain, Stuffed, Spanish)	
	<ul> <li>En cocotte (eggs Benedict)</li> </ul>	
8	Simple Salads:	
0	•	
	Cole slaw,	
	Potato salad,	
	Beet root salad,	
	Green salad,	
	<ul> <li>Fruit salad,</li> </ul>	
	Consommé	
	Simple Egg preparations:	
	Scotch egg,	
	Assorted omelletes,	
	Oeuf Florentine	
	Oeuf Benedict	
	Oeur Denedict     Oeur Farci	
	Oeuf Parta     Oeuf Parta	
	•	
	Oeuf Deur Mayonnaise	
	Soups Preparations:	
	Cream Soups	
	Puree Soups	
	Consomme	Demonstration by
	Simple potato preparations	instructor and
	<ul> <li>Baked potatoes</li> </ul>	applications by
	<ul> <li>Mashed potatoes</li> </ul>	students
	French fries	
	Roasted potatoes	
	Boiled potatoes	
	Lyonnaise potatoes	
	Allumettes	
	Vegetable preparations	
	•	
	Boiled vegetables	
	Glazed vegetables	
	Fried vegetables	
	Stewed vegetables.	
	Sandwiches	
	Open	
	Club	
	Closed	
	Canapé	
	Zukuskis	
	Pin wheel	
	Checkers board	
9	Demonstration & Preparation of simple menu	Demonstrations &
3		simple applications
		by students
PART B -	BAKERY & PATISSERIE (PRACTICAL)	by students
10	Equipments	Demonstration by
10		Demonstration by

	<ul> <li>Identification</li> <li>Uses and handling</li> <li>Ingredients - Qualitative and quantitative measures</li> </ul>	instructor and applications by students
11	<ul> <li>BREAD MAKING</li> <li>Demonstration &amp; Preparation of Simple and enriched bread recipes</li> <li>Bread Loaf (White and Brown)</li> <li>Bread Rolls (Various shapes)</li> <li>French Bread</li> <li>Brioche</li> </ul>	Demonstration by instructor and applications by students
12	<ul> <li>SIMPLE CAKES</li> <li>Demonstration &amp; Preparation of Simple and enriched Cakes, recipes</li> <li>Sponge, Genoise, Fatless, Swiss roll</li> <li>Fruit Cake</li> <li>Rich Cakes</li> <li>Dundee</li> <li>Madeira</li> </ul>	
13	<ul> <li>SIMPLE COOKIES</li> <li>Demonstration and Preparation of simple cookies like</li> <li>Nan Khatai</li> <li>Golden Goodies</li> <li>Melting moments</li> <li>Swiss tart</li> <li>Tri colour biscuits</li> <li>Chocolate chip</li> <li>Cookies</li> <li>Chocolate Cream Fingers</li> <li>Bachelor Buttons.</li> </ul>	Demonstration by instructor and applications by students
14	<ul> <li>HOT / COLD DESSERTS</li> <li>Caramel Custard,</li> <li>Bread and Butter Pudding</li> <li>Queen of Pudding</li> <li>Soufflé . Lemon / Pineapple</li> <li>Mousse (Chocolate Coffee)</li> <li>Bavaroise</li> <li>Diplomat Pudding</li> <li>Apricot Pudding</li> <li>Steamed Pudding - Albert Pudding, Cabinet Pudding</li> </ul>	Demonstration by instructor and applications by students

COURSE CODE:	BHM-112
COURSE TITLE:	FOUNDATION COURSE IN FOOD & BEVERAGE SERVICE (THEORY)
COURSE OBJECTIVES:	The course aims to inculcate knowledge of food service principles,
	functions, procedures among trainees
EVALUATION:	The performance of the students will be evaluated on the basis of class
	participation, house tests, regularity and assignments carrying 30 percent
	of the total credit and rest through semester end examination of 3 hours
	duration.
INSTRUCTIONS	The paper will be divided in two parts
FOR PAPER SETTING:	Part A: There will be ten short answer questions covering whole syllabus
	of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question
	from each unit with one internal choice. All questions will carry equal
	marks (10 marks each). Each Unit will contain two questions and there
	may be short notes in these questions.
UNIT-1	INTRODUCTION TO FOOD AND BEVERAGE INDUSTRY:-
	Introduction to Food & Beverage Service Industry, Types of catering
	operations. commercial, welfare, transport, others. Role of catering
	establishment in the hospitality industry
UNIT-2	FOOD SERVICE AREAS (F & B OUTLETS)
	Restaurants, Coffee Shop, Bar, Banquet, Cafeteria, Fast Food (Quick
	Service Restaurants), Grill Room, Vending Machines, Discothèque
	ANCILLIARY DEPARTMENTS: Pantry, Food pick-up area, Store, Linen
	room, Kitchen stewarding
UNIT-3	<b>DEPARTMENTAL ORGANISATION &amp; STAFFING:</b> Organization of F&B
	department of hotel, Principal staff of various types of F&B operations,
	Job Descriptions & Job Specifications of F& B Service Staff, French
	terms related to F&B staff, Attributes of F&B Personnel, Inter and Intra
	departmental relationship.
UNIT-4	F & B SERVICE EQUIPMENT:-Familiarization & Selection factors of:-
	Cutlery, Crockery, Glassware, Flatware, Hollowware, All other equipment
	used in F&B Service, French terms related to the above
	<b>PREPARATION FOR SERVICE:</b> Organising Mise-en-scene, Organising
	Mise- en- place
	NON-ALCOHOLIC BEVERAGES: Classification (Nourishing, Stimulating
	and Refreshing), Tea- Origin, Manufacture, Types & Brands, Coffee-
	Origin, Manufacture, Types & Brands, Juices and Soft Drinks, Cocoa &
	Malted Beverages - Origin & Manufacture
REFERENCES:	Food & Beverage Service- Bobby George & Sandeep Chatterjee,
	Jaico Publishing House
	Food & Beverage Service- R. Singaravelavan, Oxford University
	Press, New Delhi.
	Food & Beverage Service - Dennis R. Lillicrap. & John .A.
	Cousins. Publisher: ELBS
	Food & Beverage Service Training Manual - Sudhir Andrews,
	Tata McGrawHill.
	The Waiter Handbook By Grahm Brown, Publisher: Global Books
	&Subscription Services New Delhi.

COURSE CODE:	BHM-102
COURSE TITLE:	FOUNDATION COURSE IN FOOD & BEVERAGE SERVICE (PRACTICAL)
EVALUATION:	The performance of the students will be evaluated on the basis of class
	participation, house tests, regularity and assignments carrying 30 percent of the
	total credit and rest through semester end examination of 4 hours duration.
INSTRUCTIONS	The performance of the students will be evaluated on the basis of his
FOR EXTERNAL	performance during the examination out of 70 marks
EXAMINER	
S.No	Торіс
1.	Familiarization of F&B Service equipment
2.	Basic Technical Skills
	Task-01: Holding Service Spoon & Fork
	Task-02: Carrying a Tray / Salver
	Task-03: Laying a Table Cloth
	Task-04: Changing a Table Cloth during service
	Task-05: Placing meal plates & Clearing soiled plates
	Task-06: Stocking Sideboard
	Task-07: Service of Water
	Task-08: Using Service Plate & Crumbing Down
	Task-09: Napkin Folds
	Task-10: Changing dirty ashtray
	Task-11: Wiping of Tableware, Chinaware, Glassware
3.	PREPARATION FOR SERVICE (RESTAURANT)
	A. Organizing Mise-en-scene
	B. Organizing Mise-en-Place
	C. Opening, Operating & Closing duties
4.	Briefing/debriefing
5.	Tea & Coffee Service

COURSE CODE	BHM – 113
COURSE TITLE	FOUNDATION COURSE IN FRONT OFFICE (THEORY)
COURSE OBJECTIVES	The course is aimed at familiarising the students with various
	functions of front office and to develop work ethics towards
	customer care and satisfaction. Special efforts will be made to
	inculcate practical skills.
Evaluation	The performance of the students will be evaluated on the basis
	of class participation, house tests, regularity and assignments.
	All carrying 30 percent of the total credit and rest 70 percent
	through semester end examination of 3 hr duration.
Instruction for Paper	The paper will be divided into two parts
Setting	Part A: There will be ten short answer questions covering whole
	syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one
	question from each unit with one internal choice. All questions
	will carry equal marks(10 marks each). Each unit will contain two questions and there may be short notes in these questions.
UNIT - 1	Introduction to Hospitality Industry
	Hospitality and its origin, Tourism and hotel Industry, its
	importance, and scope, Evolution of Tourism and Hotel
	Industry, Introduction of Worlds leading Hotel Operators and
	their brands, Introduction to Indian leading and emerging Hotel
	Operators and their brands, Role of Tourism industry in Indian
	economy with a special emphasis on Hotel Industry.
UNIT - 2	Classification of Hotels
	A brief introduction to hotel core areas.
	Classification of Hotels on the basis of Size, Location, Type of
	guest, Length of stay of guest.
	Ownership basis :- Independent Hotels, Chain Hotels,
	Franchise and Management Contracts Hotels,
	Marketing/Retailing/Consumerc Co-operatives/Referral Groups
	with examples, Vacation ownership/Time share and
	Condominium Hotels with examples of hotel groups involved in
	this business concept, Star Classification of Hotels
	Governmentos Classification Committee, Star ratings and Heritage Classifications adopted in India, Basis on which Star
	ratings are granted along with the Performa of Star
	Classification.
	Overview of Other concepts
	Spa, Boutique hotels, All Suite, Budget Hotels, Green Hotels,
	Ecotels etc., Supplementary/Alternative Accommodations,
	examples of National and International Hotels with its type,
	category and classification.
UNIT - 3	Front Office Organization
	Introduction to Front Office in Hotels, Types of Rooms, Sub-
	sections/Function areas in Front Office Department and their
	functions in Front Office and hotel in details, Layout of Front
	Office Department.

UNIT - 4	Front Office Personnel Personality traits, Duties and Responsibilities, Hierarchy/ Organizational chart of Front Office Department . Large, Medium and Small Hotels/Resorts/Spa. Vacation Ownership and Condominiums Vacation Ownership/Timeshare, Condominium, How are they different from Hotel business? Deeded ownership and Right to use ownership Types of timeshares/Vacation ownerships, Examples with list of hotel operating companies offering vacation ownerships and Condominium concepts. Front Office Equipment:- automated, semi automated, non
	automated Bell Desk:- Functions Procedures and Formats. French To be taught by professional French language teacher, Understanding and uses of accents, orthographic signs and punctuation, knowledge of cardinaux and ordinaux (Ordinal and cardinal), Days, Dates, Time, Months and Seasons.
References	<ul> <li>Front Office training manual- Sudhir Andrews</li> <li>Front office operations and management . Jatashankar R. Tewari</li> <li>Front Office Operations . Colin Dix, Chris Baird</li> <li>Professional Hotel Front Office Management . Anutosh Bhakta</li> <li>Hotel Front Office Management . James. A. Bardi</li> <li>Front Office Operations and Management . Ahmed Ismail (Thompson Delmar)</li> <li>Front Office Operation Management . S. K. Bhatnagar</li> <li>Managing Front Office Operations . Micheal Kasavana and brooks</li> <li>Principles of Front Office Operations . Sue Baker &amp; Jermy Huyton</li> </ul>

COURSE CODE:	BHM – 103
COURSE TITLE:	FOUNDATION COURSE IN FRONT OFFICE (PRACTICAL'S)
EVALUATION:	The performance of the students will be evaluated on the basis of class
	participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 4 hours duration.
INSTRUCTIONS FOR EXTERNAL EXAMINER	The performance of the students will be evaluated on the basis of his performance during the examination out of 70 marks
S. No.	Торіс
1	Grooming and Hospitality etiquettes.
	Personality traits of front office personnel
2	Identification of equipments and furniture used in Front Office Department
	Front Desk Counter and Bell Desk
3	Countries, their capitals, currencies, airlines and their flags,
4	Role Play :-
	Reservations: FIT, Corporate guest and group.
	• Luggage Handling: FIT, Walk-in, Scanty Baggage, regular, crew and group
5.	Great Personalities of Hotel Industry (min 3 personalities to be given as assignment)

COURSE CODE:	BHM-114
COURSE TITLE:	FOUNDATION COURSE IN ACCOMMODATION OPERATIONS (THEORY)
COURSE OBJECTIVES:	The course familiarizes students with the organization of housekeeping, its systems and functions. A blend of theory and practical will be used to develop sensitivity and high work ethics towards guest care and cleanliness.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks. Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>THE ROLE OF HOUSEKEEPING IN HOSPITALITY OPERATION:</b> Role of Housekeeping in Guest Satisfaction and Repeat Business, Personality Traits of housekeeping Management Personnel, Layout of the Housekeeping Department overview of sub section of housekeeping department, Role of housekeeping in other institutes. ( from 2 <sup>nd</sup> unit to 1 <sup>st</sup> )
UNIT-2	<b>ORGANIZATION CHART OF THE HOUSEKEEPING</b> <b>DEPARTMENT</b> : Hierarchy in small, medium, large and chain hotels, (from 1 <sup>st</sup> to 2 <sup>nd</sup> ) Identifying Housekeeping Responsibilities, Duties and Responsibilities of Housekeeping staff, Different types of room in a hotel along with their status, standard supplies & amenities of a guest room.(New)
UNIT-3	CLEANING ORGANISATION: Principles of cleaning, hygiene and safety factors in cleaning, Methods of organizing cleaning, Frequency of cleaning daily, periodic, special, Design features that simplify cleaning, Use and care of Equipment CLEANING OF GUEST ROOM :- type of soil, nature of soil, standard of cleaning, Cleaning of public area, HOUSEKEEPING INVENTORIES: equipments, agents, supplies, linen, uniform (new)
UNIT-4	<b>PEST CONTROL:</b> Areas of infestation, Preventive measures and Control measure (Sem. 2 to Sem. 1) <b>WASTE DISPOSAL AND POLLUTION CONTROL:</b> Solid and liquid waste, sullage and sewage, disposal of solid waste, Sewage treatment, Pollution related to hotel industry, Water pollution, sewage pollution, Air pollution, noise pollution, thermal pollution, Legal Requirements <b>INTER DEPARTMENTAL RELATIONSHIP</b> : With Front Office, With Maintenance, With Security, With Stores, With Accounts, With

	Personnel, Use of Computers in House Keeping department
REFERENCES:	<ul> <li>Hotel Hostel and Hospital Housekeeping . by Joan C Branson &amp; Margaret</li> <li>Lennox, ELBS with Hodder &amp; Stoughten Ltd.</li> <li>Hotel House Keeping A Training Manual by Sudhir Andrews, Tata McGraw</li> <li>Hill publishing company limited New Delhi.</li> <li>Hotel Housekeeping Operations &amp; Management by Raghubalan, Oxford</li> <li>University Press.</li> <li>Management of Hotel &amp; Motel Security (Occupational Safety and Health)</li> <li>by H. Burstein, CRC Punlisher.</li> <li>Professional Management of Housekeeping Operations (II Edn.) by Robert</li> <li>J. Martin &amp; Thomas J.A. Jones, Wiley Publications</li> <li>The Professional Housekeeper by Tucker Schneider, Wiley Publications</li> <li>Professional management of Housekeeping by Manoj Madhukar, Rajat</li> <li>Publications</li> </ul>

COURSE CODE:	BHM-104
COURSE TITLE:	FOUNDATION COURSE IN ACCOMMODATION OPERATIONS
	(PRACTICALS)
EVALUATION:	The performance of the students will be evaluated on the basis of
	class participation, house tests, regularity and assignments carrying
	30 percent of the total credit and rest through semester end
	examination of 4 hours duration.
INSTRUCTIONS FOR	The performance of the students will be evaluated on the basis of his
EXTERNAL	performance during the examination out of 70 marks
EXAMINER	
S.No.	Торіс
01	Cleaning Equipment-(manual and mechanical)
	"Familiarization
	" Different parts
	"Function
	" Care and maintenance
02	Cleaning Agent
	"Familiarization according to classification
	" Function
3	Maidos trolley
	" Contents
	"Trolley setup
04	Sample Layouts of Guest Rooms
	" Single room
	" Double room
	"Twin room
	″ Suite
05	Guest Room Supplies and Position
	" Standard room
	″ Suite
	VIP room special amenities
06	Public Area Cleaning Procedure
	A. SILVER/ EPNS
	"Plate powder method
	"Polivit method
	" Proprietary solution (Silvo)
	C. BRASS
	"Traditional/ domestic 1 Method
	" Proprietary solution 1 (brasso)
	D. GLASS
	<sup>7</sup> Glass cleanser
	"Economical method(newspaper)
	E. WALL - care and maintenance of different types and parts
	″ Skirting
	<sup>"</sup> Dado
	Different types of paints(distemper Emulsion, oil paint etc)
	<sup>"</sup> Different types of paints(distemper Emulsion, oil paint etc)

Course Code	BHM-105
Name of course	LEADERSHIP DEVELOPMENT PROGRAMME REPORT
Course Objective	The objective of this course is to enable students to
	develop team spirit and working as a leader
	method with the method with
	observing the different aspects of adventure tourism
	get an opportunity to understand the expectations of tourists and various
	participants of the group.
	" prepare themselves for final placements.
Evaluation: During	the first semester students will undertake a leadership development programme,
	nstitute and during the semester they would be submitting a report of the same.
	is would be organised based on their reports. Presentations would be
organized according	g to a predetermined schedule. A panel of teachers would evaluate the

organized according to a predetermined schedule. A panel of teachers would evaluate the presentations, draft reports and participations. They would give students feedback on their reports. Based on feedback, students would submit a final report, which would be evaluated by an internal examiner, nominated by the University, out of 50 points.

COURSE CODE:	BHM-115
COURSE TITLE:	PRINCIPLES OF FOOD SCIENCE
COURSE	The course is aimed at preparing student to fully understand
OBJECTIVES:	importance of healthy diet in commercial catering and procedures
	used therein.
EVALUATION:	The performance of the students will be evaluated on the basis of
	class participation, house tests, regularity and assignments carrying
	30 percent of the total credit and rest through semester end
	examination of 3 hours duration.
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts
	Part A: There will be ten short answer questions covering whole
	syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one
	question from each unit with one internal choice. All questions will
	carry equal marks (10 marks each). Each Unit will contain two
	questions and there may be short notes in these questions.
UNIT-1	Definition and scope of food science and Its inter-relationship with
	food chemistry, food microbiology and food processing.
	Toou chemistry, toou microbiology and toou processing.
	CARBOHYDRATES: Introduction, Effect of cooking (gelatinisation
	and retro gradation), Factors affecting texture of carbohydrates
	(Stiffness of CHO gel & dextrinization, Uses of carbohydrates in
	food preparations
	FAT & OILS: Classification (based on the origin and degree of
	saturation), Autoxidation (factors and prevention measures), Flavor
	reversion, Refining, Hydrogenation & winterisation ,Effect of heating
	on fats & oils with respect to smoke point, Commercial uses of fats
	(with emphasis on shortening value of different fats)
UNIT-2	<b>PROTEINS</b> : Basic structure and properties, Type of proteins based on
	their origin (plant/animal), Effect of heat on proteins (Denaturation,
	coagulation), Functional properties of proteins (Gelation,
	Emulsification, Foamability, Viscosity), Commercial uses of proteins in
	different food preparations(like Egg gels, Gelatin gels, Cakes,
	Confectionary items, Meringues, Soufflés, Custards, Soups, Curries
	etc.)
UNIT-3	
	FOOD PROCESSING: Definition, Objectives, Types of treatment,
	Effect of factors like heat, acid, alkali on food constituents
	EVALUATION OF FOOD: Objectives, Sensory assessment of food
	quality, Methods, Introduction to proximate analysis of Food
	constituents, Rheological aspects of food
UNIT-4	· · ·
	EMULSIONS: Theory of emulsification, Types of emulsions,
	Emulsifying agents, Role of emulsifying agents in food emulsions
	COLLOIDS: Definition, Application of colloid systems in food
	preparation
	ELAVIOLID. Definition Dependention of food flowering (too suffer
	FLAVOUR: Definition, Description of food flavours (tea, coffee,
	wine, meat, fish spices,

	<b>BROWNING:</b> Types (enzymatic and non-enzymatic),Role in food preparation, Prevention of undesirable browning,	
REFERENCES:	<ul> <li>Robinson, C.H.Lawlar, M.R.Chenoweth W.L. and Garwick A.E.(1986): Normal and Therapeutic Nutrition, Macmillan Publishing Co.</li> <li>Swaminathan, M.S. (1985): Essentials of Food and Nutrition VI: Fundamental Aspects VII Applied Aspects.</li> <li>Hughes, O, Bennion, M (1970): Introductory foods, Macmillan Company.</li> <li>Williams, S.R.(1989): Nutrition and Diet Therapy, C.V.Mos by Co.</li> <li>Guthrie, A.H.(1986): Introductory Nutrition, C.V.Mosby Co.</li> </ul>	

COURSE CODE:	BHM-116	
COURSE TITLE:	APPLICATIONS OF COMPUTERS	
COURSE	The objective of this course is to make students acquaint with the	
OBJECTIVES	information technology will help in developing contemporary skills	
EVALUATION:	The performance of the students will be evaluated on the basis of :-	
	10 marks:- House tests	
	20 marks:-Internal assessment based on <b>Part B</b> of syllabus, class	
	participation, regularity and assignments	
	70 marks:- semester end examination of 3 hours duration	
INSTRUCTIONS	The end semester paper will be divided in two parts	
FOR PAPER	Part I: There will be 10 short answer questions covering whole syllabus	
SETTING:	of course. This part will be of 30 marks.	
OETTINO.	Part II: Students will have to attempt four questions in total, one	
	question from each unit with one internal choice. All questions will carry	
	equal marks (10 marks each). Each Unit will contain two questions and	
	there may be short notes in these questions.	
	PART A(Theory)	
UNIT-1	AUTOMATION IN THE HOSPITALITY INDUSTRY;	
	Information Concepts and Processing: Definitions, Need, Quality and	
	Value of Information, Data Processing Concepts.	
	Elements of Computer System-Definition, Characteristics of Computers	
	& Limitations.	
	Generations of Computers and Types of computers.	
	Computer & its Application in the Hospitality Industry.	
UNIT-2	ESSENTIALS OF COMPUTER SYSTEMS;	
	Components of Computers- Input/output Units, Keyboards, Touch	
	screen terminals, Other Input devices, Monitors, Printers, Common I/O	
	units in the hospitality industry.	
	The central processing unit, Read Only Memory (ROM), Random	
	access Memory (RAM)	
	External storage devices- Magnetic tapes, USB Drives, hard Drives, CD	
	Technology and Virtual Storage.	
	Computer Security: Computer Virus and Antivirus.	
UNIT -3	BASICS OF COMPUTER SOFTWARE;	
	Meaning of Software, Relationship between Hardware and Software.	
	Types of Software- Meaning of System, Application and Service	
	Software.	
	Basics of Microsoft Office- Word, Excel, Publisher and power point	
	(Meaning & Importance) & Its Applications in Tourism and Hospitality	
	Industry.	
UNIT-4	NETWORK;	
1	World Wide Web; The Internet & The Hospitality Industry, Email,	
1	Trona Triad Trob, The internet a The Trophanty inductry, Enally	
	Browsing & Searching.	
	Browsing & Searching.	
	Browsing & Searching. Networks Types. LAN, MAN, WAN and their Comparisons.	
	Browsing & Searching. Networks Types. LAN, MAN, WAN and their Comparisons. Network Topologies-Bus, Star, Ring, Tree, Mash & Hybrid.	
	Browsing & Searching. Networks Types. LAN, MAN, WAN and their Comparisons. Network Topologies-Bus, Star, Ring, Tree, Mash & Hybrid. Guided Media-Fiber Optics Cables, Twisted Cables, Co-axial Cables.	

	<ul> <li>working with soft copy, on-screen editing techniques, formatting documents, special features, Use of word processors in preparing simple forms, printing of documents</li> <li>ii) Electronic spreadsheet software, spreadsheet design, creating a spreadsheet, updating data &amp; recalculations, common spreadsheet commands, graphics capability, special features ,use of spreadsheet in hospitality business transaction in maintaining accounts .</li> <li>iii)Power point presentations</li> <li>iv)Internet usage</li> <li>v)Audio visual equipments: Various audio visual equipment used in hotel, Care and cleaning of overhead projector, slide projector, LCD and power point presentation units, Maintenance of computers:, Care and cleaning of PC, CPU, Modem, UPS, Printer, Laptops, Sensors .</li> <li>Various sensors used in different locations of a hotel . type, uses and cost effectiveness</li> </ul>
REFERENCES:	<ul> <li>Digital Computer Design : Thomas Bartee</li> <li>Introduction to Computer Science: Rajaraman.V.</li> <li>Flowcharting, Programming, software, Designing and Computer Problem</li> <li>solving:Beyer, B.B</li> <li>PC Software Made Simple: R.K.Taxali : Tata McGraw Hill</li> <li>Understanding Dbase(I)Plus : Alan Simpson</li> <li>Fundamental of Computers : V.Ragashman, pHI</li> <li>Raganeman V.: Analysis &amp; Designing Information System, PHI</li> </ul>

COURSE CODE:	BHM-117
COURSE TITLE:	EXECUTIVE COMMUNICATION
COURSE OBJECTIVES:	The primary objective of Executive Communication is to introduce the student to various forms of written and oral communication that are necessary in real-life business situations, perfecting verbal and non-verbal communication skills. Further this course will try to develop overall personality of students.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR	The paper will be divided in two parts
PAPER SETTING:	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	Meaning, types, barriers and mechanism of communication, Non-verbal communication, organizational setting of executive communication, Face to face conversation.
UNIT-2	Professional use of telephone, interviews, group discussion and presentations.
	Office Correspondence: Note Taking, Different Forms of Written Communication : Memos, Agenda, Minutes of a meeting, etc Formal Letters . Invitations, Request, Complaints, Orders and Thanks, Questionnaires / Comment Cards / Feedback forms
UNIT-3	Customer care, appropriate mannerism, handling customers, nature of complaint, handling objections, responding to a complaint & negotiation, resolving conflict.
UNIT-4	Basic personality traits - dress, address, gestures and manners; self evaluation and development - identification of strength & weaknesses; overcoming hesitation & fear of facing public; corrective & developmental exercises - confidence building, mock interviews, role plays.
REFERENCES:	Wagen, Lynn Vander, <i>Communication, Tourism &amp; Hospitality</i> , Hospitality Press Pvt. Ltd.
	Jitendra, M.D., Organizational Communication, Rajat Publications.
	Jon & Lisa Burton, <i>International Skills in Travel &amp; Tourism</i> , Longman Group Ltd.
	Rayon, V.Lesikar, John D.Petit, JR Richard D. Irwin, <i>Business Communication,</i> INC

COURSE CODE:	BHM-118
COURSE TITLE:	Introduction to Event Management
COURSE OBJECTIVES:	The purpose of this course is to acquire knowledge about the specialized field of "event management" and to become familiar with management techniques and strategies required for successful planning, promotion, implementation and evaluation of special events.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR	The paper will be divided in two parts
PAPER SETTING:	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT 1	Why Event Management, Requirement of Event Manager, Analyzing the events, Scope of the Event, Decision-makers, Technical Staff, Developing Record-Keeping Systems, Establishing Policies & Procedures
UNIT 2	Preparing a Planning Schedule, Organizing Tasks, Assigning Responsibility, and Communicating, Using the Schedule Properly, The Budget, Overall Planning tips, Checklists, Expert Resources, Computer Software Required
UNIT 3	Who are the people on the Event, Locating People, Clarifying Roles, Developing content Guidelines, Participant Tips, Reference Checks, Requirement Forms, Introduction, Fees & Honorariums, Expense Reimbursement, Travel Arrangements, Worksheets
UNIT 4	Types of Events, Roles & Responsibilities of Event Management in Different Events, Scope of the Work, Approach towards Events
References	<ul> <li>Event Management: A B looming Industry and an Eventful Career By Devesh Kishore, Ganga Sagar Singh Haranand Publications Pvt. Ltd.</li> <li>Event Management by Swarup K. Goyal Adhyayan Publisher- 2009</li> <li>Event Management &amp; Public Relations by Savita Mohan Enkay Publishing House</li> </ul>

### **SECOND SEMESTER**

COURSE CODE:	BHM-121
COURSE TITLE:	FOUNDATION COURSE IN FOOD PRODUCTION (THEORY)
COURSE OBJECTIVES:	This paper will give the basic knowledge of cooking to the beginners. They will get versed with different kinds of ingredients, techniques of pre-preparation and cooking, knowledge of various stocks, sauces and soups, cereals, pulses, various cuts of vegetables and meats with their cookery.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER	The paper will be divided in two parts
SETTING:	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>MENU PLANNING:</b> Meaning Types and importance. Menu Engineering its need and Importance.
	INTRODUCTION TO INDIAN COOKERY BASICS.
	Introduction to Indian food, Spices used in Indian cookery, Role of spices in Indian cookery, Indian equivalent of spices (names) MASALAS: Blending of spices, Different masalas used in Indian cookery-Wet
	masalas, Dry masalas, Composition of different masalas, Varieties of masalas available in regional areas, Special masalas blends
	Gravies : Different types Haryali, Makhni, Shahi/white, Chopped Masala, karahai, Yellow Gravy
	Basic Tandoori Preparations Indian marinades and Pastes
	Commodities in Indian cuisine:- Souring Agents, colouring agents, tenderizing
	agent, Flyouring & Aeromatic Agents, Spicing Agents
	<b>RICE, CEREALS &amp; PULSES:</b> Introduction, Classification and identification,
UNIT-2	Cooking of rice, cereals and pulses, Varieties of rice and other cereals <b>MEAT COOKERY:</b> Introduction to meat cookery, Cuts of beef/veal, Cuts of
UNIT-2	lamb/mutton, Cuts of pork, Variety meats (offalqs), Poultry,(With menu examples of
	each)
	<b>FISH COOKERY:</b> Introduction to fish cookery, classification of fish with examples,
	Cuts of fish with menu examples, Selection of fish and shell fish, Cooking of
	fish(Effects of heat)
UNIT-3	PASTRY: Short crust, Laminated, Choux, Hot water/Rough puff, Recipes and
	methods of preparation, Differences, Uses of each pastry, Care to be taken while
	preparing pastry, Role of each ingredient, Temperature of baking pastry <b>Flour:</b> Structure of wheat, Types of Wheat, Types of Flour, Processing of Wheat.
	Flour, Uses of Flour in Food Production, Cooking of Flour (Starch)SIMPLE
	<b>BREADS:</b> Principles of bread making, Simple yeast breads, Role of each
	ingredient in break making, Baking temperature and its importance
	<b>PASTRY CREAMS</b> : Basic pastry creams, Uses in confectionery, Preparation and
	PADIRT CREAMS: Basic pastry creams, Uses in contectionery, Preparation and

	care in production
UNIT-4	<b>BASIC COMMODITIES</b> : Milk-Introduction, Processing of Milk, Pasteurisation . Homogenisation, Types of Milk . Skimmed and Condensed, Nutritive Value, Cream-Introduction, Processing of Cream, Types of Cream Cheese-Introduction, Processing of Cheese, Types of Cheese, Classification of Cheese, Curing of Cheese, Uses of Cheese Butter-Introduction, Processing of Butter, Types of Butter. Sugar: Its Importance, types of sugar, cooking Of Sugar- Various Temperature
REFERENCES:	<ul> <li>The Professional Chef (4th Edition) By Le Rol A.Polsom</li> <li>The Professional Pastry Chef, Fourth Edition By Bo Friberg Publisher: Wiley &amp; Sons INC</li> <li>Theory of Catering By Kinton &amp; Cessarani</li> <li>Theory of Cookery By K Arora, Publisher: Frank Brothers</li> <li>Accompaniments &amp; Garnishes from waiter; Communicate: Fuller J. Barrie &amp; Jenkins</li> <li>Bakery &amp; Confectionery By S. C Dubey, Publisher: Socity of Indian Bakers</li> <li>Modern Cookery (Vol-I) By Philip E. Thangam, Publisher: Orient Longman</li> <li>Practical Cookery By Kinton &amp; Cessarani</li> </ul>

COURSE CODE:	BHM-106	
COURSE TITLE:	FOUNDATION COURSE IN FOOD PRODUCTION (PRACTICAL)	
EVALUATION:	The performance of the students will be evaluated on the basis of c	
	participation, house tests, regularity and assignments carrying 30 p	
	total credit and rest through semester end examination of 4 hours d	uration.
INSTRUCTIONS	This paper consist of two sections Part A and Part B	
FOR PAPER	The Paper is of 70 Marks which it will be divided into two parts	
EVALUATION	Part A: PRACTICAL OF FOOD PRODUCTION OF 50 MARKS	
	Part B: BAKERY & PATISSERIE of 20 MARKS	
S.No	Торіс	Method
1	Meat . Identification of various cuts, Carcass	
-	demonstration	
	<ul> <li>Preparation of basic cuts-Lamb and Pork Chops ,</li> </ul>	Demonstration
	Tornado, Fillet, Steaks and Escalope	s & simple
	Fish-Identification & Classification	applications
	Cuts and Folds of fish	
2	Identification, Selection and processing of Meat, Fish and	Demonstration
	poultry.	s at the site in
	Slaughtering and dressing	local
		Area/Slaughter
		ing
		house/Market
3	Preparation of menu	
		Demonstration
	Salads & soups- Waldrof salad, Fruit salad, Russian salad,	by instructor
	salade nicoise,	and
	Source proprotions Chouder Disque Malaute Broth	applications by
	Soups prepration: Chowder, Bisque, Veloute, Broth	students
4	International soups Chicken, Mutton and Fish Preparations-	Demonstration
4	Fish orly, a la anglaise, colbert, meuniere, poached, baked	by instructor
	Entrée-Lamb stew, hot pot, shepherdos pie, grilled steaks &	and
	lamb/Pork chops, Roast chicken, grilled chicken, Leg of Lamb,	applications by
	Beef	students
		510001113
5	Indian cookery-	Demonstration
-	Rice dishes, Breads, Main course, Basic Vegetables, Paneer	by instructor
	Preparations	and
	Marinades, Paste and Tandoori Preparation of Meat, fish	applications by
	Vegetables and Paneer	students
PART B	BAKERY & PATISSERIE (PRACTICAL)	
S.No	Topic	Method
1	PASTRY:	Demonstration
		by instructor
	Demonstration and Preparation of dishes using varieties of Pastry	and
	Short Crust . Jam tarts, Turnovers	applications by
	Laminated . Palmiers, Khara Biscuits, Danish Pastry,	students

	Cream Horns	
	<ul> <li>Choux Paste . Eclairs, Profiteroles</li> </ul>	
2	COLD SWEET	
	Honeycomb mould	
	Butterscotch sponge	Demonstration
	Coffee mousse	by instructor
	Lemon sponge	and
	• Trifle	applications by
	Blancmange	students
	Chocolate mousse	
	Lemon soufflé	
3	HOT SWEET	Demonstration
	<ul> <li>Bread &amp; butter pudding</li> </ul>	by instructor
	Caramel custard	and
	Albert pudding	applications by
	Christmas pudding	students
4	INDIAN SWEETS	Demonstration
		by instructor
	Simple ones such as chicoti, gajjar halwa, kheer	and
		applications by
		students

COURSE CODE:	BHM-122
COURSE TITLE:	FOUNDATION COURSE IN FOOD & BEVERAGE SERVICE (THEORY)
COURSE OBJECTIVES:	The course aims to inculcate knowledge of food service principles, functions, and procedures among trainees. The students will be well versed with menu planning and sale control system.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts Part A: There will be ten short answer questions covering whole syllabus of Course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>TYPES OF FOOD SERVICE:</b> Silver service, American service, French service, Russian service, Gueridon service, Assisted service, Self-service, Single point service, Specialised Service.
UNIT-2	MENU PLANNING: Origin of Menu, Objectives of Menu Planning, Factors to be consider while planning a menu, Menu terminology, Types of Menu, Courses of French Classical Menu-Sequence, Examples from each course, Cover of each course, Accompaniments, French Names of dishes Types of Meals: Early Morning Tea, Breakfast (English, American Continental, Indian), Brunch, Lunch, Afternoon/High Tea, Dinner, Supper
UNIT-3	<ul> <li>ROOM SERVICE: Introduction, personnel, taking the order, routing the order, preparing the order, delivering the order, providing amenities, Room service menu, sequence of service, Forms &amp; formats.</li> <li>SALE CONTROL SYSTEM: KOT/Bill Control System (Manual)-Triplicate Checking System, Duplicate Checking System, Check and bill system, Service with order, computerized system, circumstantial KOT, Alcoholic Beverage order, Billing</li> </ul>
UNIT-4	<b>TOBACCO:</b> History, Processing for cigarettes, pipe tobacco & cigars, <b>Cigarettes –</b> Types and Brand names, Pipe Tobacco . Types and Brand names ,Cigars . shapes, sizes, colours and Brand names, Care and Storage of cigarettes & cigars,
REFERENCES:	<ul> <li>Food &amp; Beverage Service- Bobby George &amp;Sandeep Chatterjee, Jaico Publishing House</li> <li>Food &amp; Beverage Service- R. Singaravelavan, Oxford University Press, New Delhi.</li> <li>Food &amp; Beverage Service - Dennis R. Lillicrap. &amp; John .A. Cousins. Publisher: ELBS</li> <li>Food &amp; Beverage Service Training Manual - Sudhir Andrews, Tata McGraw Hill.</li> <li>The Waiter Handbook By Grahm Brown, Publisher: Global Books &amp; Subscription Services New Delhi</li> </ul>
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COURSE CODE:	BHM-107
COURSE TITLE:	FOUNDATION COURSE IN FOOD & BEVERAGE SERVICE (PRACTICAL)
EVALUATION:	The performance of the students will be evaluated on the basis of class
	participation, house tests, regularity and assignments carrying 30 percent of the
	total credit and rest through semester end examination of 4 hours duration.
INSTRUCTIONS	The performance of the students will be evaluated on the basis of his
FOR	performance during the examination out of 70 marks
EXTERNAL	
EXAMINER	
S.No.	TOPIC
1.	REVIEW OF SEMESTER -1
2.	PROCEDURE FOR SERVICE OF A MEAL
	Task-01: Taking Guest Reservations
	Task-02: Receiving & Seating of Guests
	Task-03: Order taking & Recording
	Task-04: Order processing (passing orders to the kitchen)
	Task-05: Sequence of service
	Task-06: Presentation & Encashing the Bill
	Task-07: Presenting & collecting Guest comment cards
0	Task-08: Seeing off the Guests TABLE LAY-UP & SERVICE
3.	
	Task-01: A La Carte Cover
	Task-02: Table dqHote Cover Task-03: English Breakfast Cover
	Task-03: English Breakfast Cover
	Task-04: American Dreakfast Cover
	Task-06: Indian Breakfast Cover
	Task-07: Afternoon Tea Cover
	Task-08: High Tea Cover
	TRAY/TROLLEY SET-UP & SERVICE
	Task-01: Room Service Tray Setup
	Task-02: Room Service Trolley Setup
4.	Social Skills
	Task-01: Handling Guest Complaints
	Task-02: Telephone manners
	Task-03: Dining & Service etiquettes
5.	Special Food Service - (Cover, Accompaniments & Service)
	Task-01: Classical Hors dopeuvre- Oysters, Caviar, Smoke Salmon, Pate de Foie
	Gras, Snails, Melon, Grapefruit, Asparagus
	Task-02: Cheese
	Task-03: Dessert (Fresh Fruit & Nuts)
	Service of Tobacco
	Cigarettes and Cigar
6.	Compiling of a menu in French, Service of Non-alcoholic beverages

COURSE CODE:	BHM – 123
COURSE TITLE:	FOUNDATION COURSE IN FRONT OFFICE (THEORY)
COURSE OBJECTIVES:	The course is aimed at familiarising the students with various functions of front office and to develop work ethics towards customer care and satisfaction. Special efforts will be made to inculcate practical skills.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments. All carrying 30 percent of the total credit and rest 70 percent through semester end examination of 3 hr duration.
INSTRUCTION FOR PAPER SETTING:	The paper will be divided into two parts Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks. Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each unit will contain two questions and there may be short notes in these questions.
UNIT - 1	<b>Tariff Structure</b> Tariff Structure, Rack Rate, Discounted rates, Tariff card and its use, Hotel Day rate, Basis of Charging Room Rent, Various factors affecting Room rent, Fixing Room Tariffs through Cost based pricing & Market based pricing, Rule of Thumb, Hubbart formula Front Office Coordination, Meal Plans, and Type of Guests Role of Tour operators and Travel agents in hotel business, Meal Plans . Type, needs and use of such plans, Type of Guests . FIT, VIP, CIP, GIT, Business travellers, Special interest tours, domestic, foreigner etc, Front Office coordination with different departments in hotels.
UNIT - 2	Guest Cycle and Reservations Introduction to guest cycle . Pre arrival, Arrival, During guest stay, Departure and After departure, Reservation and its importance, Basic tools of reservation . Room Status Board, ALC, DCC with formats, Handling reservation and reservation form with formats, Modes of Payment while reservation - an introduction, Sources of Reservation, Systems of Reservation, Types of Reservations, Cancellations and Amendments, , Reservation reports and statistics Overbooking, Upselling, No show, Walk-in guest, scanty baggage, stay over, over stay, under stay, early arrival, turn away, time limit, overstay etc.
UNIT - 3	RegistrationRegistration and its importance, Types of registration records . Bound book register, loose leaf register and Guest Registration Card (GRC) and their formatsGuest Handling , Pre registration activities, Procedure of Guest Handling . Pre arrival, On Arrival and Post Arrival procedures, Handling reserved guests, Procedure for Handling Free Individual Traveller (FIT),Chance guests, VIP, Group arrival, Foreigner guest (

	C-forms, Foreign currency exchange), Single Lady guest, Corporate guest, Layover passenger, Check-in for guest holding Discount voucher, Turn-away guest
UNIT - 4	Front Desk Functions Procedure for Room Assignment, Room not clear, Wash and Change Room, Complimentary stay, Suite Check-in, Upgrading a guest, Downgrading a guest, Handling request for Late Check-out, Precautions for Scanty Baggage guest, Guest Stationery, Handling request for Rental Equipment, Up selling, Material Requisition, Shift Briefing, Morning and Afternoon Shift Handover, Night Shift Handover, Guest Relations, Courtesy Calls, Room amenities for Corporate/VVIP/CIP guest, Handling Awkward guests, Room Change Procedure, Handling Mails, Message and Paging, Key control procedures.
References	<ul> <li>Front Office training manual- Sudhir Andrews</li> <li>Front office operations and management . Jatashankar R. Tewari</li> <li>Front Office Operations . Colin Dix, Chris Baird</li> <li>Professional Hotel Front Office Management . Anutosh Bhakta</li> <li>Hotel Front Office Management . James. A. Bardi</li> <li>Front Office Operations and Management . Ahmed Ismail (Thompson Delmar)</li> <li>Front Office Operation Management . S. K. Bhatnagar</li> <li>Managing Front Office Operations . Micheal Kasavana and brooks</li> <li>Principles of Front Office Operations . Sue Baker &amp; Jermy Huyton</li> <li>Check-in check-out . Jerome Valley</li> <li>A Manual of Hotel Reception . J. R. S. Beavis, S. Medlik Heinemann Professional</li> </ul>

COURSE CODE:	BHM - 108	
COURSE TITLE:	FOUNDATION COURSE IN FRONT OFFICE (PRACTICALS)	
EVALUATION:	The performance of the students will be evaluated on the basis of class	
	participation, house tests, regularity and assignments carrying 30 percent of the	
	total credit and rest through semester end examination of 4 hours duration.	
INSTRUCTIONS FOR EXTERNAL	The performance of the students will be evaluated on the basis of his performance during the examination out of 70 marks	
EXAMINER	during the examination out of 70 marks	
S.No.	Торіс	
1.	Review of Semester one	
2.	Welcoming/Greeting of guest	
	Providing Information to the Guest	
	<ul> <li>Telephone handling, How to handle enquiries</li> </ul>	
	Suggestive selling	
3.	Filling up of various Forms and Formats	
4.	Registrations: FIT, VIP, Corporate, Groups/Crew	
	Security Deposit Box Handling	
	Credit Card Handling Procedure	
	Foreign Currency Exchange Procedure	
5	Introduction to PMS	
	1 Hot function keys	
	2 Create and update guest profiles	
	3 Make FIT reservation	
	4 Send confirmation letters	
	5 Printing registration cards	
	6 Make an Add-on reservation	
	7 Amend a reservation	
	8 Cancel a reservation-with deposit and without deposit	
	9 Log onto cashier code	
	10 Process a reservation deposit	
	11 Pre-register a guest	
	12 Put message and locator for a guest	
	13 Put trace for guest	
	14 Check in a reserved guest	
	15 Check in day use	
	16 Check –in a walk-in guest	
	17 Maintain guest history	
	18 Issue a new key	
	19 Verify a key	
	20 Cancel a key	
	21 Issue a duplicate key	
	22 Extend a key	
	23 Programme keys continuously	
	24 Re-programme keys	
	25 Programme one key for two rooms	

COURSE CODE:	BHM-124
COURSE TITLE:	FOUNDATION COURSE IN ACCOMMODATION OPERATIONS
	(THEORY)
COURSE	The course familiarizes students with the organisation of
OBJECTIVES:	housekeeping, its systems and functions. A blend of theory and
	practical will be used to develop sensitivity and high work ethics
	towards guest care and cleanliness and pest control.
EVALUATION:	The performance of the students will be evaluated on the basis of
	class participation, house tests, regularity and assignments carrying
	30 percent of the total credit and rest through semester end
	examination of 3 hours duration.
INSTRUCTIONS FOR	The performance of the students will be evaluated on the basis of
PAPER SETTING	class participation, house tests, regularity and assignments carrying
	30 percent of the total credit and rest through semester end
	examination of 3 hours duration.
UNIT-1	CLEANING AGENTS: General Criteria for selection, Polishes, Floor
	seats, Use, care and Storage, Distribution and Controls,
	AREA CLEANING: Guest rooms, Front-of-the-house Areas, Back-of-
	the house Areas, Work routine and associated problems e.g. high
	traffic areas, Façade cleaning etc.
	WATER SYSTEMS IN HOTEL: Water distribution system in a hotel,
	Cold water systems in India, Hardness of water, water softening, base
	exchange method (Demonstration),Cold water cistern swimming
	pools, Hot water supply system in hotels, Flushing system, water
	taps, traps and closets Classification, Use of Eco-friendly products in
	Housekeeping. (HE)
UNIT-2	COMPOSTION, CARE AND CLEANING OF DIFFERENT
	SURFACES: Metals, Glass, Leather, Leatherites, Rexines, Plastic,
	Ceramics, Wood, Wall finishes, Floor Finishes,
UNIT-3	ROUTINE SYSTEMS AND RECORDS OF HOUSE KEEPING (3rd to
	2 <sup>nd</sup> )
	<b>DEPARTMENT:</b> Reporting Staff placement, Room Occupancy
	Report, Guest Room Inspection, Entering Checklists, Floor Register,
	Work Orders, Log Sheet., Lost and Found Register and Enquiry File,
	Maidos Report and Housekeeperos Report, Handover Records,
	Guestor Special Requests Register, Record of Special Cleaning, Call
	Register, VIP Lists Guest room layout, type of bed & mattresses
UNIT-4	<b>KEYS:</b> Types of keys, Computerized key cards, Key control
	OVERVIEW OF MAINTENANCE DEPARTMENT: Roll,
	Responsibilites & Importance of maintenance department in the hotel
	industry with emphasis on its relation with other departments of the
	hotel. Preventive and breakdown maintenance, comparisons (HE)
REFERENCES:	Hotel Hostel and Hospital Housekeeping . by Joan C Branson
	& Margaret Lennox, ELBS with Holder & Stoughton Ltd.
	Hotel House Keeping a Training Manual by Sudhir Andrews,
	Tata McGraw Hill publishing company limited New Delhi.
	<ul> <li>Hotel Housekeeping Operations &amp; Management by</li> </ul>
	Raghubalan, Oxford University Press.

<ul> <li>Management of Hotel &amp; Motel Security (Occupational Safety</li> </ul>
<ul> <li>and Health) by H. Burstein, CRC Punlisher.</li> </ul>
<ul> <li>Professional Management of Housekeeping Operations (II</li> </ul>
<ul> <li>Edn.) by Robert J. Martin &amp; Thomas J.A. Jones, Wiley</li> </ul>
Publications
The Professional Housekeeper by Tucker Schneider, Wiley
Publications
<ul> <li>Professional management of Housekeeping by Manoj</li> </ul>
Madhukar, Rajat Publications

COURSE CODE:	BHM-109		
COURSE TITLE:	FOUNDATION COURSE IN ACCOMMODATION OPERATIONS – (PRACTICALS)		
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 4 hours duration.		
INSTRUCTIONS FOR EXTERNAL EXAMINER	The performance of the students will be evaluated on the basis of his performance during the examination out of 70 marks		
S.No.	Торіс		
01	Review of semester 1		
02	Servicing guest room(checkout/ occupied and vacant) <i>ROOM</i> Task 1- open curtain and adjust lighting Task 2-clean ash and remove trays if any Task 3- strip and make bed Task 4- dust and clean drawers and replenish supplies Task 5-dust and clean furniture, clockwise or anticlockwise Task 6- clean mirror Task 7- replenish all supplies Task 8-clean and replenish minibar Task 9-vaccum clean carpet Task 10- check for stains and spot cleaning <i>BATHROOM</i> Task 1-disposed soiled linen Task 2-clean ashtray Task 3-clean WC Task 4-clean bath and bath area Task 5-wipe and clean shower curtain Task 6- clean mirror Task 7-clean tooth glass Task 8-clean vanitory unit Task 9- replenish bath supplies Task 10- mop the floor		
03	Bed making supplies (day bed/ night bed) Step 1-spread the first sheet(from one side) Step 2-make miter corner (on both corner of your side) Step 3- spread second sheet (upside down) Step 4-spread blanket Step 5- Spread crinkle sheet Step 6- make two folds on head side with all three (second sheet, blanket and crinkle sheet) Step 7- tuck the folds on your side Step 8- make miter corner with all three on your side Step 9- change side and finish the bed in the same way Step 10- spread the bed spread and place pillow		
04	Records		

	<ul> <li>Room occupancy report</li> <li>Checklist</li> <li>Floor register</li> <li>Work/ maintenance order]</li> <li>Lost and found</li> <li>Maidor report</li> <li>Housekeeperor report</li> <li>Log book</li> <li>Guest special request register</li> <li>Record of special cleaning</li> <li>Call register</li> <li>VIP list</li> <li>Floor linen book/ register</li> </ul>
05	Guest room inspection
06	Minibar management <ul> <li>Issue</li> </ul>
	<ul> <li>issue</li> <li>stock taking</li> </ul>
	<ul> <li>checking expiry date</li> </ul>
07	Handling room linen/ guest supplies
	maintaining register/ record
	replenishing floor pantry
	stock taking
08	Guest handling
	Guest request
	Guest complaints

COURSE CODE:	BHM-125			
COURSE TITLE:	NUTRITION			
COURSE	The course is aimed at preparing student to fully understand importance of healthy			
OBJECTIVES:	diet in commercial catering and procedures used therein.			
EVALUATION:	The performance of the students will be evaluated on the basis of class			
	participation, house tests, regularity and assignments carrying 30 percent of the			
	total credit and rest through semester end examination of 3 hours duration.			
INSTRUCTIONS	The paper will be divided in two parts			
FOR PAPER	Part A: There will be ten short answer questions covering whole syllabus of			
SETTING:	course. This part will be of 30 marks.			
	Part B: Students will have to attempt four questions in total, one question from			
	each unit with one internal choice. All questions will carry equal marks (10 marks			
	each). Each Unit will contain two questions and there may be short notes in these			
	questions.			
UNIT-1	<b>BASIC ASPECTS:</b> Definition of the terms Health, Nutrition and			
	Nutrients, Importance of Food . (Physiological, Psychological and Social function			
	of food) in maintaining good health., Classification of nutrients.			
	<b>ENERGY</b> : Definition of Energy and Units of its measurement (Kcal), Energy			
	contribution from macronutrients (Carbohydrates, Proteins and Fat), Factors affecting energy requirements, Concept of BMR, SDA, Thermodynamic action of			
	food, Dietary sources of energy. Concept of energy balance and the health			
	hazards associated with Underweight, Overweight.			
UNIT-2	MACRO NUTRIENTS: Carbohydrates-Definition, Classification (mono, di and			
UNIT-2				
	polysaccharides), Dietary Sources, Functions, Significance of dietary fibe (Prevention/treatment of diseases)Lipids-Definition, Classification : Saturated and			
	unsaturated fats, Dietary Sources, Functions, Significance of Fatty acids (PUFAs,			
	MUFAs, SFAs, EFA) in maintaining health, Cholesterol . Dietary sources and the			
	Concept of dietary and blood cholesterol, Proteins-Definition, Classification based			
	upon amino acid composition, Dietary sources, Functions, Methods of improving			
	quality of protein in food (special emphasis on Soya proteins and whey proteins)			
UNIT-3	MACRO NUTRIENTS: Vitamins-Definition and Classification (water and fats			
	soluble vitamins), Food Sources, function and significance of: Fat soluble vitamins			
	(Vitamin A, D, E, K), Water soluble vitamins (Vitamin C, Thiamine, Riboflavin,			
	Niacin, Cyanocobalamin Folic acid MINERALS-Definition and Classification (major			
	and minor), Food Sources, functions and significance of : Calcium, Iron, Sodium,			
	Iodine & Flourine WATER: Definition, Dietary Sources (visible, invisible), Functions			
	of water, Role of water in maintaining health (water balance). BALANCED DIET:			
	Definition, Importance of balanced diet, RDA for various nutrients . age, gender,			
	physiological state			
UNIT-4	MENU PLANNING: Planning of nutritionally balanced meals based upon the three			
	foods group system-Factors affecting meal planning, Critical evaluation of few			
	meals served at the Institutes/Hotels based on the principle of meal planning.			
	Calculation of nutritive value of dishes/meals.			
	MASS FOOD PRODUCTION: Effect of cooking on nutritive value of food (QFP)			
	NEWER TRENDS IN FOOD SERVICE INDUSTRY IN RELEVANCE TO			
	NUTRITION AND HEALTH: Need for introducing nutritionally balanced and health			
	specific meals, Critical evaluation of fast foods, New products being launched in			
	the market (nutritional evaluation)			

REFERENCES:	<ul> <li>Robinson, C.H.Lawlar, M.R.Chenoweth W.L. and Garwick A.E.(1986): Normal and Therapeutic Nutrition, Macmillan Publishing Co.</li> <li>Swaminathan, M.S. (1985): Essentials of Food and Nutrition VI: Fundamental Aspects VII Applied Aspects.</li> <li>Hughes, O, Bennion, M (1970): Introductory foods, Macmillan Company.</li> <li>Williams, S.R.(1989): Nutrition and Diet Therapy, C.V.Mos by Co.</li> <li>Guthrie, A.H.(1986): Introductory Nutrition, C.V.Mosby Co.</li> <li>Joshi, S.A. (1998), Nutrition and Dietetics, Tata Mc Graw Hill Publishing Co. Ltd.,</li> <li>Mahay N.S.,Shadaksharaswamy, M (2001) foods: Facts and Principles, New Delhi International Publishers.</li> </ul>
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COURSE CODE:	BHM-126	
COURSE TITLE:	BASICS OF TOURISM	
COURSE OBJECTIVES:	This course shall introduce learner to tourismog growth and development. The course also highlights the role of tourism as an economic intervention and its significance in economy; Course discusses the global nature of tourism, tourism product and emerging trends in tourism industry. It is also important to appreciate the future of tourism.	
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.	
<b>NSTRUCTIONS FOR</b> The paper will be divided in two parts		
PAPER SETTING:	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.	
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.	
UNIT-1	Historical development of global tourism, Advances in transportation, Concept of Tourism: Definition and meaning of tourist, traveller, visitor, excursionist & transit visitor, International tourist & Domestic Tourist, Typologies of Tourists.	
UNIT-2	United Nations World Tourism Organisations (UNWTO) . Latest Yearsq Tourism highlights, Latest Indian Tourism Statistics, Future tourism scenario (Global and Indian).	
	World Tourism Day: Background Concept, Themes, and Celebrations.	
UNIT-3	Concept of demand & supply in tourism, factors affecting demand and supply in tourism. Tourism product, Features of tourism product, Types of tourism product (TOPs, ROPs, BTEs), Difference of tourism product from other consumer products. Factors inhibiting growth of tourism.	
UNIT-4	Emerging tourism trends . Eco tourism, Green tourism, Alternate tourism, Heritage tourism, Sustainable tourism, Cultural tourism.	
REFERENCES:	<ul> <li>Bhatia, A.K. International Tourism: Fundamental and practice, Delhi: Sterling.</li> <li>Hudman, E.L. and D.E. Hawkins, Tourism in Contemporary Society: an introductory text, New Jersey: Prentice Hall.</li> <li>Kamra, K.K. and M. Chand, Basics of tourism: Theory operation and practice, Delhi: Kanishka.</li> <li>Lundberg, D.E., The Tourist Business. New York: Van</li> </ul>	

Nostrand.
Reinhold Mill, R.C. and A.M. Morrison, <i>The Tourism System</i> ,
New Jersey: Prentice Hall
McIntosh, Robert, W Goeldner, R Charles, Tourism: Principles,
Practices and Philosophies. John Wiley and Sons Inc. New
York 1990
Seth P.N., Successful Tourism Management, Sterling Publisher:
New Delhi

COURSE CODE:	BHM-127
COURSE TITLE:	ACCOUNTING FOR MANAGERS
COURSE OBJECTIVES:	The course intends to give learners an understanding of the accounting procedures in an organization. It will help to students to understand and apply the concepts of accounting to solve business problems.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR	The paper will be divided in two parts
PAPER SETTING:	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	Introduction to Accounting: Meaning and Definition, Types and Classification, Principles of accounting, Systems of accounting, Generally Accepted Accounting Principles (GAAP). Primary and Secondary Books. Bank Reconciliation Statement: Meaning, Reasons for difference in Pass Book and Cash Book Balances, Preparation of Bank Reconciliation Statement (No Practicals). Trial balance: Meaning, method, advantage, limitations (practicals).
UNIT-2	Final Accounts: Meaning, Procedure for preparation of Final Accounts, Difference between Trading Accounts, Profit & Loss Accounts and Balance Sheet, Adjustments (Only four): Closing Stock, Pre-paid Income and Expenses, Outstanding Income and Expenses, Depreciation. Capital and Revenue Expenditure: Meaning, Definition of Capital and Revenue Expenditure, Income and Expenditure Account, Receipt and Payment Account (no practicals).
UNIT-3	Cost Accounting, Cost Sheet/Tender/Marginal Costing & Break even Analysis, Budgetary Control.
UNIT-4	Financial Management . Meaning, aims, Nature, Scope, Objectives and functions of financial management. Sources of finance.
	Working Capital Management- Significance Classification,

	Factors affecting working capital requirement.
REFERENCES:	Pandey, I.M., <i>Financial Management</i> , Vikas Publishing, New Delhi.
	Khan, M.Y., <i>Financial Management</i> , Tata Mc. Grand Hill Publishing Co. Ltd., New Delhi.
	Sharma, R.K. and Shashi K. Gupta, <i>Management Accounting</i> , Kalyani Publisher, Ludhiana.
	Gupta, R.L., <i>Booking keeping &amp; Accounting</i> , Sultan Chand, New Delhi
	Grewal T.S., Introduction to Accounting, S. Chand
	Khan and Jain, Cost Accountancy, Tata Mc Graw Hill

COURSE CODE:	BHM-128
COURSE TITLE:	ENVIRONMENT, ROAD SAFETY EDUCATION, VIOLENCE AGAINST WOMEN/ CHILDREN AND DRUG ABUSE

## <u>UNIT I (Environment)</u>

Note: The syllabus has 15 topics to be covered in 25 hour lectures in total, with 2 lectures in each topic from 2 to 11 and one each for the topics 1 and 12 to 15.

## **1. Environment Concept:**

Introduction, concept of biosphere ó lithosphere, hydrosphere, atmosphere; Natural resources ó their need and types; Principles and scope of Ecology; concepts of ecosystem, population, community, biotic interactions, biomes, ecological succession.

## 2. Atmosphere:

Parts of atmosphere, components of air; pollution, pollutants, their sources, permissible limits, risks and possible control measures.

## 3. Hydrosphere:

Types of aquatic systems; Major sources (including ground water) and uses of water, problems of the hydrosphere, fresh water shortage; pollution and pollutants of water, permissible limits, risks and possible control measures.

## 4. Lithosphere:

Earth crust, soil ó a life support system, its texture, types, components, pollution and pollutants, reasons of soil erosion and possible control measures.

## 5. Forests:

Concept of forests and plantations, types of vegetation and forests, factors governing vegetation, role of trees and forests in environment, various forestry programmes of the Govt. of India, Urban Forests, Chipko Andolan.

## 6. Conservation of Environment:

The concepts of conservation and sustainable development, why to conserve, aims and objectives of conservation, policies of conservation; conservation of life support systems ó soil, water , air, wildlife, forests.

## 7. Management of Solid Waste:

Merits and demerits of different ways of solid waste managementó open dumping, landfill, incineration, resource reduction, recycling and reuse, vermicomposting and vermiculture, organic farming.

#### 8. Indoor Environment:

Pollutants and contaminants of the in-house environment; problems of the environment linked to urban and rural lifestyles; possible adulterants of the food;

uses and harms of plastics and polythene; hazardous chemicals, solvents and cosmetics.

#### 9. Global Environmental Issues:

Global concern, creation of UNEP; Conventions on climate change, Convention on biodiversity; Stratospheric ozone depletion, dangers associated and possible solutions.

#### 10. Indian Laws on Environment:

Indian laws pertaining to Environmental protection: Environment (Protection) Act, 1986; General information about laws relating to control of air, water and noise pollution. What to do to seek redressal.

#### **11. Biodiversity:**

What is biodiversity, levels and types of biodiversity, importance of biodiversity, causes of its loss, how to check its loss; Hotspot zones of the world and India, Biodiversity Act, 2002.

#### 12. Noise and Microbial Pollution:

Pollution due to noise and microbes and their effects.

## **13. Human Population and Environment:**

Population growth and family welfare programme, Human Health. HIV-AIDS. Human Rights.

#### 14. Social Issues:

Environmental Ethics: Issues and possible solutions, problems related to lifestyle, sustainable development; Consumerisms and waste generation.

#### **15. Local Environmental Issues:**

Environmental problems in rural and urban areas. Problem of Congress Grass & other weeds, problems arising from the use of pesticides and weedicides, smoking etc.

## **Practical**

Depending on the available facility in the college, a visit to vermicomposting units or any other such non-polluting eco-friendly site or planting/caring of vegetation/trees could be taken.

## Examination Pattern:

A qualifying paper of 50 marks comprising of fifty multiple choice questions (with one correct and three incorrect alternatives and no deduction for wrong answer or un-attempted question), and of 1 hour duration.

The students have to obtain 33% marks to qualify the paper. The marks are not added / included in the final mark sheet.

## UNIT II (ROAD SAFETY)

- 1. Concept and Significance of Road Safety.
- 2. Role of Traffic Police in Road Safety.
- 3. Traffic Engineering ó Concept & Significance.
- 4. Traffic Rules & Traffic Signs.
- 5. How to obtain Driving License.
- 6. Traffic Offences, Penalties and Procedures.
- 7. Common Driving mistakes.
- 8. Significance of First-aid in Road Safety.
- 9. Role of Civil Society in Road Safety.
- 10. Traffic Police-Public Relationship.

## **Note : Examination Pattern :**

- The Environment and Road Safety paper is 70 marks.
- Seventy multiple choice questions (with one correct and three incorrect alternatives and no deduction for wrong or un-attempted questions).
- The paper shall have two units: Unit I (Environment) and Unit II (Road Safety).
- Unit II shall comprise of 20 questions with minimum of 1 question from each topics 1 to 10.
- The entire syllabus of Unit II is to be covered in 10 hours.
- All the questions are to be attempted.
- Qualifying Marks 33 per cent i.e. 23 marks out of 70.
- Duration of examination: 90 minutes.
- The paper setter is requested to set the questions strictly according to the syllabus.

## Suggested Readings

- 1. The Motor Vehicle Act, 1988 (2010), Universal Law Publishing Co. Pvt. Ltd., New Delhi.
- 2. Road Safety Signage and Signs (2011), Ministry of Road Transport and Highways, Government of India.

#### Websites:

- (a) <u>www.chandigarhpolice.nic.in</u>
- (b) <u>www.punjabpolice.gov.in</u>
- (c) <u>www.haryanapolice.gov.in</u>
- (d) <u>www.hppolice.nic.in</u>

#### "VIOLENCE AGAINST WOMEN /CHILDREN"

#### UNIT III

#### VIOLENCE AGAINST WOMEN & CHILDREN

**1. Concept and Types of Violence**: Meaning and Definition of violence; Types of Violence against women ó domestic violence, sexual violence (including rape), sexual harassment, emotional/psychological violence; Types of Violence against children ó physical violence, sexual violence, verbal and emotional abuse, neglect & abandonment.

# **2. Protective Provisions of IPC on Domestic Violence & Sexual Violence against Women: Dowry Death** ó Section 304B;

**Rape** ó Sections 375, 376(1), 376A, 376B, 376C, 376D and 376E;

Cruelty ó Section 498A;

<u>Insult to Modesty</u> ó The Indian Penal Code does not define the word eve-teasing; there are three sections which deal with crime of eve-teasing. These are Sections, 294, 354 and 509of Indian Penal Code. Section 509 of the Indian penal code defines (Word, gesture or act intended to insult the modesty of a woman), Section 294 ó (Obscene acts and songs) and Section 354 (Assault or criminal force to woman with intent to outrage her modesty);

Hurt & Grievous Hurt Provisions ó Sections 319 to 326;

Acid Attacks ó Sections 326A and 326B;

**Female Infanticide** ó Section 312, Section 313 of Indian Penal Code (Causing miscarriage without womenøs consent) and section 314;

**Sexual Harassment** ó For providing protection to working women against sexual harassment, a new section 354 A is added; 354 B (Assault or use of criminal force to women with intent to disrobe); 354 C Voyeurism; 354 D (Stalking). All these provisions are added in IPC to protect women against acts of violence through Criminal Law (Amendment) Act, 2013; <u>Human Trafficking and Forced Prostitution</u>-Sections 370 and 370A

#### 3. Protective Laws for Women:

**3.1 Provisions of Protection of Women Against Domestic Violence Act 2005** ó Definition, Powers of the Magistrate and Protection Officers, Protection order, Residence order, Monetary relief, Custody order and Compensatory order.

**3.2 The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal)** Act, 2013 6 Definition, Internal Complaint Committee, Local Complaint Committee, Procedure adopted by Committee for punishing accused.

## 4. Protective Provisions of IPC regarding Sexual Violence against Children:

**Section 293**(sale etc. of obscene objects to young persons); 294 (obscene acts & songs); 305 (abetment of suicide of child); 315 to 317 (act causing death after birth of a child etc.); 361 (kidnapping from lawful guardianship); 362 (abduction); 363 (punishment for kidnapping); 363A (kidnapping or maiming a minor for purposing of begging); 364A (kidnapping for ransom etc.); 366 (kidnapping etc. to compel woman for marriage etc.); 366A (procuration of minor girl for illicit forced intercourse); 366B (importation of girl from foreign country); 367 (kidnapping/abduction in order to subject person to grievous hurt, slavery etc.); 369 (kidnapping adductive child under 10 year with intent to steal from its person); 372 & 373 (selling & buying minor for purposes of prostitution etc.).

**4.1 The Protection of Children from Sexual Offences Act, 2012**: An overview of the POCSO, relevant legal provisions and guidelines for the protection of children against sexual offences along with punishments; role of doctors, psychologists & mental experts as per rules of POCSO.

## **Note:** Instructions for Examination:

- Unit III of the paper dealing with Violence against Women and Children is of 30 Marks.
- It shall have 30 multiple-choice questions (with one correct and three incorrect choice options and no deduction of marks for wrong or un-attempted questions).
- Minimum two questions from each topic must be covered.
- All the questions are to be attempted
- Qualifying Marks 33 percent
- Duration of Examination 30 Minutes
- The Paper Setter is requested to set the questions strictly according to the syllabus.

## **Pedagogy:**

- The entire syllabus of Unit III is to be covered in ten hours in total, with each lecture of one-hour duration.
- The purpose behind imparting teaching-learning instructions is to create basic understanding of the contents of the Unit III among the students.

## **RELEVANT READING MATERIAL**

Ahuja, Ram (1998), Violence against Women, New Delhi: Rawat Publication

NRHM, Child Abuse, A Guidebook for the Media on Sexual Violence against Children

The Indian Penal Code (Universal Law Publishing Co. Pvt. New Delhi).

The Protection of Children from Sexual Offences Act, 2012

The Protection of Women from Domestic Violence Act 2005

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013

UNO, United Nations Secretary-General's Study on Violence against Children, adapted for Children and Young People

www.slideshare.net/HRLNIndia/a-life-free-from-violence

http://hrln.org/admin/issue/subpdf/Sexual\_Harrassment\_at\_Workplace.pdf

## Unit IV (Drug Abuse)

## Drug Abuse: Problem, Prevention and Management

**Note :** This is a compulsory qualifying paper, which the students have to study and qualify during three year of degree course.

## Main Objective

This module introduces to the students the problem of drug abuse and its adverse consequences for the society. The students would get an understanding of why drug abuse is such a serious problem to our society. The course also apprises them of how to prevent and manage this menace.

## Learning objectives of the course

- 1. Understand the meaning of the term drug.
- 2. Understand the difference between use, misuse and abuse of drugs.
- 3. Differentiate between commonly abused legal and illegal drugs.
- 4. Become aware of common signs and symptoms of drug abuse.
- 5. Understand the causes and consequences of drug abuse
- 6. Identify and access safety measures for support to stay away/give up drug abuse
- 7. Become aware of the interventions for the prevention and management of drug abuse.

#### Pedagogy of the course work

- 1. 70 % Lectures (Including expert lectures)
- 2. 30% assignments, discussion, seminars and class tests.
  - A visit to drug de-addiction centre could also be undertaken

#### **Course content**

## **UNIT I: Problem of Drug Abuse**

a) Concept and overview : what are drugs? Meaning of use, misuse and abuse of drugs. Misuse of prescription drugs with special emphasis on antibiotics and steroids. Historical perspective of drug abuse. How drug abuse is different from drug dependence and drug addiction? Physical and psychological dependence: concepts of drug tolerance and withdrawal symptoms.

## b) Types of drugs often abused and their effects

Stimulants: tobacco Amphetamines: dl-amphetamine (Benzedrine ®), dextroamphetamine (Dexedrine®). Cocaine.

**Depressants :** Alcohol. Barbiturates: phenobarbitone (Nembutal®), secobarbital (Seconal®), Benzodiazepenes: diazepam (valium ®), alprazolam (Xanax®), flunitrazepam (Rohypnol®)

Narcotics: Morphine, heroin (-Chittaø -Brown Sugarø), pethidine, oxycodone.

**Hallucinogens:** cannabis [-Bhangø marijuana (:Ganjaø), hashish (-Charasø), hash oil]. MDMA (3, 4- methylenedioxy methamphetamine) /øEcstasyø -Mollyø LSD (lysergic acid diethylamide).

**Miscellaneous:** cough/cold medicines: diphendydramine (Benadryl®), chlorpheneramine maleate+ codeine+alcohol (Corex®). Iodex®, Vicks®, Amrutanjan® and correction fluid (Whitener).

## UNIT II: Causes and consequences of drug abuse

- a) Theories of drug abuse: Physiological theory. Psychological theory. Sociological theory.
- b) Consequences of drug abuse: For individuals, families, society and economy.

#### Unit III: Extent and nature of the problem

Magnitude of the menace of drug abuse. Vulnerable age groups. Characteristic and features of proneness. Signs and symptoms of drug abuse. Physical indicators. Academic indicators. Behavioural and psychological indicators.

#### UNIT IV: Prevention and management of drug abuse

Legislations, Public Policies and Programs for the prevention and cure of drug abuse. Prevention of drug abuse. Management of drug abuse. Medical management. Working of drug De-addiction Centres. Role of Family, School and media.

#### **Suggested readings:**

- 1. Clayton, J.M and Scott, M.A (2014). Drugs and Drugs Policy: the control of consciousness alterartion. New Delhi: Sage Publications India Pvt. Ltd.
- 2. Kapoor, T. (1985). Drug epidemic among Indian Youth, New Delhi: Mittal Pub
- 3. Modi, I and Modi S.(1997). Drugs: Addiction and prevention, Jaipur: Rawat Publication.
- 4. Ahuja, R (2003). Social problems in India, Rawat Publication, Jaipur
- 5. 2003 National Household survey of Alcohol and Drug Abuse. New Delhi, Clinical Epidemiological Unit, AIIMS, 2004
- 6. World Drug Report, (updated every year), United Nations office of Drug and Crime.
- 7. Extent, pattern and Trend of Drug use in India, Ministry of Social Justice and Empowerment, Government of India, 2004.
- 8. The Narcotic Drugs and Psychotropic substances Act, 1985. (New Delhi: Universal, 2012).
- 9. Government of India (2015).Scheme of assistance for prevention and alcoholism and substance (Drugs) abuse and for social defence services-Guidelines. Ministry of social Justice and Empowerment. New Delhi.
- 10. NCERT(2010). Training Resource Materials (Adolescence Education Programme)

#### Semester – III

COURSE CODE:	BHM-231
COURSE TITLE:	THIRD SEMESTER INDUSTRIAL TRAINING SCHEME (20 Weeks)
COURSE OBJECTIVES:	Objective of industrial training is to provide to students the feel of the actual working environment and to gain practical knowledge and skills, which in turn will motivate, develop and build their confidence. Industrial training is also expected to provide the students the basis to identify their key operational area of interest.

1) Attendance in the 3<sup>rd</sup> Semester would be calculated on the basis of feedback given by Hotels. Industrial Training will require an input of 120 working days i.e. (20 weeks x 06 days = 120 days). A student can avail leave to a maximum of 15% (15 days) only with prior permission of the hotel authorities. Similarly, the institute Director can condone an additional 10% (10 days) on production of a medical certificate.

(a) Students who are unable to complete a **minimum of 45 days** of Industrial Training would be disallowed from appearing in the term end examinations as per University Rules.

(b) Students who complete **more than 45 days of industrial** training but are unable to complete **75 days** due to medical reasons may complete the rest of the training during the summer vacation. Such students will be treated as 'absent' in Industrial Training and results declared as per University Examination Rules.

2) For award of marks, 20% marks of IT would be on the basis of feed-back from the industry in a prescribed Performance Appraisal Form (PAF). It will be the students' responsibility to get this feed-back/assessment form completed from all the four departments of the hotel for submission to the institute at the end of Industrial Training. For the remaining 80% marks, students would be assessed on the basis of seminar/presentation before a select panel. The presentation would be limited to only one key area of the student's interest. A hard copy of the report will also have to be submitted to the panel.

3) Responsibilities of institute, hotel and the student/trainee with aims & objectives have been prescribed for adherence. Once the student has been selected/deputed for Industrial Training by the institute, he/she shall not be permitted to undergo IT elsewhere. In case students make direct arrangements with the hotel for Industrial Training, these will necessarily have to be approved by the institute. Students selected through campus interviews will not seek Industrial Training on their own.

4) There will be no inter change of candidates from one batch to another i.e. winter batch to summer batch and vice versa.

#### **RESPONSIBILITIES OF THE TRAINEE**

- 1 Should be punctual.
- 2 Should maintain the training logbook up-to-date.
- 3 Should be attentive and careful while doing work.
- 4 Should be keen to learn and maintain high standards and quality of work.
- 5 Should interact positively with the hotel staff.
- 6 Should be honest and loyal to the hotel and towards their training.
- 7 Should get their appraisals signed regularly from the HOD's or training manager.
- 8 Gain maximum from the exposure given, to get maximum practical knowledge and skills.
- 9 Should attend the training review sessions / classes regularly.
- 10 Should be prepared for the arduous working condition and should face them positively.
- 11 Should adhere to the prescribed training schedule.
- 12 Should take the initiative to do the work as training is the only time where you can get maximum exposure.

13 Should, on completion of Industrial Training, handover all the reports, appraisals, logbook and completion certificate to the institute.

#### **RESPONSIBILITIES OF THE INSTITUTE**

- 1 Should give proper briefing to students prior to the industrial training
- 2 Should make the students aware of the industry environment and expectations.
- 3 Should notify the details of training schedule to all the students.
- 4 Should coordinate regularly with the hotel especially with the training manager.
- 5 Should visit the hotel, wherever possible, to check on the trainees.
- 6 Should sort out any problem between the trainees and the hotel.
- 7 Should take proper feedback from the students after the training.
- 8 Should brief the students about the appraisals, attendance, marks, logbook and training report.

9 Should ensure that change of Industrial Training hotel is not permitted once the student has been interviewed, selected and has accepted the offer.

10 Should ensure that change of Industrial Training batch is not permitted.

11Should ensure trainees procure training completion certificate from the hotel before joining institute.

#### **RESPONSIBILITIES OF THE HOTEL**

**First exposure:** A young trainee's first industry exposure is likely to be the most influential in that person's career. If the managers / supervisors are unable or unwilling to develop the skills young trainees need to perform effectively, the latter will set lower standards than they are capable of achieving, their self-images will be impaired, and they will develop negative attitudes towards training, industry, and - in all probability - their own careers in the industry. Since the chances of building successful careers in the industry will decline, the trainees will leave in hope of finding other opportunities. If on the other hand, first managers/supervisors help trainees achieve maximum potential, they will build the foundations for a successful career.

Hotels:

- 1. Should give proper briefing session/orientation/induction prior to commencement of training.
- 2. Should make a standardized training module for all trainees.
- 3. Should strictly follow the structured training schedule.
- 4. Should ensure cordial working conditions for the trainee.
- 5. Should co-ordinate with the institute regarding training programme.
- 6. Should be strict with the trainees regarding attendance during training.
- 7. Should check with trainees regarding appraisals, training report, log book etc.
- 8. Should inform the institute about truant trainees.
- 9. Should allow the students to interact with the guest.
- 10. Should specify industrial training's "Dos and Don'ts" for the trainee.
- 11. Should ensure issue of completion certificate to trainees on the last day of training.

#### Industrial Training (Performance Appraisal)

#### University Institute of Hotel Management & Tourism Panjab University

Name of Student: \_\_\_\_\_

Duration: 5 weeks (30 working days)

From: \_\_\_\_\_\_ to: \_\_\_\_\_

## Department: F&B / FP / HK / FO and Other ancillary Departments

Appearance		
Immaculate Appearance, Spotless uniform, Well groomed hair, Clean nails & hands		5
Smart Appearance, Crisp uniform, Acceptable hair, Clean nails and hands		4
Well Presented, Clean Uniform, Acceptable hair, Clean nails & hands		3
Untidy hair, Creased ill kept uniform, Hands not clean at times		2
Dirty / disheveled, Long / unkempt hair, Dirty hands & long nails		1
Punctuality / Attendance ( days present out of 30 days)		
On time, Well Prepared, Ready to commence task, Attendance Excellent	100%	5
On time, Lacks some preparation but copes well, Attendance Very good	90%	4
On time, Some disorganized aspects-just copes, Attendance Regular	80%	3
Occasionally late, Disorganized approach, Attendance irregular	60%	2
Frequently late, Not prepared, Frequently absent without excuse	50%	1
Ability to Communicate (Written / Oral)		
Very confident, demonstrates outstanding confidence & ability both spoken/written		5
Confident, Delivers information		4
Communicates adequately, but lacks depth and confidence		3
Hesitant, lacks confidence in spoken / written communication		2
Very inanimate, unable to express in spoken or written work		1
Attitude to Colleagues / Customers		
Wins / retains highest regard from colleagues has an outstanding rapport with clients		5
Polite, considerate and firm, well liked.		4

Gets on well with most colleagues, Handles custo	omers well.	3
Slow to mix, weak manners, is distant has insensitive approach to customers		2
Does not mix, relate well with colleagues & custon	mers	1
Attitude to Supervision		
Welcomes criticism, Acts on it, very co-operative		5
Readily accepts criticism and is noticeably willing	to assist others.	4
Accepts criticism, but does not necessarily act on	it.	3
Takes criticism very personally, broods on it.		2
Persistently disregards criticism and goes own wa	ау.	1
Initiative / Motivation		
Very effective in analyzing situation and	Demonstrates ambition to achieve	5
resourceful in solving problems	Progressively.	
Shows ready appreciation and willingness to	Positively seeks to improve knowledge and	4
tackle problems	performance	
Usually grasps points correctly.	Shows interest in all work undertaken.	3
Slow on the uptake.	Is interested only in areas of work preferred.	2
Rarely grasps points correctly.	Lacks drive and commitment.	1
Reliability / Comprehension		
Is totally trust worthy in any working situation? Un	nderstands in detail, why and how the job is done.	5
Can be depended upon to identify work requirements and willing to complete them. Readily		4
Appreciates, how and why the job is done.		
Gets on with the job in hand. Comprehends, but doesn't fully understand work in hand		3
Cannot be relied upon to work without supervision. Comprehends only after constant explanation.		2
Requires constant supervision. Lacks any compre	ehension of the application.	1
Responsibility		
Actively seeks responsibility at all times.		5
Very willing to accept responsibility.		4

Accepts responsibility as it comes.	3
Inclined to refer matters upwards rather than make own decision.	2
Avoids taking responsibility.	1
Quality of Work	
Exceptionally accurate in work, very thorough usually unaided.	5
Maintains a high standard of quality	4
Generally good quality with some assistance.	3
Performance is uneven.	2
Inaccurate and slow at work.	1
Quantity of work	
Outstanding in output of work.	5
Gets through a great deal.	4
Output satisfactory.	3
Does rather less than expected.	2
Output regularly insufficient	1
Total	/50

Name of Appraiser:	Signature:
Designation of Appraiser:	Date:
Signature of Student:	Date:

## Semester – IV

COURSE CODE:	BHM-241
COURSE TITLE:	FOOD PRODUCTION OPERATIONS-(THEORY)
COURSE OBJECTIVES:	This paper will give the basic knowledge of cooking to the beginners. They will get versed with different kinds of regional cuisines, quantity food cooking/ volume feeding, indenting, various equipment used.
EVALUATION	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts
	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	QUANTITY FOOD PRODUCTION EQUIPMENT: Equipment required for mass/volume feeding
	Heat and cold generating equipment, Care and maintenance of this equipment, Modern developments in equipment manufacture
	<b>MENU PLANNING</b> : Basic principles of menu planning – recapitulation, Points to consider in menu planning for various volume feeding outlets such as Industrial, Institutional, Mobile Catering Units, Planning menus for School/college students, Industrial workers, Hospitals, Outdoor parties, Theme dinners, Transport facilities, cruise lines, airlines, railway, Nutritional factors for the above
UNIT-2	<b>INDENTING</b> : Principles of Indenting for volume feeding, Portion sizes of various items for different types of volume feeding, Modifying recipes for indenting for large scale catering, Practical difficulties while indenting for volume feeding, <b>PLANNING</b> : Principles of planning for quantity food production with regard to Space allocation, Equipment selection, Staffing
UNIT-3	<b>VOLUME FEEDING</b> : Institutional and Industrial Catering, Types of Institutional & Industrial Catering, Problems associated with this type of catering, Scope for development and growth, Hospital Catering, Highlights of Hospital Catering for patients, staff, visitors, Diet menus and nutritional requirements, Off Premises Catering, Reasons for growth and development,

	Menu Planning and Theme Parties Concept of a Central Production Unit Problems associated with off-premises catering Mobile Catering Characteristics of Rail, Airline (Flight Kitchens and Sea Catering) Branches of Mobile Catering, Quantity Purchase & Storage, Introduction to purchasing, Purchasing system, Purchase specifications, Purchasing techniques, Storage
UNIT-4	<b>REGIONAL INDIAN CUISINE</b> : Introduction to Regional Indian Cuisine, Heritage of Indian, Cuisine, Factors that affect eating habits in different parts of the country, Cuisine and its highlights of different states/regions/communities To be discussed: Geographic location, Historical background, Seasonal availability, Special equipment, Staple diets, Specialty cuisine for festivals and special occasions
	STATES
	Andhra Pradesh, Bengal, Goa, Gujarat, Karnataka, Kashmir, Kerala, Madhya Pradesh, Maharashtra, North Eastern States, Punjab, Rajasthan, Tamil Nadu and Uttar Pradesh/Uttaranchal
	COMMUNITIES
	Parsee, Chettinad, Hyderabadi, Lucknowi, Avadhi, Malbari/Syrian, Christian and Bohri
	DISCUSSIONS
	Indian Breads, Indian Sweets, Indian Snacks
REFERENCES:	The Professional Pastry Chef, Fourth Edition By Bo Friberg Publisher: Wiley & Sons INC
	<ul> <li>Theory of Cookery By K Arora, Publisher: Frank Brothers</li> </ul>
	<ul> <li>Accompaniments &amp; Garnishes from waiter; Communicate: Fuller J. Barrie &amp; Jenkins</li> </ul>
	Bakery & Confectionery By S. C Dubey, Publisher: Society of Indian Bakers
	Modern Cookery (Vol-I) By Philip E. Thangam, Publisher: Orient Longman

COURSE CODE:	BHM-201	Method
COURSE TITLE:	FOOD PRODUCTION OPERATIONS (PRACTICAL) PART A	
Evaluation	The performance of the students will be evaluated on the basis of class	
	participation, house tests, regularity and assignments carrying 30	
	Percent of the total credit and rest through semester end examination of	
111075110710110	4 hours duration.	
INSTRUCTIONS	This paper consist of Practicalos of Food Production Operations of 70	
FOR PAPER	Marks	
EVALUATION	<b>-</b>	
S.No	Topic	Method
	s of menus from the following dishes and to include more dishes from the	
respective regions.		
	hi, Bengal, Goa, Punjabi, South India (Tamilnadu, Karnataka, Kerala),	
	lyderabad, Kashmiri	
Suggested Menus:		
MAHARASTRIAN		
MENU 01		
Masala Bhat, Kolhapu MENU 02	ri Mutton, Batata Bhajee, Masala Poori, Koshimbir, Coconut Poli.	
	Patrani Macchi, Tomato Saar, Tilgul Chapatti, Amti, Basundi.	
AWADHI		
MENU 01		
Yakhni Pulao, Mughlai	i Paratha, Gosht Do Piaza, Badin Jaan, Kulfi with Falooda.	
MENU 02		
Galouti Kebab, bakarkhani, Gosht Korma, Paneer Pasanda, Muzzafar.		
BENGALI		
MENU 01		Demonstr
Ghee Bhat, Macher Jh	ol, Aloo Posto, Misti Doi.	ations &
MENU 02		simple
Doi Mach, Tikoni Pratha, Baigun Bhaja, Payesh.		applicatio
MENU 03		ns
Mach Bhape, Luchi, Su	ıkto, Kala Jamun.	
MENU 04		
Prawan Pulao, Muttor	n Vidalloo, Beans Foogath, Dodol.	
GOAN		
MENU 01		
Arroz, Galina Xacutti, Toor Dal Sorak, Alle Belle.		
MENU 02		
Coconut Pulao, Fish Caldeen, Cabbage Foogath, Bibinca.		
PUNJABI		
MENU 01		
Rada Meat, Matar Pulao, Kadhi, Punjabi Gobhi, Kheer. MENU 02		
Amritsari Macchi, Rajmah Masala, Pindi Chana, Bhaturas, Row Di Kheer.		
MENU 03		
Sarson Da Saag, Makki Di Roti, Peshawari Chole, Motia Pulao, Sooji Da Halwa.		
MENU 04		

Tandoori Roti, Tandoori Murg, Dal Makhani, Pudinia Chutny, Baingan Bhartha, Savian. **SOUTH INDIAN** MENU 01 Meen Poriyal, Curd Rice, Thoran, Rasam, Pal Payasam. **MENU 02** Lime Rice, Meen Moilee, Olan, Malabari Pratha, Parappu Payasam. MENU 03 Tamarind Rice, Kori Gashi, Kalan, Sambhar, Savian Payasam. MENU 04 Coconut Rice, Chicken Chettinad, Avial, Huli, Mysore Pak. RAJASTHANI MENU 01 Gatte Ka Pulao, Lal Maas, Makki Ka Soweta, Chutny (Garlic), Dal Halwa. MENU 02 Dal Batti Churma, Besan Ke Gatte, Ratalu Ki Subzi, Safed Mass. **GUJRATI** MENU 01 Sarki, Brown Rice, Salli Murg, Gujrati Dal, Methi Thepla, Shrikhand. **MENU 02** Gujrati Khichadi, Oondhiyu, Batata Nu Tomato, Osaman, Jeera Poori, Mohanthal. **HYDERABADI** MENU 01 Sofyani Biryani, Methi Murg, Tomato Kut, Hare Piaz ka Raita, Double Ka Meetha. MENU 02 Kachi Biryani, Dalcha, Mirchi Ka Salan, Mix Veg. Raita, Khumani Ka Meetha. **KASHMIRI** Two menus may be formed out of the Dishes given as under: Rice and Bread Preparations: Mutaegen, Pulao (Kashmiri), Plain Rice, Girdeh, Lawas Meat Preparations: Gushtaba , Rista , Marchevangan korma, Macch Kofta, Yakhean Kaliya, Tabak Maaz, Rogon Josh Vegetables and Potato: Ruwangan chaman, Choek wangan, Chaman Qaliyan Alleh Yakhean, Dum Aloo Kashmiri ,Nader Palak, Razma Gogji Sweet Dishes: Kongeh Phirin (Sooji phirni with Saffron), Aae't phirin (Wheat Flour Phirni), Halwa Chutneys: Mujeh cheten, Ganda Cheten, Dueen cheten, Aleh cheten (pumpkin chutney) Note: In addition to above each institute to formulate 08 (eight) set of regional menus including snacks, sweets etc.

COURSE CODE:	BHM-242
COURSE TITLE:	FOOD & BEVERAGE SERVICE OPERATIONS-THEORY
COURSE OBJECTIVES:	The course aims to inculcate knowledge of food service principles, functions, and procedures among trainees. The students will be well versed with alcoholic beverages in detail.
EVALUATION	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR	The paper will be divided in two parts
PAPER SETTING:	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks. Part B: Students will have to attempt four questions in total, one question from each unit
	with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	ALCOHOLIC BEVERAGE Introduction and definition, Production of Alcohol: Fermentation and Distillation Process, Classification with examples, WINES: Definition, History Classification with examples, Table/Still/Natural, Sparkling, Fortified, Aromatized, Production of each classification, Old World Wines: Principal wine regions wine laws, grape varieties, production and brand names (France, Germany, Italy, Spain, Portugal) New World Wines Principal wine regions wine laws, grape varieties, production and brand names, (India, Chile, South Africa,, Algeria, New Zealand, USA, Australia), Food & Wine Harmony, Storage of wines, Wine terminology (English & French)
UNIT-2	<b>DISPENSE BAR:</b> Introduction and definition, Bar layout – physical layout of bar, Bar stock – alcohol & non alcoholic beverages, Bar equipment BEER: Introduction & Definition, Types of Beer, Production of Beer, Storage,
UNIT-3	SPIRITS: Introduction & Definition, Production of Spirit (Pot-still method, Patent still method) Production of Whisky, Rum, Gin, Brandy, Vodka, Tequila, Different Proof Spirits, American Proof, British Sikes Scale Gay - Lussac) OIML Scale
UNIT-4	<ul> <li>APERITIFS: Introduction and Definition, Different types of Aperitifs Vermouth (Definition, Types &amp; Brand names), Bitters (Definition, Types &amp; Brand names)</li> <li>LIQUEURS: Definition &amp; History, Production of Liqueurs, Broad Categories of Liqueurs (Herb, Citrus, Fruit/Egg, Bean &amp; Kernel), Popular Liqueurs (Name, colour, predominant flavour &amp; country of origin)</li> </ul>
REFERENCES:	<ul> <li>Food &amp; Beverage Service - Dennis R.Lillicrap. &amp; John .A. Cousins. Publisher: ELBS</li> <li>Food &amp; Beverage Service Training Manual - Sudhir Andrews, Tata McGraw Hill. Food &amp; Beverage Service Lillicrap &amp; Cousins, Publisher: ELBS</li> <li>Modern Restaurant Service – John Fuller, Publisher: Hutchinson</li> <li>The Waiter Handbook By Grahm Brown, Publisher: Global Books &amp; Subscription Services New Delhi</li> </ul>

COURSE CODE:	BHM-202
COURSE TITLE:	FOOD & BEVERAGE SERVICE OPERATIONS-PRACTICAL
01	Dispense Bar - Organizing Mise-en-place
	Task-01 Wine service equipment
	Task-02 Beer service equipment
	Task-03 Cocktail bar equipment
	Task-04 Liqueur / Wine Trolley
	Task-05 Bar stock - alcoholic & non-alcoholic beverages Task-06 Bar accompaniments &
	garnishes
	Task-07 Bar accessories & disposables
02	Service of Wines
	Task-01 Service of Red Wine
	Task-02 Service of White/Rose Wine
	Task-03 Service of Sparkling Wines
	Task-04 Service of Fortified Wines
	Task-05 Service of Aromatized Wines
	Task-06 Service of Cider, Perry & Sake
03	Service of Aperitifs
	Task-01 Service of Bitters
	Task-02 Service of Vermouths
04	Service of Beer
	Task-01 Service of Bottled & canned Beers
	Task-02 Service of Draught Beers
05	Service of Spirits
	Task-01 Service styles - neat/on-the-rocks/with appropriate mixers
	Task-02 Service of Whisky
	Task-03 Service of Vodka
	Task-04 Service of Rum
	Task-05 Service of Gin
	Task-06 Service of Brandy
	Task-07 Service of Tequila
06	Service of Liqueurs
	Task-01 Service styles - neat/on-the-rocks/with cream/en frappe
	Task-02 Service from the Bar
	Task-03 Service from Liqueur Trolley
07	Wine & Drinks List
	Task-01 Wine Bar
	Task-02 Beer Bar
	Task-03 Cocktail Bar
09	Matching Wines with Food
09	Task-01 Menu Planning with accompanying Wines
	Continental Cuisine
	Indian Regional Cuisine
	Task-02 Table laying & Service of menu with accompanying Wines
	Continental Cuisine
	Indian Regional Cuisine

COURSE CODE:	BHM-243
COURSE TITLE:	FRONT OFFICE OPERATIONS - THEORY
COURSE OBJECTIVES:	The course is aimed at familiarizing the students with various functions of front office and to develop work ethics towards customer care and satisfaction. Special efforts will be made to inculcate practical skills.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR	The paper will be divided in two parts
PAPER SETTING:	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>COMPUTER APPLICATION IN FRONT OFFICE OPERATION</b> : Role of information technology in the hospitality industry, Factors for need of a PMS in the hotel, Factors for purchase of PMS by the hotel, Introduction to OPERA & Amadeus
	CONTROL OF CASH AND CREDIT
UNIT-2	<b>FRONT OFFICE (ACCOUNTING):</b> Accounting fundamentals, Guest and non guest accounts, Accounting system( Non automated, semi automated and fully automated)
UNIT-3	<b>CHECK OUT PROCEDURES</b> : Guest accounts settlement (Cash and credit, Indian currency and foreign currency, Transfer of guest accounts, Express check out)
	<b>NIGHT AUDITING</b> : Functions, Audit procedures (Non automated, semi automated and fully automated)
UNIT-4	<b>FRONT OFFICE AND GUEST SAFETY AND SECURITY</b> : Importance of security systems, Safe deposit, Key control, Emergency situations (Accident, illness, theft, fire, bomb) <b>FRENCH</b> Expressions de politesse et les commander et Expressions d'encouragement, Basic conversation related to Front Office activities such as {Reservations (personal and telephonic), Reception (Doorman, Bell Boys, Receptionist etc.), Cleaning of Room & change of Room etc.}
REFERENCES:	Front Office Training manual – Sudhir Andrews. Publisher: Tata Mac Grew Hill, Managing Front Office Operations – Karsavina & Brooks Educational Institution HAMA, Front Office – operations and management – Ahmed Ismail (Thomson Delmar), Front office Operation Management- SKI Bhavnagar, Publisher: Frank Brothers, Managing Front Office Operations By Karsavina & Brooks, Hotel Front Office Management, 4th Edition by James Socrates Bard; Wiley International

COUR	RSE CODE:	BHM-203
COURSE TITLE: FI		FRONT OFFICE OPERATIONS-PRACTICAL
		Suggested tasks on Opera
Telepl accou	Front Office hones, Housel	keeping, Daily transactions), Front office Accounting procedures IManual a accounting, Payable, Accounts Receivable, Guest History, Yield Management
S.N o.	Suggestive lis	st of task for front office operation system
1	Hot function	keys
2	Create and u	pdate guest profiles
3	Send confirm	nation letters
4	Print registra	tion cards
5	Make FIT reservation & group reservation	
6	Make an Add	l-on reservation
7	Amend a reservation	
8	Cancel a reservation-with deposit and without deposit	
9	Log onto cahier code	
10		ervation deposit
11	Pre-register a	• 
12	Put message and locator for a guest	
13	Put trace for guest	
14	Check in a reserved guest	
15	Check in day	
16	Check -in a w	
17	Maintain gue	
18	Make sharer	reservation

19	Add a sharer to a reservation
20	Make A/R account
21	Take reservation through Travel Agent/Company/ Individual or Source
22	Make room change
23	Make check and update guest folios
24	Process charges for in-house guests and non-resident guests.
25	Handle allowances and discounts and packages
26	Process advance for in-house guest
27	Put routing instructions
28	Print guest folios during stay
29	Processing foreign currency exchange/ cheque exchange
30	Process guest check out by cash and credit card
31	Check out without closing folio-Skipper accounts
32	Handle paymaster folios
33	Check out using city ledger
34	Print guest folio during check out
35	Close bank at end of each shift
36	Check room rate and variance report
37	Tally Allowances for the day at night
38	Tally paid outs for the day at night
39	Tally forex for the day at night
40	Credit check report

COURSE CODE:	BHM-244
COURSE TITLE:	ACCOMMODATION OPERATIONS-THEORY
COURSE OBJECTIVES:	The course familiarizes students with the organisation of housekeeping, its systems and functions. A blend of theory and practical will be used to develop sensitivity and high work ethics towards guest care and linen room, uniforms, laundry and basics of flower arrangement.
EVALUATION	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks. Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	LINEN ROOM: Activities of the Linen Room, Layout and equipment in the Linen Room, Selection criteria for various Linen Items & fabrics suitable for this purpose, Purchase of Linen, Calculation of Linen requirements, Linen control-procedures and records, Stocktaking- procedures and records, Recycling of discarded linen, Linen Hire
UNIT-2	<b>UNIFORMS:</b> Advantages of providing uniforms to staff, Issuing and exchange of uniforms; type of uniforms, Selection and designing of uniforms, Layout of the Uniform room <b>SEWING ROOM:</b> Activities and areas to be provided, Equipment provided
UNIT-3	<b>LAUNDRY:</b> Commercial and On-site Laundry, Flow process of Industrial Laundering-OPL, Stages in the Wash Cycle, Laundry Equipment and Machines, Layout of the Laundry, Laundry Agents, Dry Cleaning, Guest Laundry/Valet service, Stain removal
UNIT-4	<b>FLOWER ARRANGEMENT:</b> Flower arrangement in Hotels, Equipment and material required for flower arrangement, Conditioning of plant material, Styles of flower arrangements, Principles of design as applied to flower arrangement <b>INDOOR PLANTS:</b> Selection and care
REFERENCES	<ul> <li>Hotel Hostel and Hospital Housekeeping –by Joan C Branson &amp; Margaret Lennox, ELBS with Holder &amp; Stoughton Ltd.</li> <li>Hotel House Keeping a Training Manual by Sudhir Andrews, Tata McGraw Hill publishing company limited New Delhi.</li> <li>Hotel Housekeeping Operations &amp; Management by Raghubalan, Oxford University Press.</li> <li>Management of Hotel &amp; Motel Security (Occupational Safety and Health) by H. Burstein, CRC Publisher.</li> <li>Professional Management of Housekeeping Operations (II End.) by Robert J. Martin &amp; Thomas J.A. Jones, Wiley Publications</li> <li>The Professional Housekeeper by Tucker Schneider, Wiley Publications</li> <li>Professional management of Housekeeping by Manoj Madhukar, Rajat Publications</li> </ul>

COURSE CODE:	BHM-204
COURSE TITLE:	ACCOMMODATION OPERATIONS – (PRACTICAL)
S.No.	Торіс
01	Layout of Linen and Uniform Room/Laundry
02	Laundry Machinery and Equipment
03	Stain Removal
04	Flower Arrangement
05	Selection and Designing of Uniforms
06	Public Area Cleaning

COURSE CODE:	BHM-245
COURSE TITLE:	FOOD & BEVERAGE CONTROL -THEORY
COURSE OBJECTIVES:	The course familiarizes students with the food and beverage control, procedures, functions, production and sales control.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end theory examination of 3 hours duration.
INSTRUCTIONS	The paper will be divided in two parts
FOR PAPER SETTING:	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>FOOD COST CONTROL:</b> Introduction to Cost Control, Define Cost Control, The Objectives and Advantages of Cost Control, Basic Costing, Food Costing
	<b>RECEIVING CONTROL</b> : Aims of Receiving, Job Description of Receiving Clerk/Personnel, Equipment required for receiving, Documents by the Supplier (including format), Delivery Notes, Bills/Invoices, Credit Notes, Statements, Records maintained in the Receiving Department, Goods Received Book, Daily Receiving Report, Meat Tags, Receiving Procedure, Blind Receiving, Assessing the performance and efficiency of receiving department, Frauds in the Receiving Department, Hygiene and cleanliness of area.
UNIT-2	<b>FOOD CONTROL CYCLE:</b> Purchasing Control, Aims of Purchasing Policy, Job Description of Purchase Manager/Personnel, Types of Food Purchase, Quality Purchasing, Food Quality Factors for different commodities, Definition of Yield, Tests to arrive at standard yield, Definition of Standard Purchase Specification, Advantages of Standard Yield and Standard Purchase Specification, Purchasing Procedure, Different Methods of Food Purchasing, Sources of Supply, Purchasing by Contract, Periodical Purchasing, Open Market Purchasing, Standing Order Purchasing, Centralized Purchasing, Methods of Purchasing in Hotels, Purchase Order Forms, Ordering Cost, Carrying Cost, Economic Order Quantity, Practical Problems.
UNIT-3	<ul> <li>STORING &amp; ISSUING CONTROL: Storing Control, Aims of Store Control, Job Description of Food Store Room Clerk/personnel, Storing Control, Conditions of Facilities and Equipment, Arrangements of Food, Location of Storage Facilities, Security, Stock Control, Two types of Foods Received- direct stores (Perishables/non-perishables), Stock Records Maintained Bin Cards (Stock Record Cards/Books)</li> <li>Issuing Control: Requisitions, Transfer Notes, Perpetual Inventory Method, Monthly Inventory/Stock Taking, Pricing of Commodities, Stock taking and comparison of actual physical inventory and Book value, Stock levels, Practical Problems, Hygiene &amp; Cleanliness of area</li> </ul>

UNIT-4	<ul> <li>PROUCTION CONTROL: Aims and Objectives, Forecasting, Fixing of Standards, Definition of standards (Quality &amp; Quantity),Standard Recipe (Definition, Objectives and various tests),Standard Portion Size (Definition, Objectives and equipment used),Standard Portion Cost (Objectives &amp; Cost Cards) Computation of staff meals</li> <li>SALES CONTROL: Sales - ways of expressing selling, determining sales price, Calculation of selling price, factors to be considered while fixing selling price, Matching costs with sales, Billing procedure - cash and credit sales, Cashier's Sales summary sheet</li> </ul>
REFERENCES	<ol> <li>Food &amp; Beverage Cost Control- Lea R Dopson, Wiley Publishers.</li> <li>Hotel &amp; Catering Costing &amp; Budgets, RD. Boardman, Publisher: Heinemann</li> <li>Introductory Foods. Hughes, D. and Bannion M., The Macmillan Co. Ltd., New York</li> <li>Modern Cookery for Teaching and the Trade, Philip T.E., Vol-I, Orient Longman Ltd.,</li> </ol>

COURSE CODE:	BHM-246						
COURSE TITLE:	FOOD SAFETY AND QUALITY-THEORY						
COURSE OBJECTIVES:	The students will get to learn about various micro-organisms in food, knowledge of food spoilage, food contaminants and adulterants.						
EVALUATION	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.						
	The paper will be divided in two parts						
PAPER SETTING:	Part A: There will be seven short answer questions covering whole syllabus of course. This part will be of 7 marks.						
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (07 marks each). Each Unit will contain two questions and there may be short notes in these questions.						
UNIT-1	INTRODUCTION: Food Safety, Food Hazards & Risks, Contaminants and Food Hygiene						
	<b>MICRO-ORGANISMS IN FOOD:</b> General Characteristics of Micro-Organisms, based on their Occurrence and Structure, Factors affecting their Growth in Food (Intrinsic And Extrinsic), Common Food Borne Micro-Organisms:{Bacteria, (Spores/Capsules), Fungi, Viruses, Parasites						
	<b>FOOD SPOILAGE &amp; FOOD PRESERVATION:</b> Types & Causes of Spoilage, Sources of Contamination, Spoilage of Different Products (Milk and Milk Products, Cereals and Cereal Products, Meat, Eggs, Fruits and Vegetables, Canned Products), Basic Principles of Food Preservation, Methods of Preservation (High Temperature, Low Temperature, Drying, Preservatives & Irradiation)						
UNIT-2	<b>BENEFICIAL ROLE OF MICRO-ORGANISMS:</b> Fermentation & Role of lactic and bacteria, Fermentation in Foods (Dairy foods, vegetable, Indian foods, Bakery products and alcoholic beverages), Miscellaneous (Vinegar & anti-biotic)						
	<b>FOOD BORNE DISEASES:</b> Types (Infections and intoxications), Common diseases caused by food borne pathogens, Preventive measure						
	<b>FOOD ADDITIVES:</b> Introduction, Types (Preservatives, Anti-Oxidants, Sweeteners, Food Colours and Flavours, Stabilizers and Emulsifiers)						
UNIT-3	<b>FOOD CONTAMINANTS &amp; ADULTERANTS:</b> Introduction To Food Standards, Types of Food Contaminants (Pesticide Residues, Bacterial Toxins, Mycotoxins, Seafood Toxins, Metallic Contaminants, Residues from Packaging Material), Common Adulterants in Food, Method of Detection (Basic Principle).						
	<b>FOOD LAWS AND REGULATIONS:</b> National – PFA Essential Commodities Act (FPO, MPO etc.), International – Codex Alimentarius, ISO, Regulatory Agencies – WTO, Consumer						

	Protection Act. QUALITY ASSURANCE: Introduction to Concept of TQM, GMP and Risk Assessment, Relevance of Microbiological standards for food safety, HACCP (Basic Principle and implementation)
UNIT-4	<ul> <li>HYGIENE AND SANITATION IN FOOD SECTOR: General Principles Of Food Hygiene, GHP For Commodities, Equipment, Work Area and Personnel, Cleaning and Disinfection (Methods and Agents Commonly Used in the Hospitality Industry), Safety Aspects of Processing Water (Uses &amp; Standards), Waste Water &amp; Waste Disposal,</li> <li>RECENT CONCERNS: Emerging Pathogens, Genetically Modified Foods, Food Labeling. Newer Trends in Food Packaging and Technology, BSE (Bovine Serum Encephthalopathy)</li> </ul>
REFERENCES	<ol> <li>The New Catering Repertoire, Vol. I, H.L. Cracknell &amp; G. Nobis, Macmillan</li> <li>Mahay, N.S., Shadaksharaswamy, M (2001) foods: Facts and Principles, International</li> </ol>
	Publishers, New Delhi
	3. Food & Beverage Law: Food Safety and Hygiene, Aman Publications
	4. The HACCP Food Safety Training Manual, Wiley Publishers
	5. The Prevention of Food Adulteration Act, 1954

COURSE CODE:	BHM-247					
COURSE TITLE:	COMPONENTS OF TOURISM -THEORY					
COURSE OBJECTIVES:	This course will brief learners about the various components of tourism, enabling them to understand the concept of tourism in detail. In this course learner will try to relate tourism with its core sectors. This knowledge will be helpful in shaping a future hotel professional.					
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.					
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts Part A: There will be seven short answer questions covering whole syllabus of					
	course. This part will be of 7 marks. Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (07 marks each). Each Unit will contain two questions and there may be short notes in these questions.					
UNIT-1	APPROACHES TO STUDY TOURISM: Product, Institutional, Managerial,         Geographical and Economic Approach; Concept of interdisciplinary approach to         study tourism;         TRAVEL MOTIVATION: Categorization of Tourists According to their Motive of         Travel; S.C. Plog's Psychographic Classification of Tourist Motivations. Components         of the Tourism System.					
UNIT-2	PRODUCTS AND SERVICES: Tourism Product; Tourism market- a basket of goods and services; Types of tourism product (TOPs, ROPs, BTEs); Various types of Tourism Attractions; Linkages Between the Major Components of Tourism Industry.					
UNIT-3	<b>TRANSPORTATION</b> : Transport as a Component of Tourism, Different types of transportations (Rail, Road, Water and Air); Travel Business through the ages.					
UNIT-4	Tourism Development at Global Level, Cost–Benefit Analysis of Tourism, Important Global Organisations in Tourism, Various Stakeholders in Tourism Development And Their Role.					
REFERENCES:	Seth P.N., Successful Tourism Management, Sterling Publisher: New Delhi					
	<ul> <li>Srinivasan, R. and S.A. Chunawalia, Management Principles &amp; Practice, Himalaya Publishing House, New Delhi.</li> </ul>					
	<ul> <li>Prasad, L.M., Principles &amp; Practice of Management, Sultan Chand &amp; Sons, New Delhi.</li> </ul>					
	<ul> <li>Bhatia, A. K., Tourism development: Principles, Practices and Philosophies, Sterling Publishers, New Delhi</li> </ul>					
	<ul> <li>Cook, R.A., L.J. Yale, and J.J. Marqua, Tourism: The business of Travel, New Jercey: Prantice Hall. Medlik, S., Managing tourism, Oxford: Butterworth Heinemann.</li> </ul>					

COURSE CODE:	BHM-248					
COURSE TITLE:	BAR AND BEVERAGE OPERATIONS -THEORY					
COURSE OBJECTIVES:	It aims at making you aware of different bar operations and control practices being used in hotel industry.					
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.					
	The paper will be divided in two parts					
PAPER SETTING:	Part A: There will be seven short answer questions covering whole syllabus of course. This part will be of 7 marks.					
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (07 marks each). Each Unit will contain two questions and there may be short notes in these questions.					
UNIT-1	<b>Bars:</b> Introduction, Brief History, Bar and Beverage Business in India, Types of Bars, Parts of Bars, Bar Attendant, Bar Duties, The Future of Bars					
	<b>Bar Ingredients:</b> Syrups and Non Alcoholic Ingredients, Beverage Service, Purpose of Large Social Concern					
UNIT-2	<b>Bar operations</b> , Bar Shapes, Planning Criteria, Bar Plans/Layouts, Elevation and Bar Sections, Themes and Concept, Licensing Framework, Policies and Procedure, FSSAI					
	<b>Service and selling techniques</b> : The Bartender as a Sales Person, Upselling Guidelines For Bar Attendants, Professional Hygiene and Health.					
UNIT-3	<ul> <li>Promoting Responsible Drinking and Alcohol Awareness Alcohol's impact on human health : Alcohol and nutrition , Alcoholism and other drinking problems, Legal considerations, Changing Drinking Patterns</li> <li>Alcoholic Beverage Production Sanitation: Liquor supplies, Mixes, Garnishes and</li> </ul>					
	condiments, Ice, Service accessories, Opening the cash register, Behind-the-bar behavior, Closing the bar					
	<b>Mixology and the Bartender:</b> Mixed drinks, Drink families, Coffee drinks and hot libations, A guide to bartending					
	Cellar management: Location, Temperature and Storage, Equipments Required in Bar Storage Area. Cellar Control, Records & Books Maintained In Cellar.					
UNIT-4	<b>Bar control system</b> - Introduction, Calculation of Beverage Cost, Methods of Beverage Control, Cash Control/ Cash Receipt, Types of Fraud and Areas of Loss With Cash Collection, Basic Principle of Cash Control, Stock/Inventory Control, Portion Control, Check Matrix, Operational and Financial Ratios, Par Stock and					

	Bottle Control, Inter Bar Transfer, Spillages, Breakage and Spoilage.
REFERENCES:	<ul> <li>Food &amp; Beverage Service - Dennis R. Lillicrap. &amp; John .A. Cousins. Publisher: ELBS</li> </ul>
	<ul> <li>Food &amp; Beverage Service Training Manual - Sudhir Andrews, Tata McGraw Hill. Food &amp; Beverage Service Lillicrap &amp; Cousins, Publisher: ELBS</li> </ul>
	<ul> <li>Modern Restaurant Service – John Fuller, Publisher: Hutchinson</li> </ul>
	The Waiter Handbook By Grahm Brown, Publisher: Global Books &
	<ul> <li>Food &amp; Beverage Cost Control- Lea R Dopson, Wiley Publishers.</li> </ul>

COURSE TITLE:	Work shop on Research Methodology					
COURSE OBJECTIVES:	This subject is taught to prepare students on how to approach the subject of Research Project in the 3rd year. Inputs can be given to the students during the institute tenure but topics allotted only after return from IT. This will help students perceive the subject in a better fashion while the vacation period between the two years (2nd & 3rd year) utilized for exploratory research and self-study.					
UNIT-1	<b>INTRODUCTION TO RESEARCH METHODOLOGY</b> : Meaning and objectives of Research, Types of Research, Research Approaches, Significance of Research, Research methods vs Methodology, Research Process, Criteria of Good Research, Problem faced by Researches, Techniques Involved in defining a problem.					
UNIT-2	<b>RESEARCH DESIGN:</b> Meaning and Need for Research Design, Features and important concepts relating to research design, Different Research design, Important Experimental Designs					
UNIT-3	<b>SAMPLE DESIGN</b> : Censure and sample Survey, Implication of Sample design, Steps in sampling design, Criteria for selecting a sampling procedure, Characteristics of a good sample design, Different types of Sample design, Measurement Scales, Important scaling Techniques					
UNIT-4	<ul> <li>METHODS OF DATA COLLECTION: Collection of Primary Data, Collection through Questionnaire and schedule collection of secondary data, Difference in Questionnaire and schedule, Different methods to collect secondary data.</li> <li>DATA ANALYSIS INTERPRETATION AND PRESENTATION TECHNIQUES: Hypothesis Testing, Basic concepts concerning Hypothesis Testing, Procedure and flow diagram for Hypothesis Testing, Test of Significance, Chi-Square Analysis, report Presentation Techniques</li> </ul>					
REFERENCES:	<ol> <li>Business Research Methods - <u>Alan Bryman, Emma Bell</u> – Oxford University Press</li> <li>Travel Tourism &amp; Hospitality Research, By Ritchie Goeldner Publisher: John Wiley</li> <li>Travel, Tourism, and Hospitality Research: A Handbook for Managers and Researchers, 2nd Edition by J. R. Brent Ritchie (Editor), Charles R. Goeldner (Editor)- Wiley International</li> <li>How to Complete your Research project successfully, Judith Bell, USB Publisher Distributors Delhi</li> <li>Research Methodology – A Step by Step Guide for Beginners — Ranjit Kumar, Pearson Publications</li> </ol>					

		FIFTH SEMEST	ER					
	Course	Course Title	Contact Hours		Weight age		Total Marks	Credit
	Code		Th.	Pr.	CE	ESE		
		A. Theory						
Discipline Core	BHM-351	Advanced Food Production Operations	3	-	30	70	100	3
	BHM-352	Advanced Food & Beverage Operation	3	-	30	70	100	3
	BHM-353	Accommodation Management	3	-	30	70	100	3
	BHM-354	Spa Management	3	-	30	70	100	3
Discipline Electives	BHM-355	Food & Beverage Management	3	-	30	70	100	3
choose any three	BHM-356	Financial Management	3	-	30	70	100	3
	BHM-357	Global Tourism	3	-	30	70	100	3
	BHM-358	Business Ethics	3	-	30	70	100	3
		Research Project*						
		B. Practical						
Discipline Core	BHM -301	Advanced Food Production Operations	-	8	60	40	100	4
	BHM -302	Advanced Food & Beverage Operation	-	2	60	40	100	1
	BHM -303	Accommodation Management	-	2	60	40	100	1
		Total	18	12	360	540	900	24

\*The Project Allocation will be done in the 5th semester and the evaluation will form part of sixth semester

COURSE CODE:	BHM-351
COURSE TITLE:	ADVANCED FOOD PRODUCTION OPERATIONS (Theory)
COURSE	This paper will give the students the technical skills of cold kitchen of a
OBJECTIVES:	hotel. The students will learn about Larder, Charcuterie and various kinds
	of cold meats that are used in food production.
EVALUATION:	The performance of the students will be evaluated on the basis of class
	participation, house tests, regularity and assignments carrying 30 percent
	of the total credit and rest through semester end examination of 3 hours
	duration.
INSTRUCTIONS	The paper will be divided in two parts
FOR PAPER	
SETTING:	Part A: There will be ten short answer questions covering whole syllabus
	of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question
	from each unit with one internal choice. All questions will carry equal
	marks (10 marks each). Each Unit will contain two questions and there
	may be short notes in these questions.
UNIT-1	LARDER- LAYOUT & EQUIPMENT: Introduction of Larder Work,
	Definition, Equipment found in the larder, Layout of a typical larder with
	equipment and various sections. TERMS & LARDER CONTROL:
	Common terms used in the Larder and Larder control, Essentials of Larder
	Control, Importance of Larder Control, Devising Larder Control Systems,
	Leasing with other Departments, Yield Testing, <b>DUTIES AND</b> <b>RESPONSIBILITIES OF THE LARDER CHEF</b> : Functions of the Larder,
	Hierarchy of Larder Staff, Sections of the Larder, Duties & Responsibilities
	of a larder Chef.
UNIT-2	CHARCUTERIE: Introduction to charcuterie, SAUSAGES: Types &
-	Varieties, <b>CASINGS:</b> Types & Varieties, <b>FILLINGS</b> : Types & Varieties,
	Additives & Preservatives <b>FORCEMEATS</b> : Types of forcemeats,
	Preparation of forcemeats, Uses of forcemeats, BRINES, CURES &
	<b>MARINADES:</b> Types of Brines, Preparation of Brines, Methods of Curing,
	Types of Marinades, Uses of Marinades , Difference between Brines, Cures
	& Marinades, HAM, BACON & GAMMON: Cuts of Ham, Bacon &
	Gammon, Differences between Ham, Bacon & Gammon Processing of Ham
	& Bacon, Green Bacon, Uses of different cuts, GALANTINES: Making of
	galantines, Types of Galantine Ballotines, <b>PATES</b> : Types of Pate, Pate de
	foie gras, Making of Pate, Commercial pate and Pate Maison Truffle -
	sources, Cultivation and uses and Types of truffle
UNIT-3	<b>MOUSE &amp; MOUSSELINE:</b> Types of mousse, Preparation of mousse,
	Preparation of mousseline, Difference between mousse and mousseline.
	CHAUD FROID: Meaning of Chaud froid, Making of chaud frod &
	Pecautions, Types of chaud froid ,Uses of chaud froid . ASPIC & GELEE:
	Definition of Aspic and Gelee, Difference between the two, Making of Aspic and Gelee Uses of Aspic and Gelee. <b>QUENELLES, PARFAITS,</b>
	and Gelee Uses of Aspic and Gelee. QUENELLES, PARFAITS,

	ROULADES: Preparation of Quenelles, Parfaits and Roulades NON					
	EDIBLE DISPLAYS: Ice carvings, Tallow sculpture, Fruit & vegetable					
	Displays, Salt dough, Pastillage, Jelly Logo, Thermocol work					
UNIT-4	APPETIZERS & GARNISHES- Classification of Appetizers, Examples of					
	Appetizers, Historic importance of culinary Garnishes, Explanation of					
	different Garnishes. SANDWICHES- Parts of Sandwiches, Types of					
	Bread, Types of filling: Classification, Spreads and Garnishes, Types of					
	Sandwiches, Making of Sandwiches, Storing of Sandwiches.					
REFERENCES:	Le Rol A.Polsom. The Professional Chef					
	Bo Friberg (2002) The Professional Pastry Chef, Fourth Edition Wiley & Sons INC					
	Cessarani & Kinton (2007). Theory of Catering. Hodder Education Publisher					
	K Arora (2008), Theory of Cookery. Frank Brothers					
	Fuller J. Barrie & Jenkins. Accompaniments & Garnishes from waiter					
	S. C Dubey. Bakery & Confectionery. Socity of Indian Bakers					
	Philip E. Thangam (2010) Modern Cookery (Vol-I) Orient BlackSwan					
	Kinton R Cessarani V., Foskett D. (2000) Practical Cookery (9 <sup>th</sup> edition) Hodder Education					

COURSE CODE:	BHM-301		
COURSE TITLE:	ADVANCED FOOD PRODUCTION OPERATIONS (Practical)		
	Торіс		
MENU 01 Consomr	né Carmen, Poulet Sauté Chasseur, Pommes Loretta, Haricots Verts		
MENU 02 Bisque D	récrevisse, Escalope De Veau viennoise, Pommes atailles, Epinards au Gratin		
MENU 03 Crème D	u Barry, Darne De Saumon Grille, Sauce paloise, Pommes Fondant, Petits		
Pois A La Flamande			
MENU 04 Veloute D	Dame Blanche, Cote De Porc Charcuterie, Pommes De Terre A La Crème,		
Carottes Glace Au C	Gingembre		
MENU 05 Cabbage	Chowder, Poulet A La Rex, Pommes Marguises, Ratatouille		
MENU 06 Barquette	es Assortis, Stroganoff De Boeuf, Pommes Persilles, Riz Pilaf		
MENU 07 Duchesse	e Nantua, Poulet Maryland, Croquette potatoes, Banana fritters, Corn gallets		
MENU 08 Kromeskies, Filet De Sols Walweska, Pommes Lyonnaise, Funghi Marirati			
MENU 09 Vol-Au-Vo	MENU 09 Vol-Au-Vent De Volaille Et Jambon, Poulet a la kiev, Creamy Mashed Potatoes, Butter		
tossed green peas			
MENU 10 Quiche Lorraine, Roast Lamb, Mint sauce, Pommes Parisienne			
Plus 5 Buffets Cold	Buffet, Hot Continental, Hot Indian, Buffet Desserts, Bread Displays		
Demonstration of: C	harcuterie Galantines, Pate, Terrines, Mousselines		

## Part 'B' - BAKERY & PATISSERIE (PRACTICAL)

S.No	Торіс
1.	Brioche Baba au Rhum
2.	Soft Rolls, Chocolate Parfait
3.	French Bread, Tarte Tartin
4.	Garlic Rolls,Crêpe Suzette
5.	Harlequin Bread, Chocolate Cream Puffs
6.	Foccacia, Crème Brûlée
7.	Vienna Roll, Mousse Au Chocolat
8.	Bread Sticks, Souffle Milanaise
9.	Brown Bread, Pâte Des Pommes
10.	Clover Leaf Rolls, Savarin des fruits
11.	Whole Wheat Bread, Charlotte Royal
12.	Herb & Potato Loaf, Doughnuts
13.	Milk Bread, Gateaux des Peache

14.	Ciabatta, Chocolate Brownie
15.	Buffet desserts, Modern Plating Styles

COURSE CODE:	BHM-352
COURSE TITLE:	ADVANCED FOOD & BEVERAGE OPERATION (Theory)
COURSE	The course aims to inculcate knowledge of food service principles,
OBJECTIVES:	functions, and procedures among students. The students will learn the
	importance, planning and execution of Food and beverage outlets
EVALUATION:	The performance of the students will be evaluated on the basis of class
	participation, house tests, regularity and assignments carrying 30
	percent of the total credit and rest through semester end examination of
	3 hours duration.
INSTRUCTIONS	The paper will be divided in two parts
FOR PAPER	Part A: There will be ten short answer questions covering whole
SETTING:	syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one
	question from each unit with one internal choice. All questions will carry
	equal marks (10 marks each). Each Unit will contain two questions and
	there may be short notes in these questions.
UNIT-1\	FUNCTION CATERING: - BANQUETS: History, Types, Organisation of
	Banquet department, Duties & responsibilities, Sales, Booking procedure,
	Banquet menus. <b>BANQUET PROTOCOL</b> : Space Area requirement,
	Table plans/arrangement, Misc-en-place, Service, Toast & Toast
	procedures. INFORMAL BANQUET: Réception, Cocktail parties,
	Convention, Seminar, Exhibition, Fashion shows, Trade Fair, Wedding,
UNIT-2	Outdoor catering
	FUNCTION CATERING:- BUFFETS: Introduction, Factors to plan
	buffets, Area requirement, Planning and organization, Sequence of food, Menu planning, Types of Buffet, Display, Sit down, Fork, Finger, Cold
	Buffet, Breakfast Buffets, Equipment, Supplies, Check list
UNIT-3	COCKTAILS & MIXED DRINKS: Definition and History, Classification,
	Parts, Methods of mixing, measures, pourers and pouring, Garnishes, Bar
	equipments, Cocktail glasses, Syrups and other non-alcoholic ingredients,
	Juices, Liqueurs in cocktails, service of cocktails. PREPARATION AND
	SERVICE OF INNOVATIVE COCKTAILS: Infused drinks, Sour drinks,
	trendy drinks, long drinks, short drinks, cream drinks, wine based drinks,
	Hot drinks, Mocktails.
UNIT-4	PREPARATION AND SERVICE OF CLASSIC COCKTAILS: Martini -

	Dry & Sweet, Manhattan - Dry & Sweet, Mai Tai, LIIT, Mojito, Cosmopolitan, Caipirinha, Bellini, Mint Julep, Side Car, Tom Collins Gin FIZZ, Flips, Noggs, Champagne Cocktail, Between the Sheets, Daiquiri, Bloody Mary, Screw Driver, Tequilla Sunrise, Gin-Sling, Planters Punch, Singapore Sling, Pinacolada, Rusty Nail, Black Russian, Margarita, Gimlet - Dry & Sweet, Cuba Libre, Whisky Sour, Blue Lagoon, Harvey Wall Banger, Bombay Cocktail
REFERENCES:	<ul> <li>Food &amp; Beverage Service - Dennis R.Lillicrap. &amp; John .A. Cousins. Publisher: ELBS</li> <li>Food &amp; Beverage Service Training Manual - Sudhir Andrews, Tata McGraw Hill. Food &amp; Beverage Service Lillicrap &amp; Cousins, ELBS</li> <li>Modern Restaurant Service . John Fuller, Hutchinson</li> <li>Professional Food &amp; Beverage Service Management -Brian Varghese</li> <li>The Waiter Handbook By Grahm Brown, Publisher: Global Books &amp;</li> </ul>

COURSE CODE:	BHM-302
COURSE TITLE:	ADVANCED FOOD & BEVERAGE OPERATION (Practical)
S. No.	Торіс
01	BAR OPERATIONS
	<b>PREPARATION AND SERVICE OF INNOVATIVE COCKTAILS:</b> Infused drinks, Sour drinks, trendy drinks, long drinks, short drinks, cream drinks, wine based drinks, Hot drinks, Mocktails.
02	FUNCTION CATERING - BANQUETS
	Planning & organizing Formal & Informal Banquets
	Planning & organizing Outdoor caterings
03	FUNCTION CATERING - BUFFETS
	Planning & organizing various types of Buffet
04	BAR OPERATIONS
	Designing & Setting the bar
	Bar mise-en -place
	Preparation & Service of Classic Cocktail & Mixed Drinks
	<u> </u>

COURSE CODE:	BHM-353	
COURSE TITLE:	ACCOMMODATION MANAGEMENT (Theory)	
COURSE OBJECTIVES:	The course familiarizes students with the organization of housekeeping, its systems and functions. A blend of theory and practical will be used to develop sensitivity and high work ethics towards guest care and cleanliness.	
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.	
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.	
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.	
UNIT-1	<b>SAFETY AND SECURITY:-</b> Work environment Safety and job safety analysis, Potential Hazards in Housekeeping, Safety awareness and accident prevention, slips and falls, Crime prevention and dealing with emergency situation, Thefts, First Aid,	
UNIT-2	INTERIOR DECORATION: Elements of design, Color and its role in décor, Types of color schemes, Windows and window treatment, Floor finishes, Carpets, Furniture and fittings, Accessories ELECTRICITY AND LIGHTING: Fundamentals of electricity, Lighting and lighting fixtures, Types of lighting, Different lighting devices, Incandescent lamps, Fluorescent lamps and other gas discharged lamps, Illumination and units of illumination, External lighting, Safety in handling electrical equipment.	
UNIT-3	<b>LAYOUT OF GUEST ROOMS:</b> Sizes of rooms, Sizes of furniture, Furniture arrangement, Principles of design, Refurbishing and redecoration	
UNIT-4	NEW PROPERTY COUNTDOWN	
REFERENCES:	<ul> <li>Hotel Hostel and Hospital Housekeeping . by Joan C Branson &amp; Margaret Lennox, ELBS with Hodder &amp; Stoughten Ltd.</li> <li>Hotel House Keeping A Training Manual by Sudhir Andrews, Tata McGraw Hill publishing company limited New Delhi.</li> <li>Hotel Housekeeping Operations &amp; Management by Raghubalan, Oxford University Press.</li> <li>Management of Hotel &amp; Motel Security (Occupational Safety and Health) by H. Burstein, CRC Punlisher.</li> <li>Professional Management of Housekeeping Operations (II Edn.) by Robert J. Martin &amp; Thomas J.A. Jones, Wiley Publications</li> <li>The Professional Housekeeper by Tucker Schneider, Wiley Publications</li> </ul>	

•	Professional management of Housekeeping by Manoj Madhukar, Rajat Publications
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COURSE CODE:	BHM-303	
COURSE TITLE:	ACCOMMODATION MANAGEMENT (Practical)	
S. No.	Торіс	
01	STANDARD OPERATING PROCEDURE	
	<ul> <li>Skill Oriented Task (e.g. cleaning and polishing glass, brass etc)</li> </ul>	
02	FIRST AID	
	First Aid Kit	
	Dealing With Emergency Situation	
	Maintaining Records	
03	SPECIAL DECORATION (THEME RELATED TO HOSPITALITY	
	INDUSTRY)	
	Indenting	
	Costing	
	Planning With Time Split	
	Executing	
04	LAYOUT OF GUEST ROOM	
	To The Scale	
	Earmark Pillars	
	Specification Of Colors, Furniture, Fixture, Fitting, Soft Furnishing	
	And Accessories Etc Used	

COURSE CODE:	BHM-354
COURSE TITLE:	SPA MANAGEMENT (Theory)
COURSE	This course familiarizes a student in understanding the core concepts that
OBJECTIVES:	need to be kept in mind while opening a hotel.
EVALUATION:	The performance of the students will be evaluated on the basis of class
	participation, house tests, regularity and assignments carrying 30 percent
	of the total credit and rest through semester end examination of 3 hours
	duration.
INSTRUCTIONS	The paper will be divided in two parts
FOR PAPER	Part A: There will be ten short answer questions covering whole syllabus
SETTING:	of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question
	from each unit with one internal choice. All questions will carry equal
	marks (10 marks each). Each Unit will contain two questions and there
	marks (10 marks each). Each one will contain two questions and there may be short notes in these questions.
UNIT-1	HISTORY AND INTRODUCTION TO SPA: European, Asian and local
	spa types and their brief history
	<b>TYPES OF SPA:</b> Club spa, Cruise ship spa, Day spa, Destination spa,
	Medical spa, Mineral spring spa, Resort/hotel spa
	SPA AS A CAREER: Basic Requirements, Remuneration/Earning, Drive
	& Motivation, Commitment, Spa Career Options, Typical Career Path,
	How to Start Your Own Spa Business, Job Opportunities . India and
	abroad
	<b>ROLE OF A SPA MANAGER:</b> Effective financial management, Understanding spa concepts and its operations, Effective planning . short
	term as well as long term, Leadership & management, Human resources
	Planning, Financial planning and management, Therapy designing, Menu
	designing, Live spa training, Spa recruitment, Spa company development,
	Operations Spa and Hospitality
UNIT-2	SPA PRODUCT KNOWLEDGE: Herbs, Essential Oils, Aromatic Oils,
	Preservatives, Active Ingredients, Carrier Oils & Base Creams, Pre
	Blended Oils, Pre Blended Creams, Soaps, Shampoos, Lotions,
	Licensing (Drug Control), Product Testing, Efficacy, Shelf Life, Storage,
UNIT-3	Contamination, Allergies, Product Handling, Dispensing, Self-Protection INTERNATIONAL THERAPIES & AYURVEDA: Swedish massage,
	Deep tissue Massage, Reflexology, Thai massage, Aroma massage, Hot
	stone therapy
	<b>BASICS OF AYURVEDA:</b> Abhyanga . traditional Kerala Ayurveda
	massage, Sirodhara, Njavarakizhi, Elakizhi (PathrapotalaSweda)
UNIT-4	SPA MARKETING: Developing a Marketing plan, Essentials of selling to
	women, men and teens, Generating Good Publicity, Building and
	Maintaining contacts, Using Technology in businessq aid, Building and
	Managing a Result Oriented Team, Effective financial management,
	Corporate tie ups
REFERENCES:	Janet D'Angelo , Spa Business Strategies: A Plan for Success,
	Delmar Cengage Learning

•	Elizabeth M., Ph.D. Johnson SPA: A Comprehensive Introduction,
	Amer Hotel & Motel Assn
•	Mary S. Wisnom Spa Management: An Introduction, Prentice Hall

COURSE CODE:	BHM-355
COURSE TITLE:	FOOD & BEVERAGE MANAGEMENT (Theory)
COURSE OBJECTIVES:	The course helps the students to understand the cost dynamics and various measures and cost management which can be implemented to cut down on the cost of an institution.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>F &amp; B MANAGEMENT IN FOOD AND BEVERAGE OPERATIONS:</b> Introduction ,Objectives of F&B Management, constraints of F&B Management ,Basic policies . Financial, Marketing and Catering (Fast food and Popular catering, Industrial catering, School catering and Hospital catering)Organizing and Staffing ,Control and performance measurements, Approaches to quality management , Managing Quality
UNIT-2	<b>COST DYNAMICS:</b> Elements of cost, Classification of cost. <b>SALES</b> <b>CONCEPTS</b> : Various sales concept, Uses of sales concept <b>INVENTORY CONTROL:</b> Importance, Objectives, Methods, Levels and technique, Perpetual inventory, Monthly inventory, Pricing of commodities, Comparison of physical and perpetual inventory
UNIT-3	<b>BEVERAGE CONTROL:</b> Purchasing, Receiving, Storing, Issuing, Production Control, Standard Recipe, Standard Portion Size, Bar Frauds, Books maintained, Beverage Control. <b>SALES CONTROL:</b> Procedure of Cash Control, Machine System, Electronic Cash Register, National Cash Register, Preset Machines, Point of Sale, Reports, Thefts, Cash Handling, <b>BUDGETARY CONTROL:</b> Define Budget, Define Budgetary Control, Objectives, Frame Work, Key Factors, Types of Budget, Budgetary Control
UNIT-4	<b>VARIANCE ANALYSIS:</b> Standard cost, Standard costing, Cost variances, Material variances, Labor variances, Overhead variance, Fixed overhead variance, Sales variance, Profit variance. <b>BREAKEVEN</b> <b>ANALYSIS:</b> Breakeven chart, P V Ratio, Contribution, Marginal cost,

	graphs. <b>MENU MERCHANDISING:</b> Menu control, Menu structure, Planning and pricing of menus, Types of menus, Menu as marketing tool, Layout, Constraints of menu planning. <b>Management Information</b> <b>System:</b> Reports, Statistical revenue report, cumulative and non- cumulative
REFERENCES:	<ul> <li>Text Book of Food and Beverage Management, by Sudhir Andrews, Tata Mc Graw Hill Education Private Limited New Delhi</li> <li>Food and Beverage Comprehensive Cost Control System Management, by Kamal Manaktola and Alok Prasad, Kanishka Publishers and Distributors New Delhi.</li> <li>Food and Beverage Management Cost Control, by Jagmohan Singh Negi, Kanishka Publishers and Distributor New Delhi.</li> </ul>

COURSE CODE:	BHM-356
COURSE TITLE:	FINANCIAL MANAGEMENT (Theory)
COURSE	This course shall prepare students to get well versed with various financial
<b>OBJECTIVES:</b>	decisions to be taken in a business.
EVALUATION:	The performance of the students will be evaluated on the basis of class
	participation, house tests, regularity and assignments carrying 30 percent
	of the total credit and rest through semester end examination of 3 hours
	duration.
INSTRUCTIONS	The paper will be divided in two parts -
FOR PAPER	Part A: There will be ten short answer questions covering whole syllabus of
SETTING:	course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question
	from each unit with one internal choice. All questions will carry equal marks
	(10 marks each). Each Unit will contain two questions and there may be
	short notes in these questions.
UNIT-1	FINANCIAL MANAGEMENT MEANING & SCOPE: Meaning of business
	finance, Meaning of financial management, Objectives of financial
	management. FINANCIAL STATEMENT ANALYSIS AND
	<b>INTERPRETATION:</b> Meaning and types of financial statements, Techniques
	of financial analysis, Limitations of financial analysis, Practical problems
UNIT-2	RATIO ANALYSIS: Meaning of ratio, Classification of ratios, Merits and
	demerits of ratios, Profitability ratios, Turnover ratios, Financial ratios and
	Practical Problems. FUNDS FLOW ANALYSIS :Meaning of funds flow
	statement, Uses of funds flow statement, Preparation of funds flow
UNIT-3	statement, Practical problems
0111-5	CASH FLOW ANALYSIS: Meaning of cash flow statement, Merits &
	Demerits of cash flow, Preparation of cash flow statement, Difference
	between cash flow and funds flow analysis, Practical problems. FINANCIAL PLANNING MEANING & SCOPE: Meaning of Financial
	5
UNIT-4	Planning, Objectives, Types, Steps, Significance and Limitations. CAPITALISATION AND CAPITAL STRUCTURE: Meaning of Capital
	Structure, Factors determining capital structure, Capital Structure Theory,
	Over capitalization and under capitalization.
	WORKING CAPITAL MANAGEMENT: Meaning of working capital, Factors
	determining working capital needs.
	BASICS OF CAPITAL BUDGETING: Importance of Capital Budgeting,
	Capital Budgeting appraising methods, Payback period, Average rate of
	return, Net Present Value, Profitability index, Internal rate of return,
	Practical problems
REFERENCES:	Financial Management. By P. Chandra, Tata-McGraw Hill
	Publishing Co.Ltd. New Delhi:
	• Financial Management in Hotel and Catering by F.Donald. (1986)
	Heinemann. London
	<ul> <li>Financial Management. by P. Kulkarni, Himalaya Publishing House.</li> </ul>
	Mumbai

•	Financial Management. by I. Pandey, Vikas Publication House.
COURSE CODE:	New Delhi BHM-357
COURSE CODE.	
	GLOBAL TOURISM (Theory)
COURSE OBJECTIVES:	This course will brief learners about the growth of tourism at world level, further the course is aimed at enhancing the product knowledge of learners. In this course learner will try to appreciate global tourism with its magnitude and key players. This knowledge will be helpful in shaping a future Hotel professional.
EVALUATION:	The performance of the students will be evaluated on the basis of
	class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR	The paper will be divided in two parts
PAPER SETTING:	Part A: There will be seven short answer questions covering whole syllabus of course. This part will be of 7 marks. Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (07 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>INTERNATIONAL SCENARIO OF TOURISM.</b> Top ranking countries in terms of tourist arrivals & receipt. Countries generating tourists. Regional tourism concentrations in terms of International tourism (WTO Regions), Reasons for such tourism concentrations and disparities. Major issues affecting global tourism.
UNIT-2	Overview (tourism magnitude, important destinations and types of tourism) of tourism in selected European Countries: UK, France, Germany, Switzerland, Spain and Italy.
UNIT-3	Overview (tourism magnitude, important destinations and types of tourism) of tourism in selected Asian Countries: China, Nepal, Srilanka, Singapore, Malaysia and Thailand,
UNIT-4	Overview (tourism magnitude, important destinations and types of tourism) of tourism in selected Countries: US, South Africa, Kenya, Australia and New Zealand.
REFERENCES:	<ul> <li>Successful Tourism Management, (Vol.1), by Seth P.N., Sterling Publisher. New Delhi</li> <li>The Geography of travel and Tourism by Boniface, B.G. and Chris Cooper, Oxford: Butterworth Heinemann.</li> <li>The Geography of tourism and recreation. Environment, place &amp; space by Hall C.M. and Stephen, J. Page, Routledge. London</li> <li>Tourism Today: A Geographical Analysis, Pearce Douglas, New York</li> </ul>

•	Longman.	Specific	Country	Guide	Books	of	Lonely	Planet
	Publication	l						

COURSE CODE:	BHM-358
COURSE TITLE:	BUSINESS ETHICS
COURSE	The course helps the students to understand the importance of business
OBJECTIVES:	ethics in an organisation.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS	The paper will be divided in two parts
FOR PAPER	
SETTING:	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>BUSINESS ETHICS</b> : Meaning, Importance, Source, Ethical responsibility of Managers, Principles of being ethical HR manager, Most unethical situations, HR ethical issues, Techniques of Managing Ethics, Difficulties, Role of ethical leadership
UNIT-2	Morale: Meaning , Individual & Group Morale, High or Low Morale, Morale
	& Motivation, Morale & Productivity, Factors influencing Morales, Causes of
	low morale, Factors improving Morale, Managing Morale in difficult times
UNIT-3	ETHICAL ISSUES IN CAPITALISM AND MARKET: Socially responsible
	business behavior, role of ethics in business success, ethical business
	practices in different countries
UNIT-4	<b>CORPORATE GOVERNANCE</b> : Corporate Social responsibility, Ethics and
	Government
REFERENCES:	<ul> <li>Business Ethics: Ethical Decision Making &amp; Cases 11th Edition by <u>O. C. Ferrell</u>, John Fraedrich, Ferrell, Cengage Learning.</li> <li>Managing Business Ethics: Straight Talk about How to Do It Right 6th Edition by Linda K. Trevino, Katherine A. Nelson, Wiley.</li> <li>Ethical Obligations and Decision-Making in Accounting: Text and Cases 4th Edition by <u>Steven Mintz</u>, Roselyn Morris, McGraw-Hill Education.</li> <li>Moral Issues in Business 13th Edition by <u>William H. Shaw</u>, <u>Vincent Barry</u>, Cengage Learning.</li> <li>Business Ethics: Decision Making for Personal Integrity &amp; Social</li> </ul>

	SIXTH SEMESTER							
	Course	Course Title	Contact Hours		Weight age		Total Marks	Credit
	Code		Th.	Pr.	CE	ESE		
		A. Theory						
Discipline	BHM-361	Advanced Food Production Operations	3	-	30	70	100	3
Core	BHM-362	Advanced Food & Beverage Operation	3	-	30	70	100	3
	BHM-363	Front Office Management	3	-	30	70	100	3
	BHM-364	Aviation and Cruise line operations Management	3		30	70	100	3
Discipline	BHM-365	Entrepreneurship Development	3	-	30	70	100	3
Electives	BHM-366	Principles of Management	3	-	30	70	100	3
Choose	BHM-367	Personality Development and Soft Skills		4	30	70	100	2
any three	BHM-368	Food Photography and Food Journalism	3		30	70	100	3
		B. Practical						
Discipline Core	BHM -304	Advanced Food Production Operations	-	8	60	40	100	4
	BHM -305	Advanced Food & Beverage Operation	-	2	60	40	100	1
	BHM -306	Front Office Management	-	2	60	40	100	1
	BHM -307	Research Project (Viva Voce)	-	-	-	100	100	5
		Total	15	16	360	640	1000	29

COURSE CODE:	BHM-361
COURSE TITLE:	ADVANCED FOOD PRODUCTION OPERATIONS (Theory)
COURSE	This paper will give the basic knowledge about International cookingos
OBJECTIVES:	and get well versed with terminology, use of ingredients, techniques of
	cooking of various countries. They will also learn Management aspects
	of Food Production.
EVALUATION:	The performance of the students will be evaluated on the basis of class
	participation, house tests, regularity and assignments carrying 30
	percent of the total credit and rest through semester end examination of
	3 hours duration.
INSTRUCTIONS	The paper will be divided in two parts
FOR PAPER	
SETTING:	Part A: There will be ten short answer questions covering whole syllabus
	of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal
	marks (10 marks each). Each Unit will contain two questions and there
	marks (10 marks each). Each offic will contain two questions and there may be short notes in these questions.
UNIT-1	INTERNATIONAL CUISINE: Geographic location, Historical background
Unit-1	Staple food with regional Influences, Specialities, Recipes, Equipment in
	relation to: Great Britain, France, Italy, Spain & Portugal, Scandinavia,
	Germany, Middle East, Oriental, Mexican, Arabic. CHINESE: Introduction
	to Chinese foods, Historical background, Regional cooking styles,
	Methods of cooking, Equipment & utensils. FRENCH: Culinary French,
	Classical recipes (recettes classique), Historical Background of Classical
	Garnishes, Offalo, Game, Larder terminology and vocabulary
UNIT-2	ICINGS & TOPPINGS: Varieties of icings, Using of Icings, Difference
	between icings & Toppings, Recipes, <b>FROZEN DESSERTS:</b> Types and
	classification of Frozen desserts, Ice-creams . Definitions, Methods of preparation, Additives and preservatives used in Ice-cream manufacture.
	<b>MERINGUES</b> : Making of Meringues, Factors affecting the stability,
	Cooking Meringues, Types of Meringues, Uses of Meringues.
	CHOCOLATE: History, Sources, Manufacture & Processing of Chocolate,
	Types of chocolate, Tempering of chocolate, Cocoa butter, white chocolate
	and its applications.
UNIT-3	<b>PRODUCTION MANAGEMENT</b> : Kitchen Organization, Allocation of Work
	- Job Description, Duty Rosters, Production Planning, Production
	Scheduling, Production Quality & Quantity Control, Forecasting &
	Budgeting, Yield Management. <b>PRODUCT &amp; RESEARCH</b>
	<b>DEVELOPMENT</b> : Testing new equipment, Developing new recipes, Food
UNIT-4	Trails, Organoleptic & Sensory Evaluation. <b>FOOD PRESENTATION PRINCIPLES:</b> Basic presentations, Modern
	perspectives, Use of technology, Use of contemporary plates, Role and
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COURSE CODE:	BHM-304
COURSE TITLE:	ADVANCED FOOD PRODUCTION OPERATIONS (Practical)
COUNTRY	Торіс
	MENU 01 Prawn Ball Soup, Fried Wantons, Sweet & Sour Pork, Hakka
	Noddleos
	MENU 02 Hot & Sour soup, Beans Sichuan, Stir Fried Chicken & Peppers,
CHINESE	Chinese Fried Rice
	MENU 03 Sweet Corn Soup, Shao Mai, Tung-Po Mutton, Yangchow Fried
	Rice
	MENU 04 Wanton Soup, Spring Rolls, Stir Fried Beef & Celery Chow Mein
	MENU 05 Prawns in Garlic Sauce, Fish Szechwan, Hot & Sour Cabbage,
	Steamed Noddlec
SPAIN	MENU 06, Gazpacho, Pollo En Pepitoria, Paella, Fritata De Patata, Pastel
	De Mazaana
ITALY	MENU 07 Minestrone, Ravioli Arabeata, Fettocine Carbonara, Pollo Alla
	Cacciatore, Medanzane Parmigiane
GERMANY	MENU 08 Linsensuppe, Sauerbaaten, Spatzale, German Potato Salad
U.K.	MENU 09 Scotch Broth, Roast Beef, Yorkshire Pudding, Glazed
	Carrots & Turnips, Roast Potato
GREECE	MENU 10 Soupe Avogolemeno, Moussaka A La Greque, Dolmas, Tzaziki

## Part 'B' - BAKERY & PATISSERIE (PRACTICAL)

S.No	Торіс	
1.	Grissini, Tiramisu	
2.	Pumpernickle, Apfel Strudel	
3.	Yorkshire Curd Tart, Crusty Bread	
4.	Baklava, Harlequin Bread	
5.	Baguette, Crepe Normandy	
6.	Croissants, Black Forest Cake	
7.	Pizza base, Honey Praline Parfait	
8.	Danish Pastry, Cold Cheese Cake	
9.	Soup Rolls, Chocolate Truffle cake	
10.	Ginger Bread, Blancmange	
11.	Lavash, Chocolate Parfait	
12.	Cinnamon & Raisin Rolls, Soufflé Chaud Vanilla	
13.	Fruit Bread, Plum Pudding	
14.	Demonstration of: Meringues, Icings & Topings	
15.	Demonstration of: Wedding Cake & Ornamental cakes	

COURSE CODE:	BHM-362
COURSE TITLE:	ADVANCED FOOD & BEVERAGE OPERATION (THEORY)
COURSE	The course aims to inculcate knowledge of food Management, Bar
OBJECTIVES:	Operations, functions, procedures among students.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS	The paper will be divided in two parts
FOR PAPER	
SETTING:	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>PLANNING &amp; OPERATING VARIOUS F&amp;B OUTLET:</b> Physical layout of functional and ancillary areas, Objective of a good layout, Steps in planning, Factors to be considered while planning, Calculating space requirement, Various set ups for seating, Planning staff requirement, Menu planning, Constraints of menu planning, Selecting and planning of heavy duty and light equipment, Requirement of quantities of equipment required like crockery, Glassware, Cutlery - steel or silver etc. Suppliers & manufacturers, Approximate cost, Planning Décor, furnishing fixture etc.
UNIT-2	<b>CUSTOMER RELATIONSHIP MANAGEMENT:</b> Introduction, Importance of Customer Relation, Guest Satisfaction, Attitude of staff, Complaint handling, Suggestions by Guest, Pulling, Retaining and Pushing Factors.
UNIT-3	<b>MANAGING FOOD &amp; BEVERAGE OUTLET:</b> Supervisory skills, Developing efficiency, Standard Operating Procedure, Training and Development.
UNIT-4	<b>GUERIDON SERVICE:</b> History of gueridon, Definition, General consideration of operations, Advantages & Dis-advantages, Types of trolleys, Factor to create impulse, Buying - Trolley, open kitchen,

	Gueridon equipment, Gueridon ingredients, KITCHEN STEWARDING: Importance, Opportunities in kitchen stewarding Record maintaining,
	Machine used for cleaning and polishing, Inventory.
REFERENCES:	<ul> <li>Food &amp; Beverage Service - Dennis R.Lillicrap. &amp; John .A. Cousins. Publisher: ELBS</li> <li>Food &amp; Beverage Service Training Manual - Sudhir Andrews, Tata McGraw Hill. Food &amp; Beverage Service Lillicrap &amp; Cousins, ELBS</li> <li>Modern Restaurant Service . John Fuller, Hutchinson</li> <li>Professional Food &amp; Beverage Service Management -Brian</li> </ul>
	Varghese
	<ul> <li>The Waiter Handbook By Grahm Brown, Publisher: Global Books &amp; Subscription Services New Delhi</li> </ul>
	Food and Beverage Service . Vijay Dhawan

COURSE CODE:	BHM-305		
COURSE TITLE:	ADVANCED FOOD & BEVERAGE OPERATION (Practical)		
S.No	Торіс		
01	PLANNING & OPERATING FOOD & BEVERAGE OUTLETS		
	Class room Exercise		
	<ul> <li>Developing Hypothetical Business Model of Food &amp; Beverage Outlets</li> </ul>		
	<ul> <li>Case study of Food &amp; Beverage outlets - Hotels &amp; Restaurants</li> </ul>		
	F&B STAFF ORGANIZATION		
	Class room Exercise (Case Study method)		
	Developing Organization Structure of various Food &		
	Beverage Outlets		
	Determination of Staff requirements in all categories		
	Making Duty Roster		
	Preparing Job Description & Specification		
02	SUPERVISORY SKILLS		
	Conducting Briefing & Debriefing		
	- Restaurant, Bar, Banquets & Special events		
	<ul> <li>Drafting Standard Operating Systems (SOPs) for</li> </ul>		
	various F & B Outlets		
	Supervising Food & Beverage operations		
	Preparing Restaurant Log		
03	GUERIDON SERVICE		
	Organizing Mise-en-place for Gueridon Service		
	<ul> <li>Dishes involving work on the Gueridon</li> </ul>		
	Task-01 Crepe suzette		
	Task-02 Banana au Rhum		

Task-03 Peach Flambe
Task-04 Rum Omelette
Task-05 Steak Diane
Task-06 Pepper Steak

COURSE CODE:	BHM-363		
COURSE TITLE:	FRONT OFFICE MANAGEMENT (Theory)		
COURSE OBJECTIVES:	The course is aimed at familiarizing the students with various functions of front office and to develop work ethics towards customer care and satisfaction. Special efforts will be made to inculcate practical skills.		
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.		
INSTRUCTIONS	The paper will be divided in two parts		
SETTING:	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.		
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.		
UNIT-1	<b>PLANNING &amp; EVALUATING FRONT OFFICE OPERATIONS</b> : Setting Room Rates (Details/Calculations thereof), Hubbart Formula, market condition approach & Thumb Rule,Types of discounted rates - corporate, rack etc. Forecasting techniques, Forecasting Room availability, Useful forecasting data (% of walking,% of overstaying,% of under stay, )		
UNIT-2	<b>FORECASTING</b> : Forecast formula, Types of forecast, Sample forecast forms, Factors for evaluating front office operations		
UNIT-3	<b>BUDGETING:</b> Types of budget & budget cycle, Making front office budget, Factors affecting budget planning, Capital & operations budget for front office, Refining budgets, budgetary control, Forecasting room revenue, Advantages & Disadvantages of budgeting		
UNIT-4	PROPERTY MANAGEMENT SYSTEM: Fidelio / IDS / Shawman, Amadeus		
REFERENCES:	<ul> <li>Front Office Training manual . Sudhir Andrews. Publisher: Tata Mac Graw Hill</li> <li>Managing Front Office Operations . Kasavana &amp; Brooks Educational Institution AHMA</li> <li>Front Office . operations and management . Ahmed Ismail (Thomson Delmar).</li> <li>Managing Computers in Hospitality Industry . Michael Kasavana &amp; Cahell.</li> <li>Front Office Operations . Colin Dix &amp; Chris Baird.</li> <li>Front office Operation Management- S.K Bhatnagar, Publisher: Frank Brothers</li> <li>Managing Front Office Operations By Kasavana &amp; Brooks</li> <li>Principles of Hotel Front Office Operations, Sue Baker &amp; Jermy Huyton, Continum</li> <li>Check in Check out- Jerome Vallen</li> </ul>		

<ul> <li>Hotel Front Office Management, 4th Edition by James Socrate Bardi; Wiley</li> <li>International</li> </ul>
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COURSE CODE:	BHM-306				
COURSE TITLE:	FRONT OFFICE MANAGEMENT (Practical)				
S.No.	Торіс				
Hands on practice of computer applications on PMS front office procedures such as: Night					
audit, Income aud	audit, Income audit, Accounts, Situation handling - handling guests & internal situations				
requiring management tactics/strategies					
1.	HMS Training - Hot Function keys				
2.	How to put message				
3.	How to put a locator				
4.	How to check in a first time guest				
5.	How to check in an existing reservation				
6.	How to check in a day use				
7.	How to issue a new key				
8.	How to verify key				
9.	How to cancel a key				
10.	How to issue a duplicate key				
11.	How to extend a key				
12.	How to print and prepare registration cards for arrivals				
13.	How to programme keys continuously				
14.	How to programme one key for two rooms				
15.	How to re-programme a key				
16.	How to make a reservation				
17.	How to create and update guest profiles				
18.	How to update guest folio				
19.	How to print guest folio				
20.	How to make sharer reservation				
21.	How to feed remarks in guest history				
22.	How to add a sharer				
23.	How to make add on reservation				
24.	How to amend a reservation				
25.	How to cancel a reservation				
26.	How to make group reservation				
27.	How to make a room change on the system				
28.	How to log on cashier code				
29.	How to close a bank at the end of each shift				
30.	How to put a routing instruction				
31.	How to process charges				

32.	How to process a guest check out
33.	How to check out a folio
34.	How to process deposit for arriving guest
35.	How to process deposit for in house guest
36.	How to check room rate variance report
37.	How to process part settlements
38.	How to tally allowance for the day at night
39.	How to tally paid outs for the day at night
40.	How to tally forex for the day at night
41.	How to pre-register a guest
42.	How to handle extension of guest stay
43.	Handle deposit and check ins with voucher
44.	How to post payment
45.	How to print checked out guest folio
46.	Check out using foreign currency
47.	Handle settlement of city ledger balance
48.	Handle payment for room only to Travel Agents
49.	Handle of banquet event deposits
50.	How to prepare for sudden system shutdown
51.	How to checkout standing batch totals
52.	How to do a credit check report
53.	How to process late charges on third party
54.	How to process late charges to credit card
55.	How to check out during system shut down
56.	Handling part settlements for long staying guest
57.	How to handle paymaster folios
58.	How to handle bills on hold

COURSE CODE:	BHM-307
COURSE TITLE:	RESEARCH PROJECT (Viva Voce)
COURSE	This Course will give the learner the basic insight of photography and
OBJECTIVES:	journalism in the field of hospitality and will help the learner to choose a
	career in food photography or food journalism.
EVALUATION:	The performance of the students will be evaluated on the basis of class
	participation, house tests, regularity and assignments carrying 30 percent
	of the total credit and rest through semester end examination of 3 hours
	duration.
INSTRUCTIONS	The research project will be presented to a panel of internal and external
FOR PAPER	examiner through a report and viva voce of 100 marks
SETTING:	
	The purpose of research is to seek answers to problems through the application of scientific methodology, which guarantees that the information is reliable and unbiased. This information is utilized to make conclusions and recommend solutions. Good research depends on addressing key points based on a checklist approach. Some elementary factors need to be kept in mind while preparing a research and deciding the topic, these could be based on its relevance, feasibility, coverage, accuracy and research, objectivity and ethics. Based on the above principles, the research project would be prepared by a student under guidance of a faculty member. The research would clearly spell out the objective, its findings, the methodology adopted, a conclusion and recommendations. <b>Research Methodology has already been taught in the 2nd year and topic for research allotted to students in 5<sup>th</sup> Semester. In the 6<sup>th</sup> Semester the student will undertake field survey and will do the preparation of the project.</b>

COURSE CODE:	BHM 364
COURSE TITLE:	AVIATION AND CRUSE LINE OPERATIONS MANAGEMENT (Theory)
COURSE OBJECTIVES:	The course familiarizes students with the organization, Functions and work ethics of Aviation and Cruise line operations. Give insight of safety regulations.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>INTRODUCTION TO AIRLINE INDUSTRY:</b> Introduction, Structure of the Airline Industry, Major & National Carriers, Regional Carriers, Role of Regional Air Carrier <b>SAFETY REGULATION AND OVERSIGHT OF FLIGHT OPERATION</b> Introduction, Safety Regulation of Flight Operations, Flight crew requirements for flight safety, Alternate arrangements by operator, In- flight Monitoring by Operator, Flight operation to a new station, security clearance for foreign pilot and Engineers, Flight safety manual, Safety Audit.
UNIT-2	<b>AIR TRANSPORT SERVICES</b> : Indian scenario an overview of airports, The role of private operators, Airport development fees, Rates and tariffs. <b>MARKET OF AIR TRANSPORT SERVICES</b> : Apparent and true need, Customers in the business air travel market, Customer in leisure air travel market, Customer in air passenger and air freight market, Building customer satisfaction, Distribution channel, Strategies and distribution systems.
UNIT-3	<b>CRUISE LINE INTRODUCTION &amp; OVERVIEW:</b> Objective, Introduction, Origin of Cruise Industry, Present Cruise Industry, Typology of cruises products, Name of International Cruise Liners and their routes <b>CRUISE OPERATION AND MANAGEMENT PROCESS:</b> Standard Operating Procedure(s) for Cruise Liners, Attributes required in crew members, Organization chart, duties and responsibilities, Recruitment Process & Policy, Career in Cruise Liners, Travel Tips for Cruisers
UNIT-4	<b>MARKETING &amp; PRICING OF CRUISE PRODUCTS:</b> Overview of cruise market, Key marketing Techniques for cruise designers and developers, Pricing of cruise product and targeting the market segments, Cruise Along Ganges.
REFERENCES:	Airline Marketing & Management, by Stephen Shaw, 7th Edition

•	Cruise Operation s Management, by Philip Gibson, Taylor & Group, 2008
	Commercial Aviation Safety, by Clarence C Rodrigues & Stephen K Cusick, 8th Edition.
٠	Complete Guide to Cruising and Cruise Ships 2002, by Douglas Ward, Berlitz, 2002

COURSE CODE:	BHM-365
COURSE TITLE:	ENTREPRENEURSHIP DEVELOPMENT (Theory)
COURSE	The course helps the students to understand the role and functions of
OBJECTIVES:	Entrepreneurship, project preparation and designing of business.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS	The paper will be divided in two parts
FOR PAPER	
SETTING:	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>INTRODUCTION TO ENTREPRENEURSHIP</b> : Meaning, Importance, Qualities, Nature and Types of entrepreneurs. Factors influencing entrepreneurship. Role of entrepreneurship in the development of an economy. Difference between Entrepreneur and Intrapreneur. Problems and promotion of Women entrepreneurs
UNIT-2	<b>SMALL SCALE ENTERPRISES</b> : Small scale enterprises, Tiny industries/Ancillary industries/ Cottage Industries- definition, meaning, product range, capital investment, ownership patterns. Importance and role played by SSI in the development of the Indian economy. Policies governing SSIqs, Sickness in SSE's: Meaning and definition of a sick industry, Causes of industrial sickness
UNIT-3	<b>STARTING A SMALL BUSINESS</b> : Business opportunity, Scanning the environment for opportunities, Evaluation of alternatives and selection based on personal competencies, <b>STEPS INVOLVED IN STARTING A BUSINESS VENTURE</b> : Location, Clearances and permits required, Formalities, Licensing and registration procedures, <b>Assessment of the MARKET FOR THE PROPOSED PROJECT</b> : financial, technical and social feasibility of the project, Preparing a business plan & project report
UNIT-4	INSTITUTIONAL & GOVERNMENT ASSISTANCE TO SMALL SCALE
	ENTERPRISES: Role of central and state government in promoting

	entrepreneurship, Introduction to various incentives, subsidies and grants.
	Export Oriented Units. Financial assistance through SFCos , SIDBI,
	Commercial Banks
REFERENCES:	<ul> <li>Entrepreneurship-ASouth-Asian prespective by D.F.Kuratko Cengage Learning India Pvt.Ltd. Delhi</li> <li>Entrepreneurship Development by D.Hisrich, R., &amp; Peter, P. M Tata Mc.Graw Hill edition.</li> <li>Dynamics of Entrepreneurial Development and Management. by Desai, V. Himalaya Publishing House, Delhi</li> <li>Entrepreneurship Development. By Srinivasan, N., &amp; Gupta, G. P. Sultanchand &amp; Sons.</li> </ul>
COURSE CODE:	BHM-366
COURSE TITLE:	PRINCIPLES OF MANAGEMENT (Theory)
COURSE	To familiarise the students to the basic concepts of management in order
OBJECTIVES:	to aid in understanding how an organization functions, and in
	understanding the complexity and wide variety of issues managers face in
	todayos business firms.
EVALUATION:	The performance of the students will be evaluated on the basis of class
	participation, house tests, regularity and assignments carrying 30 percent
	of the total credit and rest through semester end examination of 3 hours
	duration.
INSTRUCTIONS	The paper will be divided in two parts
FOR PAPER	
SETTING:	Part A: There will be ten short answer questions covering whole syllabus
	of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question
	from each unit with one internal choice. All questions will carry equal
	marks (10 marks each). Each Unit will contain two questions and there
	may be short notes in these questions.
UNIT-1	MANAGEMENT CONCEPT AND NATURE: science or art, process &
	functions; management levels, managerial skills & managerial roles.
	Management and Society. ROLE OF MANAGER: Management as a
	profession, Professional Manager & his tasks, Managerial Skills, Roles &
	Levels, Managerial ethics & organizations culture, Management process,
	External & internal, Factors that affect Management.
UNIT-2	PLANNING: Nature, Purpose, Types and process. Management by
	Objectives, Strategies and policies, Decision making.
	ORGANIZING: concept of organizing and organization. Line and Staff,
	authority and responsibility, span of Control, Delegation, Decentralization,
	Organizational structure and design
UNIT-3	MOTIVATION: Basic concept & Definition, Theories and practices of
	motivating people in organizations

UNIT-4	LEADERSHIP: Basic Concepts & Definitions, Theories & Styles, Situational Lead, Team building CONTROLLING: basic Concepts & Definitions, Process, Methods & Techniques CO-ORDINATION: Meaning & Techniques
REFERENCES:	<ul> <li>Principles Of Management &amp; Administration by Chandra Bose, Prentice Hall Of India</li> <li>Management Theory &amp; Practice by C.B. Gupta (CBG) Sultan Chand &amp; Sons</li> <li>Management Stoner, by Freeman &amp; Gilbert Prentice Hall of India Pvt. Ltd.</li> <li>Management Today: Principles and Practice by Burton, Jene, Tata Mc-Graw-Hill Publishing Co. Ltd.</li> <li>Management: A global perspective by Weihrich, Heinz and Koontz,Harold, Tata McGraw-Hill Publication Company, 1993.New Delhi</li> </ul>

COURSE CODE	BHM-367
COURSE TITLE	PERSONALITY DEVELOPMENT AND SOFT SKILLS (THEORY)
COURSE OBJECTIVES:	This course familiarizes a student in understanding the importance, need of personality and soft skills in Hospitality profession.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks. Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>SOFT SKILLS FOR HOSPITALITY INDUSTRY</b> : Introduction, Defining Personality, Creating First Impression, Grooming, Attire/ Clothing, Basic Social Etiquetters. Personality traits as antecedents of employeesq performance. Attitude and Behaviour in Hospitality industry.
UNIT-2	<b>BODY LANGUAGE:</b> Introduction, Genetics and Cultural roots, Why body language, positive body gestures, negative body gestures, leadership skills, motivational skills, self-confidence, Attitude, Self Esteem, Time management. <b>ESSENTIALS OF BODY LANGUAGE IN HOSPITALITY SECTOR</b> : Expression while standing, sitting, Head and Hand movement, Facial Expression. Importance of Body language for Hospitality Professionals.
UNIT-3	COMMUNICATION AND LISTENING SKILLS: Introduction, guidelines for effective communications-voice modulation, Active listening skills, essentials of active listening, ways to improve active listening skills. PRESENTATION SKILLS: Managing presentation nerves, Six steps to conquering your presentation nerves, planning an effective presentation, Delivering an effective presentation.
UNIT-4	<b>GROUP DYNAMICS AND TEAM BUILDING:</b> Importance of groups in organization, Interaction in group. Group decision, team building, how to build a good team. Introduction to Motivation, relevance and types of Motivation, Motivate the sub-ordinates, Analysis of Motivation.
REFERENCES:	<ul> <li>Personality Development by Rajiv.K.Mishra, Rupa &amp; co.</li> <li>Soft Skills, 2015, Career Development Centre, Green Pearl Publication.</li> <li>Personality and Body Language for Hospitality Professionals, by Dr Neeraj Aggarwal, Aman Publication, Delhi</li> </ul>

COURSE CODE:	BHM-368
COURSE TITLE:	FOOD PHOTOGRAPHY AND FOOD JOURNALISM (Theory)
COURSE	This Course will give the learner the basic insight of photography and
OBJECTIVES:	journalism in the field of hospitality and will help the learner to choose a
	career in food photography or food journalism.
EVALUATION:	The performance of the students will be evaluated on the basis of class
	participation, house tests, regularity and assignments carrying 30 percent
	of the total credit and rest through semester end examination of 3 hours
	duration.
INSTRUCTIONS	The paper will be divided in two parts
FOR PAPER	Part A: There will be ten short answer questions covering whole syllabus
SETTING:	of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question
	from each unit with one internal choice. All questions will carry equal
	marks (10 marks each). Each Unit will contain two questions and there
	may be short notes in these questions.
UNIT-1	JOURNALISM, HOSPITALITY & TOURISM: Introduction to Journalism;
	Definition of a Journalist; Nature & Scope of Journalism; Careers &
	Opportunities; Familiarization with tasks and profile of a Journalist; Ethics
	for Journalists; Current Issues for Journalists; Travel, Tourism &
	Hospitality Writing; Types of Travel Writing.
UNIT-2	CREATIVE TRAVEL, TOURISM & HOSPITALITY WRITING:
	Introduction to creative writing; information collection; writing for
	hospitality; tourism and travel magazines; Writing for online magazines;
	Studies from Hospitality Biz India; Travel Biz Monitor and Express
UNIT-3	Hospitality Magazines. <b>MEDIA APPLICATIONS FOR HOSPITALITY:</b> Introduction Media: Its
UNIT-5	Role in Hospitality Promotion; Television and Food Channels; Food &
	Travel Shows; Social Media Creating Pages and Profiles; Merits/Demerits
	of Social Media; Developing promotional Literature,
UNIT-4	<b>INTRODUCTION:</b> What is Food Photography <b>UNDERSTANDING</b>
	LIGHT: Direction of light Quality of Light Styling tips & tricks Quality,
	Quantity, and Direction of light and how all three of these relate in
	creating perfect food images. Basic light modifiers such as reflectors, and
	diffusers ; fill light, highlights, shadows, and contrast to create perfect
	food images. CAMERA ANGLES AND LENS SELECTION: Importance
	of Depth, height, form, line, and texture are all when shooting food;
	placing a camera to click a perfect picture; Impact of lens selection,
	aperture, and focus points on the final image.
	SUBJECT QUALITIES: Effect of Reflective, translucent, and flat visual
	qualities on a subject; matching lighting according to a specific subject to
	show off its properties as well as what to do when there are multiple
	properties in a scene. SELECTION OF SUBJECTS FOR
	<b>PHOTOGRAPHY:</b> Fruits/Vegetables, Main dishes, Beverages, Desserts,
	Liquid Pours & Splashes, Breakfast syrups and melted butter

REFERENCES:	•	Food Photography by <u>Corinna Gissemann</u> , Rocky Nook Publisher Food Photography: From Snapshots to Great Shots, by <u>Nicole S.</u> <u>Young</u> , Peachpit Press Food Photography: Pro Secrets for Styling, Lighting, and Shooting by <u>Lara Ferroni</u> ,Lark Books

## SEVENTH SEMESTER

COURSE CODE:	BHM-471
COURSE TITLE:	ADVANCED FOOD PRODUCTION MANAGEMENT (Theory)
COURSE OBJECTIVES:	This course familiarizes a student in understanding the core concepts that need to be kept in mind while opening a hotel.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER	The paper will be divided in two parts
SETTING:	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>CONTEMPORARY ISSUES IN INTERNATIONAL CUISINE:</b> Genetically modified food, Organic food, Slow food movement, Molecular gastronomy, Sous Vide, Cook Freeze, Cook Chill, Blast Freezing, Vegan cuisine, <b>INTERNATIONAL SPICES AND CONDIMENTS:</b> Types of spices and condiments, Usage in cooking, Availability, Medicinal and therapeutic properties, International sauces, condiments, marinades, spice blends and rubs recipes. <b>FOOD PRESERVATION:</b> Simple preservation methods using natural and chemical preservatives, dehydration, jams and jellies, squash and syrups, dehydrated foods, chutneys, pickles and preserves recipes.
UNIT-2	<b>FOOD STYLING:</b> Use of non-edible components, Role of dimension <b>CENTRALIZED KITCHENS</b> : Preparation of food in centralized outlets, Advantages and disadvantages of using centralized outlets, Equipments required for centralized preparation, H.A.C.C.P. procedures followed during centralized preparation, Transportation of food to different outlets
UNIT-3	<b>PLATED PRESENTATION ART:</b> Essentials of plate presentation, Garnishes. tulip Paste, chocolate stencils, nougat garnishes, etc., Buffet presentations, Modern trends in Presentation, Portioning usage of contemporary plates, technology, etc.
UNIT-4	SUGAR COOKING TECHNIQUES: Spun sugar, caramel decorations, Poured sugar works, Pulled Sugar, Blown Sugar, Rock sugar, Nougatine UNCOOKED SUGAR DISPLAYS: Pastillage, Gum paste Molding, Modelling techniques, Marzipan (cooked/Uncooked) Modelling cutouts, Royal Icing stencils, filigree works, Center piece prepared using sugar

	works <b>BREAD ARTS:</b> Bread Center pieces, Bread Basket, Braided Bread, Saltillage Salt dough, Types and techniques, Usage
REFERENCES:	<ul> <li>Le Rol A.Polsom. The Professional Chef</li> <li>Bo Friberg (2002). The Professional Pastry Chef, Fourth Edition. Wiley &amp; Sons INC</li> <li>Ceserani &amp; Kinton (2007). Theory of Catering. Hodder Education Publishers</li> <li>K Arora (2008). Theory of Cookery. Frank Brothers</li> <li>Fuller J. Barrie &amp; Jenkins. Accompaniments &amp; Garnishes from waiter.</li> </ul>
	<ul> <li>S. C Dubey. <i>Bakery &amp; Confectionery</i>. Society of Indian Bakers</li> <li>Philip E. Thangam (2010). <i>Modern Cookery (Vol-I)</i>. Orient BlackSwan</li> <li>Kinton R., Ceserani V., Foskett D. (2000). <i>Practical Cookery (9th edition)</i>. Hodder Education</li> </ul>

COURSE CODE:	BHM-401	
COURSE TITLE:	ADVANCED FOOD PRODUCTION OPERATIONS (Practical)	
	Торіс	
Preparation of 4 m	enus using only organic raw ingredients	
Preparation of 4 Ve	egan Menus	
Preparation of 5 m	Preparation of 5 menus using molecular gastronomy techniques	
Preparation of Jam	Preparation of Jams, Jellies, Preserves, Pickles etc.	
Fruit and Vegetable Carvings, Thermocol		
Cook Chill, Blast F	reeze, Cook Freeze	
Cold Buffet presen	tation	

## Part 'B' - Bakery & patisserie (Practical)

S. No	Торіс
16.	Preparation of various cooked and uncooked sugar displays
17.	Preparation of Bread Centre Pieces
18.	Preparation of pastillage centre displays
19.	Preperation of Plated Desserts

COURSE CODE:	BHM-472
COURSE TITLE:	ADVANCED FOOD & BEVERAGE OPERATION MANAGEMENT (Theory)
COURSE OBJECTIVES:	The course aims to inculcate knowledge of food service principles, functions, and procedures among students. The students will learn the importance, planning and execution of Food and beverage outlets
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER SETTING:	<ul> <li>The paper will be divided in two parts</li> <li>Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.</li> <li>Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.</li> </ul>
UNIT-1	<b>CELLAR OPERATIONS:</b> The Cellar, Cellar Products, Refrigeration Systems & Storage Conditions, Safety & Maintenance, Stock Management, Gas Systems, Keys Handling & Storage, Safety Procedures
UNIT-2	<b>EVENT MANAGEMENT:</b> Role of events for promotion of hospitality products, Types of Events-Cultural, festivals, religious, business etc. Need of event management, Key factors for best event management. Case study of some events. <b>MICE:</b> Introduction, Concept of MICE, Definition of conference and the components of the conference market. The nature of conference markets and demand for conference facilities. The impact of conventions on local and national communities.
UNIT-3	<b>REVENUE MANAGEMENT IN F &amp; B SERVICE</b> Budgeting, Forecasting, Restaurant Revenue Management <b>HUMAN RESOURCE MANAGEMENT: -</b> Recruiting, Selecting, Hiring, Orienting, and Training, Employee motivation, Employee evaluation and Compensation, Employee discipline.
UNIT-4	<b>CONTEMPORARY ISSUES AND TRENDS</b> Future of quick service restaurants, Concepts of dining practices, Technology in food and beverage industry, Innovative practices used in food and beverage industry

REFERENCES:	<ul> <li>Dennis R. Lillicrap. &amp; John .A. Cousins (2006). Food &amp; Beverage Service. Edward Arnold</li> </ul>
	<ul> <li>Sudhir Andrews (2013). Food &amp; Beverage Service Training Manual.Tata McGraw Hill.</li> <li>John Fuller, Hutchinson (1990). Modern Restaurant Service. Nelson Thornes</li> </ul>
	<ul> <li>Brown G. &amp; Hapner K. (1996). The Waiter Handbook. Hospitality Press</li> </ul>
	<ul> <li>Brian Varghese. Professional Food &amp; Beverage Service Management.</li> </ul>
	Grahm Brown. The Waiter Handbook. Global Books

COURSE CODE:	BHM-402
COURSE TITLE:	ADVANCED FOOD & BEVERAGE OPERATION (Practical)
S. No.	TOPIC
01	Cellar Operations: Maintenance and upkeep of cellar registers, Practicing stock management, Practicing safety procedures
02	Event Management: Practicing theme setups, Layout for MICE, Plan checklist for events and MICE, Planning different theme menus, Planning for outdoor catering
03	Planning an operating budget for F & B outlets, Managing Revenue management Software <b></b>
04	Project Planning for fast food restaurants, Report on innovative practices used in service industry, Menu merchandising for quick service restaurants

COURSE CODE:	BHM-403
COURSE TITLE:	FRONT OFFICE MANAGEMENT (Practical)
S.No.	Торіс
Hands on practice of co	mputer application (Hotel Management System) related to front office procedures such as
	ling - handling guests & internal situations requiring management tactics/strategies
	: Resume Writing, Self Introduction, Mock Group Discussions, Mock Personal Interviews, Interview Questions, Different Elimination rounds, Outside the interview room, Psychometric

COURSE CODE:	BHM-473
COURSE TITLE:	ADVANCED FRONT OFFICE MANAGEMENT (THEORY)
COURSE OBJECTIVES:	The course is aimed at familiarizing the students with various functions of front office and to develop work ethics towards customer care and satisfaction. Special efforts will be made to inculcate practical skills.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts
	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>YIELD MANAGEMENT:</b> Concept and importance, Applicability to rooms division, Capacity management, Discount allocation, Duration control, Measurement yield, Potential high and low demand tactics, Yield management software, Yield management team
UNIT-2	<b>TIMESHARE &amp; VACATION OWNERSHIP:</b> Definition and types of timeshare options, Difficulties faced in marketing timeshare business Advantages & disadvantages of timeshare business.
UNIT-3	<b>EXCHANGE COMPANIES</b> : Resort Condominium International, Intervals International, How to improve the timeshare / referral/condominium concept in India- Government role/industry role
UNIT-4	<b>FRENCH:</b> Conversation with guests, Providing information to guest about the hotel, city, sightseeing, car rentals, historical places, banks, airlines, travel agents, shopping centers and worship places etc. Departure (Cashier, Bills Section and Bell Desk)
REFERENCES:	<ul> <li>Sudhir Andrews. Front Office Training Manual. Tata Mac Graw Hill</li> <li>Kasavana &amp; Brooks. Managing Front Office Operations.</li> </ul>

•	EducationalInstitution AHMA Ahmed Ismail. Front Office – operations and management. Thomson Delmar. Kasavana & Cahell. Managing Computers in Hospitality Industry. Colin Dix & Chris Baird. Front Office Operations. S.K Bhatnagar. Front office Operation Management. Frank Brothers. Kasavana & Brooks. Managing Front Office Operations.
•	Sue Baker & Jermy Huyton, Continum. <i>Principles of Hotel Front</i> <i>Office Operations.</i> Jerome Vallen. <i>Check in Check out.</i> James Socrates. <i>Bardi Hotel Front Office Management, 4<sup>th</sup></i> <i>Edition</i> . Wiley

COURSE CODE:	BHM-474
COURSE TITLE:	ADVANCED ACCOMMODATION MANAGEMENT (Theory)
COURSE OBJECTIVES:	The course familiarizes students with the organization of housekeeping, its systems and functions. A blend of theory and practical will be used to develop sensitivity and high work ethics towards guest care and cleanliness.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts
	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.

UNIT-1	<b>PLANNING AND ORGANISING THE HOUSE KEEPING</b> <b>DEPARTMENT</b> Area inventory list, Frequency schedules ,Performance and Productivity standards, Time and Motion study in House Keeping operations, Standard Operating manuals - Job procedures, Job allocation and work schedules, Calculating staff strengths & Planning duty rosters, team work and leadership in House Keeping, Horticulture and landscaping
UNIT-2	<b>BUDGETING</b> Inventory level for non recycled items, Budget and budgetary controls The budget process, Planning capital budget, Planning operation budget, Operating budget - controlling expenses - income statement, Purchasing systems - methods of buying, Stock records - issuing and control
UNIT-3	<b>CONTRACT SERVICES</b> : - Necessity of contract, advantages and disadvantages of contract, Essential requirements of a contract, types of contract, their comparative advantages and disadvantages. Procedure for inviting and processing tenders, negotiating and finalizing. <b>EQUIPMENT REPLACEMENT POLICY</b> : Circumstances under which equipment are replaced. Replacement policy of items which gradually deteriorates Replacement when the average annual cost is minimum, Replacement when the present cost is minimum, Economic replacement cycle for suddenly failing equipment
UNIT-4	<b>HUMAN RESOURCE MANAGEMENT:</b> - Recruiting, Selecting, Hiring, Orienting, and Training, Employee motivation, Employee evaluation and Compensation, Employee discipline.
REFERENCES:	<ul> <li>Joan C Branson &amp; Margaret Lennox (1988). <i>Hotel, Hostel and Hospital Housekeeping</i>. ELBS with Hodder &amp; Stoughten Ltd.</li> <li>Andrews S. (2008). <i>Hotel House Keeping: A Training Manual</i>. Tata McGraw Hill Education Pvt. Ltd, New Delhi.</li> <li>Raghubalan (2015). <i>Hotel Housekeeping Operations &amp; Management</i>. Oxford University Press.</li> <li>H. Burstein (1980). <i>Management of Hotel &amp; Motel Security (Occupational Safety and Health)</i>. CRC Publisher.</li> </ul>
	<ul> <li>Thomas J.A (2008). Professional Management of Housekeeping</li> <li>Operations (II Edn.). Jones, Wiley Publications</li> <li>Tucker G., Schneider M. The Professional Housekeeper. Wiley Publications</li> </ul>

ACCOMMODATION MANAGEMENT (Practical)
Торіс
TEAM CLEANING
• Planning
• Organizing
•Executing
• Evaluating
INSPECTION CHECKLIST
TIME AND MOTION STUDY
Steps of bed making
<ul> <li>Steps in servicing a guest room etc</li> </ul>
DEVISING/ DESIGNING TRAINING MODULE
Refresher training(5 days)
<ul> <li>Induction training(2 days)</li> </ul>
Remedial training(5 days)
PREPARING SOP
a) Guest room cleaning
b) Bed making
c) Glass cleaning
d) Stain removal
e) Metal polishing
PREPARING OPERATING BUDGET FOR HOUSEKEEPING
DEPARTMENT

COURSE CODE	BHM-475
COURSE TITLE:	PROJECT ON MARKET FEASIBILITY AND FINANCIAL VIABILITY FOR HOTELS/ RESTAURANTS (Theory)
COURSE OBJECTIVES:	The course helps the students to understand the feasibility of starting a project and to develop Entrepreneur skills.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts
	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>BASICS OF PROJECT MANAGEMENT</b> : Introduction, Need for project management, Project Life cycle, Essential of project Management.
	<b>PROJECT IDENTIFICATION AND SELECTION</b> : Introduction, project Identification process, project initiation, Pre-feasibility study, Feasibility studies, and Project breakeven point. <b>PROJECT PLANNING</b> : Introduction, Project planning process, Work break down structure, LEGAL CONSIDERATIONS
UNIT-2	<b>ORGANIZATIONAL STRUCTURE AND ORGANIZATIONAL ISSUES</b> : Introduction, Concept of organizational structure, Roles and responsibility of project leader, Relationship between project manager and line manager, Leadership styles for project managers, Conflicts resolution, Team management.
UNIT-3	<b>PERT And CPM</b> : Introduction, Development of project network, Time estimation, Determination of the Critical path, PERT Model, Measures of variability, CPM Model. <b>RESOURCE CONSIDERATION IN PROJECT:</b> Introduction, Resource allocation scheduling, Project cost estimates and budget, Cost forecast, Financial resources. <b>PROJECT RISK</b>

	<b>MANAGEMENT</b> : Introduction, Risk Management, Risk identification, Risk Analysis, Reducing risk.
UNIT-4	<b>Project Quality:</b> Project quality management, Project performance measurement and evaluation, Project execution & control, Project management softwarec, Case studies on Hotel/ Restaurant projects.
REFERENCES:	<ul> <li>Clifford F Gray. Project Management- the Managerial Process. Erik W Larson, Tata McGraw-Hill Publishing co ltd.</li> <li>James P Lewis. Project Planning, Scheduling and Control. Tata McGraw-Hill Publishing co ltd.</li> <li>John M Nicholas. Project Management for Business and Technology.</li> <li>Prentice Hall of India Pvt. Ltd.</li> </ul>

COURSE CODE:	BHM-476
COURSE TITLE:	STRATEGIC MANAGEMENT (Theory)
COURSE OBJECTIVES:	This Course will help a student to understand about the importance of strategies in an organization.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER SETTING:	<ul> <li>The paper will be divided in two parts</li> <li>Part A: There will be seven short answer questions covering whole syllabus of course. This part will be of 7 marks.</li> <li>Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (07 marks each). Each Unit will contain two questions and there may be short notes in these questions.</li> </ul>
UNIT-1	<b>STRATEGY</b> : Definition, nature, scope, need, benefits and importance of strategy; and strategic management, Process of strategic management and levels at which strategy operates. <b>DEFINING STRATEGIC INTENT</b> :

	Vision, Mission, Goals and Objectives. <b>ENVIRONMENTAL APPRAISAL:</b> Concept of environment, components of environment (Economic, legal, social, political and technological). Environmental scanning techniques- ETOP, QUEST, PEST and SWOT (TOWS)
UNIT-2	<b>INTERNAL APPRAISAL</b> : The internal environment, organizational capabilities, Methods and techniques used for organizational appraisal. <b>CORPORATE LEVEL STRATEGIES</b> : Stability, Expansion, Retrenchment and Combination strategies. <b>TYPES OF STRATEGIES</b> : Forward integration, Backward integration, Horizontal integration, Market penetration, Market development, Product development, Concentric diversification, Conglomerate diversification, Horizontal diversification, Joint Venture, Retrenchment, Liquidation
UNIT-3	<b>STRATEGIC ANALYSIS AND CHOICE</b> : Criteria for evaluating strategic alternatives. <b>INPUT STAGE</b> : Internal factor evaluation matrix, External factor evaluation matrix, and Competitive profile matrix. <b>MATCHING STAGE</b> : Threats opportunities weaknesses strengths matrix (TOWS), Strategic position and action evaluation matrix (SPACE), Boston consulting group matrix (BCGM), Internal-External matrix, Grand Strategy matrix. <b>Decision Stage</b> - Quantitative Strategic Planning matrix (QSPM)
UNIT-4	<b>STRATEGIC IMPLEMENTATION:</b> Analyzing & managing Strategic Change, Issues in strategy implementation, Matching the organizational structure to Strategy. <b>FUNCTIONAL IMPLEMENTATION OF</b> <b>STRATEGIES:</b> Operations policies, Marketing Policies, financial policies, Human policies, Management information system. <b>STRATEGIC</b> <b>EVALUATION &amp; CONTROL</b> Techniques of strategic evaluation & control
REFERENCES:	Rao <i>P. Himalaya. Strategic Management.</i> Publishing House Mumbai
	<ul> <li>Hill, Charles W.L. and Jones. <i>Strategic Management</i>.</li> <li>Gareth R., <i>Indian Adaptation</i> Dreamtech Press India.</li> <li>Hitt, Michael and Hodkinson. <i>Strategic management:</i> <i>Competitiveness and globalization</i>. Robert E., South Western Thomson.</li> </ul>
	<ul> <li>Hunger J. David, Wheelen, Thomas L. and Wheelen Tom. <i>Essentials of Strategic Management</i>. Prentice Hall of India.</li> <li>Porter, M. E. <i>Competitive Advantage</i>. The Free Press, New York.</li> <li>Thompson, Arther A., Strickland, A. J. and Gamble, John E. <i>Strategic</i></li> <li><i>Management, Concepts and Cases</i>. Tata McGraw Hill.</li> </ul>

COURSE CODE:	BHM-477
COURSE TITLE:	PRINCIPLES OF MARKETING (Theory)
COURSE OBJECTIVES:	The course aims to inculcate the basic knowledge of marketing the hospitality products effectively and efficiently to the clients of service industry
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
INSTRUCTIONS FOR PAPER SETTING:	The paper will be divided in two parts Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>INTRODUCTION TO MARKETING:</b> Meaning and definition, Nature and Scope, Feature, Characteristics, Concepts of Marketing, Customer Expectations from hospitality services, Solving Customers problems, Relevance of marketing in the Hospitality Industry
UNIT-2	<b>HOSPITALITY MARKETING MIX:</b> Meaning and Definition of Marketing Mix, The Seven Ps of marketing
UNIT-3	<b>THE MARKETING ENVIRONMENT:</b> The importance of Environmental scanning, Types of Environments, SWOT analysis, The future of hospitality marketing in India. <b>MARKETING SEGMENTATION, TARGETING AND POSITIONING:</b> Meaning, Importance and basis of market segmentation, Essentials of sound market segmentation, STP Strategies
UNIT-4	<b>CONSUMER BEHAVIOUR IN HOTEL INDUSTRY:</b> Factors influencing Consumer behavior, Buying decision process. <b>MARKETING</b> <b>RESEARCH:</b> Meaning and definition of marketing research, Stages of marketing research for services, Types and methods of market research
REFERENCES:	• <u>Dhruv Grewal</u> , <u>Michael Levy</u> . <i>Marketing</i> ,, McGraw Hill

	Education
•	Zeital Valerire . Services Marketing.
	A and Mary Jo Baiter Publisher: Mc Graw Hill Philip Kotler, Prentice. <i>Marketing Management,– Hall of India.</i> New Delhi
•	Robert Lewis and Richard Chambers. <i>Marketing Leadership in Hospitality-Foundations and practices.</i>
•	Prasanna Kumar . <i>Marketing of Hospitality and Tourism Services</i> .Tata McGraw Hill, 2010

COURSE CODE:	BHM-478
COURSE TITLE:	FACILITY PLANNING (Theory)
COURSE OBJECTIVES:	This course familiarizes a student in understanding the core concepts that need to be kept in mind while opening a hotel.
EVALUATION:	The performance of the students will be evaluated on the basis of class participation, house tests, regularity and assignments carrying 30 percent of the total credit and rest through semester end examination of 3 hours duration.
	The paper will be divided in two parts
FOR PAPER SETTING:	Part A: There will be ten short answer questions covering whole syllabus of course. This part will be of 30 marks.
	Part B: Students will have to attempt four questions in total, one question from each unit with one internal choice. All questions will carry equal marks (10 marks each). Each Unit will contain two questions and there may be short notes in these questions.
UNIT-1	<b>HOTEL DESIGN:</b> Design Consideration, Attractive Appearance, Efficient Plan, Good location, Suitable material, Good workmanship, Sound financing, Competent Management. <b>FACILITIES PLANNING:</b> The systematic layout planning pattern (SLP), Planning consideration, Flow process & Flow diagram ,Procedure for determining space considering the guiding factors

	for guest room/ public facilities, support facilities & services, hotel administration, internal roads/budget hotel/5 star hotel Architectural consideration, Difference between carpet area plinth area and super built area, their relationships, reading of blue print (plumbing, electrical, AC, ventilation, FSI, FAR, public Areas), Approximate cost of construction estimation, Approximate operating areas in budget type/5 star type hotel approximate other operating areas per guest room, Approximate requirement and Estimation of water/electrical load gas, ventilation.
UNIT-2	<b>STAR CLASSIFICATION OF HOTEL</b> : Criteria for star classification of hotel (Five, four, three, two, one & heritage). <b>KITCHEN EQUIPMENT:</b> requirement for commercial kitchen. Heating - gas/electrical, Cooling (for various catering establishment). Developing Specification for various Kitchen equipments. Planning of various support services (pot wash, wet grinding, chef room, larder, store & other staff facilities). <b>KITCHEN LAY OUT &amp; DESIGN:</b> Principles of kitchen layout and design, Areas of the various kitchens with recommended dimension, Factors that affect kitchen design, Placement of equipment, Flow of work, Space allocation, Kitchen equipment, manufacturers and selection, Layout of commercial kitchen (types, drawing a layout of a Commercial kitchen), Budgeting for kitchen equipment
UNIT-3	<b>KITCHEN STEWARDING LAYOUT AND DESIGN:</b> Importance of kitchen stewarding, Kitchen stewarding department layout and design Equipment found in kitchen stewarding department, <b>STORES - LAYOUT AND DESIGN:</b> Stores layout and planning (dry, cold and bar) Various equipment of the stores, Work flow in stores.
UNIT-4	<b>CAR PARKING</b> : Calculation of car park area for different types of hotels. <b>PLANNING FOR PHYSICALLY CHALLENGED PROJECT</b> <b>MANAGEMENT</b> : Introduction to Network analysis, Basic rules and procedure for network analysis, C.P.M. and PERT, Comparison of CPM and PERT, Classroom exercises, Network crashing determining crash cost, normal cost
REFERENCES:	Tarun Dayal . <i>Hotel Facility Planning</i> . Oxford University Press, New Delhi

## EIGHTH SEMESTER

COURSE CODE:	BHM-481	
COURSE TITLE:	SPECIALIZED HOSPITALITY TRAINING	
COURSE OBJECTIVES:	Objective of specialized training is to provide to students the feel of the actual working environment and to gain practical knowledge and skills, which in turn will motivate, develop and build their confidence in the key operational area of interest.	
1) Attendance in the 8 <sup>th</sup> Semester would be calculated on the basis of feedback given by Hotels. Trainee will require an input of 72 working days i.e. (16 weeks x 06 days = 72 days). A student can avail leave to a maximum of 15% (15 days) only with prior permission of the hotel authorities. Similarly, the institute Director can condone an additional 10% (10 days) on production of a medical certificate.		
(a) Students who are unable to complete a <b>minimum of 45 days</b> of Specialized Training would be disallowed from appearing in the term end examinations as per University Rules.		
(b) Students who complete <b>more than 45 days of industrial</b> training but are unable to complete <b>75 days</b> due to medical reasons may complete the rest of the training during the summer vacation. Such students will be treated as 'absent' in Industrial Training and results declared as per University Examination Rules.		
2) For award of marks, 20% marks of Specialized Hospitality Training (SHT) would be on the basis of feed- back from the industry. For the remaining 80% marks, students would be assessed on the basis of seminar/presentation before a select panel. The presentation would be limited to only key area of the student's interest. A hard copy of the report will also have to be submitted to the panel.		
3) Once the student has been selected/deputed for SHT by the institute, he/she shall not be permitted to undergo SHT elsewhere. In case students make direct arrangements with the hotel for SHT, these will necessarily have to be approved by the institute. Students selected through campus interviews will not seek SHT on their own.		

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